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# Mitteilungsblatt / Bulletin

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**Studien- und Prüfungsordnung der Bachelorstudiengänge  
Business Administration (Vollzeitform), Business Administration (Teilzeitform),  
International Business Management – IBMAN,  
International Business Administration Exchange – IBAEX,  
International Business – IBU,  
Internationales Management / Management International – DFS,  
Unternehmensgründung und Unternehmensnachfolge,  
Economics, Wirtschaftsinformatik, Wirtschaftsrecht  
des Fachbereichs Wirtschaftswissenschaften  
der Hochschule für Wirtschaft und Recht Berlin  
in der Fassung vom 26.01.2016, geändert am 14.06.2016**

Study and Examination Regulations for the Bachelor's degree  
Business Administration (full-time), Business Administration (part-time)  
International Business Management ,  
International Business Administration Exchange  
International Business – IBU  
International Management – DFS  
Entrepreneurship and Corporate Succession  
Economics, Business Information Systems, Business Law  
of the Department of Business and Economics  
at the Berlin School of Economics and Law  
In the version from 26.01.2016, amended on 14.06.2016

Editor

Der Präsident der Hochschule für Wirtschaft und Recht Berlin /

The President of the Berlin School of Economics and Law

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**Studien- und Prüfungsordnung der Bachelorstudiengänge  
Business Administration (Vollzeitform), Business Administration (Teilzeitform),  
International Business Management - IBMAN  
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Internationales Management / Management International – DFS  
Unternehmensgründung und Unternehmensnachfolge  
Economics, Wirtschaftsinformatik, Wirtschaftsrecht des Fachbereichs  
Wirtschaftswissenschaften der Hochschule für Wirtschaft und Recht Berlin  
in der Fassung vom 26.01.2016, geändert am 14. Juni 2016**

Aufgrund von § 71 Abs. 1 des Gesetzes über die Hochschulen im Land Berlin (Berliner Hochschulgesetz – BerlHG) in der Fassung vom 26. Juli 2011 (GVBl. S. 379), zuletzt geändert am 9. Mai 2016 (GVBl. S. 226), hat der Fachbereichsrat des Fachbereichs Wirtschaftswissenschaften am 26. Januar 2016 und am 14. Juni 2016 und in Ergänzung der Rahmenstudien- und -prüfungsordnung der Hochschule für Wirtschaft und Recht Berlin die folgende Studien- und Prüfungsordnung erlassen:

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## Anlagen

### Studien- und Prüfungspläne der Bachelorstudiengänge

- a) Business Administration (Vollzeitform)
- b) Business Administration (Teilzeitform Abend)
- c) Business Administration (Teilzeitform Blended-Learning)
- d) International Business Management - IBMAN
- e) International Business Administration Exchange - IBAEX
- f) International Business – IBU
- g) Internationales Management / Management International – DFS
- h) Unternehmensgründung und Unternehmensnachfolge
- i) Economics
- j) Wirtschaftsinformatik
- k) Wirtschaftsrecht

## § 1 Geltungsbereich

(1) Diese Studien- und Prüfungsordnung regelt die Durchführung des Studiums folgender Bachelorstudiengänge des Fachbereichs Wirtschaftswissenschaften der Hochschule für Wirtschaft und Recht Berlin (HWR Berlin):

- Business Administration (Vollzeitform),
- Business Administration (Teilzeitform),
- International Business Management – IBMAN,
- International Business Administration Exchange – IBAEX,
- International Business – IBU,
- Internationales Management / Management International – DFS,
- Unternehmensgründung und Unternehmensnachfolge,
- Economics,
- Wirtschaftsinformatik,
- Wirtschaftsrecht.

(2) Die Studien- und Prüfungsordnung ergänzt die Rahmenstudien- und -prüfungsordnung (RStud/PrüfO) der Hochschule für Wirtschaft und Recht Berlin in der jeweils geltenden Fassung.

## § 2 Besondere Ziele der Studiengänge

In Ergänzung von § 3 RStud/PrüfO haben die Studiengänge das Ziel, die Studierenden auf fachlich qualifizierte Tätigkeiten in der Wirtschaft oder auf wirtschaftsbezogene Aufgaben in anderen, auch internationalen, Organisationen vorzubereiten. Sie schließen den Erwerb sowohl fachlicher als auch überfachlicher Qualifikationen und interdisziplinärer Kenntnisse ein. Die Studiengänge sind durch die gemeinsame Nutzung von Modulen miteinander verzahnt.

- Business Administration (Vollzeit- und Teilzeitform)  
Der Studiengang Business Administration in Vollzeit- und Teilzeitform bietet ein anwendungsorientiertes und wissenschaftliches betriebswirtschaftliches Studium, das auf eine breite Berufsbefähigung durch die Kombination betriebswirtschaftlicher mit volks-, rechts- und sozialwissenschaftlichen Fächern abzielt. Die Studierenden sollen betriebswirtschaftliche Konzepte und Instrumente verstehen und befähigt werden, aktuelle Probleme im Kontext der internationalen Wirtschaft zu beschreiben und selbstständig zu analysieren sowie Lösungsoptionen mit wissenschaftlichen Mitteln zu erarbeiten.
- International Business Management - IBMAN  
Der Studiengang International Business Management (IBMAN) bietet ein anwendungsorientiertes und wissenschaftliches betriebswirtschaftliches Studium, in dem die internationale und interkulturelle Kompetenz der Studierenden gestärkt wird. Die Studierenden sind international zusammengesetzt und die Lehre wird überwiegend in englischer Sprache durchgeführt. Der Studiengang umfasst zwei obligatorische Theoriesemester im Ausland sowie ein im Ausland und/oder in internationalen Unternehmen oder Organisationen zu absolvierendes Praktikum. Ausländische Studierende können diese beiden obligatorischen Theoriesemester auch an der HWR Berlin verbringen.
- International Business Administration Exchange - IBAEX  
Der Studiengang International Business Administration Exchange (IBAEX) führt zu einem Doppelabschluss mit einer der Partnerhochschulen der HWR Berlin. Der Studiengang bietet ein anwendungsorientiertes und wissenschaftliches betriebswirtschaftliches Studium, in dem die internationale und interkulturelle Kompetenz der Studierenden gestärkt wird. Die Lehre wird in

deutscher, englischer und in der Landessprache der Partnerhochschule durchgeführt. Der Studiengang umfasst zwei obligatorische Theoriesemester im Ausland sowie ein im Ausland und/oder in internationalen Unternehmen oder Organisationen zu absolvierendes Praktikum.

- International Business – IBU

Der Studiengang International Business (IBU) bietet ein anwendungsorientiertes und wissenschaftliches betriebswirtschaftliches Studium, das an der HWR Berlin und der Anglia Ruskin University Cambridge stattfindet, mit der das Programm gemeinsam durchgeführt wird. Lehre und Studium sollen auf berufliche Tätigkeiten insbesondere im Bereich der internationalen und supranationalen, vor allem europäischen Wirtschaft und Verwaltung vorbereiten und soziale Fähigkeiten für das Handeln in den kulturellen und sozialen Systemen in Deutschland und Großbritannien vermitteln. Die Studierenden sollen wirtschaftspraktische und kulturelle Erfahrungen in diesen zwei europäischen Ländern und ihren Sprachen gewinnen.

- Internationales Management / Management International – DFS

Der Studiengang Internationales Management / Management International (DFS) bietet ein anwendungsorientiertes und wissenschaftliches betriebswirtschaftliches Studium, das an der HWR Berlin und der Ecole Supérieure du Commerce Extérieur Paris (ESCE Paris) stattfindet, mit der das Programm gemeinsam durchgeführt wird. Lehre und Studium sollen auf berufliche Tätigkeiten insbesondere im Bereich der internationalen und supranationalen, vor allem europäischen Wirtschaft und Verwaltung vorbereiten und soziale Fähigkeiten für das Handeln in den kulturellen und sozialen Systemen in Deutschland und Frankreich vermitteln. Die Studierenden sollen wirtschaftspraktische und kulturelle Erfahrungen in diesen zwei europäischen Ländern und ihren Sprachen gewinnen. Neben den Unterrichtssprachen Englisch und Deutsch ist auch Französisch Unterrichtssprache.

- Unternehmensgründung und Unternehmensnachfolge

Der Studiengang Unternehmensgründung und Unternehmensnachfolge bietet ein anwendungsorientiertes und wissenschaftliches betriebswirtschaftliches Studium, das die Studierenden durch eine ausgewogene Kombination von wirtschaftswissenschaftlichem Grundlagenwissen und unternehmerischem Praxiswissen auf eine Neugründung oder die Übernahme bzw. Führungsaufgabe in einem mittelständischen Betrieb vorbereitet. Es wird als berufs begleitendes Studium durchgeführt.

- Economics

Der Studiengang Economics bietet ein anwendungsorientiertes wirtschaftswissenschaftliches Studium, das die Studierenden auf eine Berufstätigkeit in Unternehmen und Verwaltungen unter Berücksichtigung der Veränderungen in der Berufswelt und des gesellschaftlichen Wandels vorbereitet und ihnen die dafür erforderlichen fachlichen Kenntnisse, Fähigkeiten und Methoden vermittelt. In fachlicher Hinsicht soll den Studierenden eine wissenschaftliche und praktische Ausbildung vermittelt werden, die sie bei einer maßvollen Vertiefung in volkswirtschaftlichen Handlungsfeldern langfristig für unterschiedliche berufliche Einsatzbereiche befähigt.

- Wirtschaftsinformatik

Der Studiengang Wirtschaftsinformatik bietet ein anwendungsorientiertes und wissenschaftliches interdisziplinäres Studium der Wirtschaftsinformatik und Betriebswirtschaftslehre und hat das Ziel, die Studierenden zu befähigen, Informationssysteme in Wirtschaft, Verwaltung und Organisation zu analysieren, zu gestalten und zu nutzen. Die Wissens- und Informationsverarbeitung beeinflusst die Strategien, Strukturen und Prozesse von Unternehmen und wird so zu einem entscheidenden Faktor im globalen Wettbewerb. Die Wirtschaftsinformatik ist eine „Schnittstellen-Disziplin“ und versteht sich als interdisziplinäres Fach zwischen Betriebswirtschaftslehre und Informatik.

- Wirtschaftsrecht

Der Studiengang Wirtschaftsrecht bietet ein anwendungsorientiertes und wissenschaftliches interdisziplinäres Studium des Rechts und der Betriebswirtschaftslehre. Es bereitet auf berufliche Tätigkeiten vor, in denen betriebswirtschaftliche mit rechtlichen Fragestellungen verknüpft sind, etwa auf Tätigkeiten im Bereich der Steuerberatung/Wirtschaftsprüfung, Insolvenzverwaltung, in

Personalabteilungen oder im Management. Er verbindet Grundlagenfächer aus Wirtschaftsrecht und allgemeiner Betriebswirtschaftslehre mit exemplarischen Vertiefungen in der Rechtswissenschaft und Betriebswirtschaft. Die Studierenden werden befähigt, im Unternehmen auftretende Probleme zu erkennen und mit den Methoden der Rechtswissenschaft und Betriebswirtschaftslehre eigenständig zu analysieren und Lösungsoptionen mit wissenschaftlichen Methoden zu erarbeiten.

### § 3 Studienbeginn, Kapazität, Zulassungsverfahren

(1) Die Aufnahme von Studierenden erfolgt jeweils zum Sommer- und Wintersemester. Abweichend hiervon erfolgt eine Zulassung in den Bachelorstudiengängen

- Unternehmensgründung und Unternehmensnachfolge
- International Business Administration Exchange - IBAEX
- Internationales Management / Management International – DFS

einmal jährlich. Der Studiengang Business Administration (Teilzeitform) wird für die Aufnahme im Sommersemester als Abendstudium, für die Aufnahme im Wintersemester als Blended-Learning-Studium durchgeführt. Soweit er in der Blended-Learning-Form durchgeführt wird, beträgt der Anteil von Präsenz- und Online-Lehre jeweils 50 Prozent pro Semester.

(2) Die Zahl der Studienplätze wird in einer Zulassungsordnung der Hochschule festgelegt. Das Zulassungsverfahren und die fachgebundene Studienberechtigung werden in einer gesonderten Zulassungsordnung festgelegt.

### § 4 Regelstudienzeit und Gliederung der Studiengänge

(1) Die Regelstudienzeit beträgt sieben Semester. Es werden 210 ECTS-Leistungspunkte erlangt. Ein Leistungspunkt entspricht einem Arbeitsaufwand (Workload) von 30 Stunden. Abweichend hiervon beträgt die Regelstudienzeit in den Bachelorstudiengängen

- Business Administration (Teilzeitform, 180 ECTS-Leistungspunkte)
- Unternehmensgründung und Unternehmensnachfolge (Teilzeitform, 180 ECTS-Leistungspunkte)
- International Business Management - IBMAN (Vollzeitstudium, 240 ECTS-Leistungspunkte)
- International Business Administration Exchange - IBAEX (Vollzeitstudium, 240 ECTS-Leistungspunkte)
- International Business – IBU (Vollzeitstudium, 240 ECTS-Leistungspunkte)

acht Semester.

(2) Das Studium schließt mit der Abschlussprüfung ab. Im Studiengang Unternehmensgründung und Unternehmensnachfolge findet die Bachelorprüfung bereits zum im Studienplan angegebenen Zeitpunkt statt.

(3) Wenn im Studienplan eine Aufteilung in Studienabschnitte vorgesehen ist, kann in der Regel der zweite Studienabschnitt erst nach dem erfolgreichen Abschluss des ersten Studienabschnitts studiert werden. Studierende, denen für den Abschluss des ersten Studienabschnitts nicht mehr als in der Regel 15 ECTS-Leistungspunkte fehlen, können auf Antrag durch Beschluss des Prüfungsausschusses mit der Auflage zum zweiten Studienabschnitt zugelassen werden, dass sie im nächstmöglichen Semester die fehlenden

ECTS-Leistungspunkte erwerben. Werden die fehlenden ECTS-Leistungspunkte innerhalb der vom Prüfungsausschuss zu setzenden Frist nicht erworben, gilt die vorläufige Zulassung zum zweiten Studienabschnitt als widerrufen; die oder der Studierende kann bis zum erfolgreichen Abschluss des ersten Studienabschnitts nicht erneut zum zweiten Studienabschnitt zugelassen werden. Die im zweiten Studienabschnitt erbrachten Leistungen bleiben erhalten.

(4) Studierende im Studiengang Business Administration (Teilzeitform) und im Studiengang Unternehmensgründung und Unternehmensnachfolge können auf begründeten Antrag das Modul Praxissemester (30 LP), das nur für die Vollzeitform vorgesehen ist, angerechnet erhalten, sofern Zeiten einschlägiger Praxis nachgewiesen werden, ein Praxisbericht angefertigt und dieser „mit Erfolg“ beurteilt wurde. Näheres regelt die Praxisordnung.

## § 5 Studien- und Prüfungspläne

(1) Die Studien- und Prüfungspläne (Anlagen) sind verbindliche Bestandteile dieser Ordnung. Sie regeln, welche Module für die Erlangung des Abschlussgrades zu absolvieren sind, Art und Umfang der Lehrveranstaltungen, zu erwerbende ECTS-Leistungspunkte sowie die Prüfungsformen der Module.

(2) Vertiefungskurse in den Studiengängen Business Administration (Vollzeitform), Business Administration (Teilzeitform Abend), International Business Administration Exchange (IBAEX), International Business (IBU) und Internationales Management / Management International (DFS) werden wie folgt eingerichtet:

|   |              |
|---|--------------|
| Marketing-Management  | Prüfungsform |
| Produkt- und Vertriebsmanagement  | KP           |
| Marktforschung  | KP           |
| Kommunikation und Käuferverhalten   | KP           |
| Ausgewählte Fragen des Marketings   | KP           |
| Finanzwirtschaft  | Prüfungsform |
| Finanzierungs- und Investitionspolitik der Unternehmen                    | K            |
| Finanzwirtschaftliche Analyse und Bewertung                               | KP           |
| Finanzwirtschaft der Kapitalmärkte  | M            |
| Ausgewählte Probleme der Finanzwirtschaft                                 | KP           |
| Rechnungswesen / Controlling  | Prüfungsform |
| Bilanzierung und Recht der Rechnungslegung                                | K            |
| Internationale Rechnungslegung  | K            |
| Konzernrechnungslegung  | K            |
| Ausgewählte Fragen von Rechnungslegung/Controlling                        | KP           |
| Personalmanagement und Organisationsgestaltung                            | Prüfungsform |
| Personalmanagement  | KP           |
| Organisationsgestaltung   | KP           |
| Rechtliche Aspekte von Personal und Organisation                          | KP           |
| Arbeit im Wandel: ökonomische, gesellschaftliche und betriebliche Aspekte | KP           |

|   |              |
|---|--------------|
| Betriebliche Steuern                                  | Prüfungsform |
| Einkommensteuer                                       | K            |
| Unternehmensbesteuerung und Rechtsform                | H            |
| Steuerbilanzen und Steuerbilanzpolitik, Gewerbesteuer | K            |
| Umsatzsteuer und Verfahrenslehre                      | K            |

|  |              |
|--|--------------|
| Global Supply Chain und Operations Management                  | Prüfungsform |
| Beschaffungs- und Produktionsmanagement                        | K            |
| Distributionsmanagement und Transport                          | K            |
| Supply Chain Management und Informationssysteme                | KP           |
| Ausgewählte Fragen des Supply Chain und Operations Managements | KP           |

(3) Im Studiengang Business Administration (Teilzeitform) wird ein Vertiefungsangebot wie folgt eingerichtet, soweit der Studiengang in der Blended-Learning-Form angeboten wird.

|   |              |
|---|--------------|
| Marketing- und Vertriebsmanagement              | Prüfungsform |
| Kommunikation und Käuferverhalten               | KP           |
| Marktforschung                                  | KP           |
| Produkt- und Vertriebsmanagement                | KP           |
| Supply Chain Management und Informationssysteme | KP           |

|   |              |
|---|--------------|
| Prozessmanagement                               | Prüfungsform |
| Produkt- und Vertriebsmanagement                | KP           |
| Supply Chain Management und Informationssysteme | KP           |
| Organisationsgestaltung                         | KP           |
| Personalmanagement                              | KP           |

|                                   |              |
|-----------------------------------|--------------|
| General Management                | Prüfungsform |
| Kommunikation und Käuferverhalten | KP           |
| Marktforschung                    | KP           |
| Organisationsgestaltung           | KP           |
| Personalmanagement                | KP           |

|  |              |
|--|--------------|
| Kleine Vertiefung                                      | Prüfungsform |
| Finanzierungs- und Investitionspolitik der Unternehmen | K            |
| Bilanzierung und Recht der Rechnungslegung             | K            |

(4) Im Wahlpflichtbereich „Schlüsselqualifikationen“ werden folgende Module eingerichtet:

|  |              |
|--|--------------|
| Schlüsselqualifikation   | Prüfungsform |
| Zeitmanagement   | SL           |
| Stärken/Schwächenanalyse   | SL           |
| Präsentieren   | SL           |
| Lern- und Arbeitstechniken   | SL           |
| Wirtschaftswissenschaftliche Fragen mit Tabellenkalkulationsprogrammen | SL           |
| Projektmanagement (im Teilzeitstudium in der Blended-Learning-Form)    | SL           |

(5) Der Fachbereichsrat kann beschließen, dass neben den in dieser Ordnung einschließlich der Studienpläne aufgeführten Vertiefungen und Schlüsselqualifikationen weitere Vertiefungen oder weitere Kurse eingerichtet werden. Ferner kann er beschließen, dass einzelne zu wählende



Vertiefungsveranstaltungen durch geeignete Module anderer Bachelorstudiengänge ersetzt werden können. Der Fachbereichsrat kann beschließen, dass Veranstaltungen in englischer Sprache stattfinden. Die im Studiengang International Business (IBU) an der Anglia Ruskin University Cambridge stattfindenden Module werden durch die zuständigen Stellen an der Anglia Ruskin University Cambridge in Absprache mit der Studiengangsleitung festgelegt. Die im Studiengang Internationales Management / Management International (DFS) an der ESCE Paris zu absolvierenden Module können durch Entscheidung der zuständigen Stellen an der ESCE Paris geändert werden.

(6) Soweit Wahlmöglichkeiten bestehen, wird die Wahl durch Erklärung der Studierenden gegenüber dem Studienbüro ausgeübt. Der Prüfungsausschuss regelt das Verfahren durch allgemeinen Beschluss.

(7) Die in den Studien- und Prüfungsplänen mit „1“ gekennzeichneten Module dürfen durch geeignete Module des Studium Generale nach § 3 Abs. 5 der RStud/PrüfO oder andere geeignete Module ersetzt werden. Insgesamt dürfen die Studierenden, auch wenn mehrere Module des Studien- und Prüfungsplans mit einem Stern „1“ gekennzeichnet sind, Kurse im Umfang von nicht mehr als 5 ECTS-Leistungspunkten ersetzen.

(8) Auf Antrag der Dozentin oder des Dozenten kann der Prüfungsausschuss für ein Modul – in Abweichung von der im Studien- und Prüfungsplan vorgesehenen Prüfungsform – die Prüfungsform „Portfolio“ zulassen. Hierfür hat der Dozent oder die Dozentin ein Portfolio-Konzept einzureichen, welches Kompetenzfelder und deren Gewichtung sowie ein transparentes Beurteilungsraster beinhaltet.

## **§ 6 Auslandsstudium, englischsprachige Fachkurse, Sprachkurse**

(1) Studierende in den Studiengängen International Business Management (IBMAN) und International Business Administration Exchange (IBAEX) absolvieren ein verpflichtendes Auslandsjahr, in dem sie pro Semester jeweils Module im Umfang von 30 ECTS-Leistungspunkten absolvieren sollen. Die im Ausland gewählten Module sollen vom inhaltlichen Niveau her denen des zweiten Studienabschnitts des entsprechenden Studiengangs äquivalent sein. Ferner dürfen keine Module mit wesentlich identischem Inhalt gewählt werden.

(2) Für Studierende in den Studiengängen International Business (IBU) und Internationales Management / Management International (DFS) ist das Auslandsstudium in das Curriculum integriert.

(3) In allen anderen Studiengängen ist der Auslandsaufenthalt fakultativ und wird von der Hochschule gefördert. Im Ausland erbrachte Leistungen werden gemäß § 7 RStud/PrüfO und den einschlägigen gesetzlichen Regelungen anerkannt. Darüber hinaus können mit ECTS-Leistungspunkten aus einem Auslandsaufenthalt auch ohne Prüfung der inhaltlichen Vergleichbarkeit ECTS-Leistungspunkte aus solchen Modulen ersetzt werden, die im jeweiligen Studien- und Prüfungsplan mit einem „(A)“ gekennzeichnet sind. Die Einbringung von Modulen, die inhaltlich mit bereits absolvierten Modulen übereinstimmen, ist ausgeschlossen. Für die nach Satz 3 anerkannten Leistungen wird eine Gesamtnote ermittelt, die auf dem Zeugnis ausgewiesen wird. Diese geht mit dem Gesamtgewicht der entfallenen Module in die Abschlussnote ein und wird mit der Bezeichnung „Auslandsstudium“ im Abschlusszeugnis ausgewiesen. Die Anerkennung ohne Prüfung der inhaltlichen Vergleichbarkeit nach diesem § 6 Abs. 3 erfolgt mit der Maßgabe, dass ein Ersatz von betriebswirtschaftlichen, volkswirtschaftlichen oder rechtswissenschaftlichen Modulen im Umfang von mehr als fünf ECTS-Leistungspunkten nur möglich ist, wenn mindestens 50 Prozent der ersetzten ECTS-Leistungspunkte aus der Fachdisziplin der ersetzten Module stammen.

- a) Das Pflichtpraktikum (30 ECTS) kann, sofern es im Rahmen eines Doppelabschlussprogramms vorgegeben wird, durch ein Pflichtpraktikum von mindestens 10 ECTS und durch weitere Fachmodule auf 30 ECTS ergänzt werden. Die ersetzten Module werden mit der Bezeichnung ‚Auslandsstudium‘ im Abschlusszeugnis ausgewiesen.
- b) Bei Bedarf müssen Studierende, sofern es im Rahmen eines Doppelabschlussprogramms vorgegeben ist, die Bachelorarbeit auf Englisch schreiben, wenn diese eine Bedingung für die Verleihung des Abschlusses der Partnerhochschule ist.

(4) Von den in dieser Ordnung angesprochenen Prüfungsleistungen müssen insgesamt 10 ECTS-Leistungspunkte durch benotete Prüfungsleistungen in englischsprachigen Modulen erworben werden, die keine Sprach- oder Fachsprachkurse sind. In Abweichung hierzu sind in den Studiengängen Wirtschaftsinformatik und Wirtschaftsrecht 5 ECTS-Leistungspunkte in solchen Modulen zu absolvieren. In den Studiengängen Business Administration (Teilzeitform) und Unternehmensgründung und Unternehmensnachfolge entfällt diese Verpflichtung.

(5) Studierende in den Studiengängen Business Administration (Vollzeitform) und Economics, die die Lehrveranstaltung „English for Management“ mit der Note „1,5“ oder besser abgeschlossen haben, können auf Antrag gegenüber dem Prüfungsausschuss vom Besuch der weiteren Lehrveranstaltungen in Wirtschaftsenglisch befreit werden. Im Falle der Befreiung werden die vorgesehenen ECTS-Leistungspunkte der betreffenden Lehrveranstaltungen dennoch vergeben, sobald 20 ECTS-Leistungspunkte nachgewiesen werden, die durch benotete Prüfungsleistungen in englischsprachigen Modulen erworben wurden, die keine Sprach- oder Fachsprachkurse sind. Der Antrag kann nur einmal gestellt werden; die Möglichkeit der Wiederholung der Lehrveranstaltung „English for Management“ zur Notenverbesserung besteht nicht.

## § 7 Verpflichtende Studienberatung

(1) Die Studierenden, die nach Ablauf der Hälfte der Regelstudienzeit die Studienziele des bisherigen Studiums zu weniger als einem Drittel der zu erbringenden ECTS-Leistungspunkte erreicht haben, sind nach § 9 RStud/PrüfO verpflichtet, an einer Studienfachberatung teilzunehmen. Hierzu haben die betreffenden Studierenden zu einem Beratungstermin bei der hierfür durch den Prüfungsausschuss bestimmten Stelle zu erscheinen, wenn sie schriftlich oder in Textform zu einem solchen eingeladen wurden.

(2) Kommt eine Studienverlaufsvereinbarung nach § 9 RStud/PrüfO nicht zustande, so setzt der Prüfungsausschuss den Studierenden eine Frist, innerhalb der bestimmte Studien- und Prüfungsleistungen zu erbringen sind. Gleichzeitig weist er sie schriftlich auf die mögliche Folge einer Zwangsexmatrikulation hin, falls die Studien- und Prüfungsleistungen nicht erbracht werden. Erfüllen die Studierenden die in der Studienverlaufsvereinbarung festgelegten Anforderungen bis zum festgesetzten Zeitpunkt nicht oder werden Leistungen, die innerhalb der festgelegten Frist zu erbringen waren, nicht innerhalb dieser Frist erbracht, so können die nicht erbrachten Leistungen als endgültig nicht bestanden gewertet werden.

(3) Der Prüfungsausschuss kann den Studierenden auf Antrag Ausnahmen von den Regelungen in Abs. 1 und 2 gewähren und dies mit der Setzung einer angemessenen Frist für die Erbringung der fehlenden ECTS-Leistungspunkte verbinden, wenn für die Verzögerung des Studiums ein triftiger Grund vorliegt. Der Antrag ist mit einer Erläuterung zu versehen, weshalb die Leistungen nicht innerhalb der in Abs. 2 genannten Fristen zu erbringen waren und mit einem Vorschlag, innerhalb welcher Zeitspanne die fehlenden ECTS-Leistungspunkte nachgewiesen werden. Bei der Festlegung von Verpflichtungen ist die persönliche Situation der Studierenden angemessen zu berücksichtigen.

## § 8 Prüfungsformen und Anwesenheitspflicht

- (1) Studienbegleitende Prüfungsleistungen werden in Gestalt von
- Klausuren (im Studien- und Prüfungsplan abgekürzt „K“),
  - Mündlichen Prüfungen (im Studien- und Prüfungsplan abgekürzt „M“),
  - Hausarbeiten (im Studien- und Prüfungsplan abgekürzt „H“),
  - erweiterten Hausarbeiten (im Studien- und Prüfungsplan abgekürzt „EH“),
  - Kombinierten Prüfungen (im Studien- und Prüfungsplan abgekürzt „KP“),
  - Studienleistung (im Studien- und Prüfungsplan abgekürzt „SL“) oder
  - Portfolios (als alternative Prüfungsform auf Antrag beim Prüfungsausschuss)

erbracht. Im Teilzeitstudiengang Business Administration in der Blended-Learning-Form sind Studierende verpflichtet, an den von ihnen belegten Lehrveranstaltungen regelmäßig teilzunehmen. Insgesamt muss die Anwesenheit in den für die jeweilige Lehrveranstaltung geplanten Präsenzzeiten mindestens 75 Prozent dieser Lehrveranstaltung betragen. Dies gilt nicht für Studierende, die schriftlich einen triftigen Grund geltend machen, aufgrund dessen sie das Fehlen in mehr als 25 Prozent der Lehrveranstaltungen nicht zu vertreten haben. Fehlzeiten, für die kein triftiger Grund geltend gemacht werden kann, können in Absprache mit der verantwortlichen Dozentin oder dem verantwortlichen Dozenten durch die Anfertigung einer angemessenen Studierersatzleistung kompensiert werden.

In allen anderen dieser Ordnung unterliegenden Studiengängen kann die Dozentin oder der Dozent eine Anwesenheitspflicht begründen, wenn die Prüfungsform nicht „Klausur“ ist. Verlangt werden darf nicht mehr als eine Anwesenheit in 80 Prozent der regulären Lehrveranstaltungsstunden. Die Anwesenheitspflicht und ihr Umfang sind den Studierenden in geeigneter Weise mitzuteilen. Wird die erforderliche Anwesenheit nicht erbracht, gilt die Modulprüfung als nicht bestanden. § 10 dieser Ordnung bleibt unberührt. § 13 RStud/PrüfO findet Anwendung.

- (2) Klausuren haben das Ziel festzustellen, ob die Studierenden in begrenzter Zeit und mit begrenzten Hilfsmitteln Sachverhalte und Probleme des Fachgebietes mit den geläufigen Methoden darstellen bzw. Wege zu ihrer Lösung entwickeln können. Die Bearbeitungszeit für Klausuren beträgt in der Regel zwei Zeitstunden in Lehrveranstaltungen mit einem Umfang von bis zu zwei Semesterwochenstunden und drei Zeitstunden in Lehrveranstaltungen mit einem Umfang von mehr als zwei Semesterwochenstunden. Klausuren im Umfang von drei Zeitstunden können in zwei Klausurteile, die insgesamt den genannten Umfang erreichen, geteilt werden. Die beiden Teilklausuren werden mit einer Gesamtnote bewertet, eine Notenmittelung der Teilklausuren erfolgt nicht.

- (3) Mündliche Prüfungen haben das Ziel festzustellen, ob die Studierenden einen gründlichen Überblick über die vermittelten Lehrinhalte erlangt haben und zu einem wissenschaftlichen Gespräch über diese Inhalte und deren Bedeutung für die berufliche und gesellschaftliche Praxis befähigt sind. Mündliche Prüfungen werden von den Prüfenden als Einzelprüfungen oder als Gruppenprüfungen mit nicht mehr als drei Teilnehmerinnen und Teilnehmern durchgeführt und in Anwesenheit einer oder eines sachkundigen Beisitzenden abgenommen; die oder der Beisitzende nimmt an der Bewertung der Prüfungsleistung beratend teil. Die Dauer der mündlichen Prüfung beträgt für jede zu prüfende Person mindestens 20 und höchstens 30 Minuten. § 17 Abs. 3 RStud/PrüfO bleibt unberührt.

- (4) Hausarbeiten haben das Ziel festzustellen, ob die Studierenden zum selbstständigen Umgang und zur kritischen Auseinandersetzung mit wissenschaftlicher Literatur und/oder zur Strukturierung und kritischen Analyse empirischer Befunde und/oder zur Lösung praktischer Aufgaben und Fälle befähigt sind. Die Themen sollen sich auf die in dem Modul behandelten Lerninhalte beziehen. Das Nähere regelt der Prüfungsausschuss. Das Thema ist von den Studierenden selbstständig und allein zu bearbeiten. Die Ausarbeitung muss den Vermerk enthalten, dass die Arbeit selbstständig und nur mit Hilfe der angegebenen Quellen erstellt wurde. Die Bearbeitungszeit von Hausarbeiten soll sechs Wochen nicht überschreiten. Der

Umfang der Hausarbeit soll 4.000 - 6.000 Wörter (reiner Text, ohne Deckblatt, Gliederung, Literaturverzeichnis, Anlagen o.ä.) betragen. Hausarbeiten sind in gedruckter Form abzugeben. Auf Wunsch der bzw. des Prüfenden sind Hausarbeiten daneben auch in digitaler Form abzugeben. Insbesondere kann die bzw. der Prüfende eine Einreichung über Plagiatserkennungssysteme verlangen.

(5) Auf die erweiterte Hausarbeit ist Abs. 4 anwendbar. Die erweiterte Hausarbeit dient zusätzlich der wissenschaftlichen und methodischen Vorbereitung auf die Bachelorarbeit. Die erweiterte Hausarbeit soll interdisziplinär sein. Der Umfang der erweiterten Hausarbeit soll 7.000 - 10.000 Wörter (reiner Text, ohne Deckblatt, Gliederung, Literaturverzeichnis, Anlagen o.ä.) betragen. Ihr muss eine Präsentation vorausgegangen sein. Die Präsentation kann von den Prüfenden bei der Bewertung der erweiterten Hausarbeit mit berücksichtigt werden. Die erweiterte Hausarbeit wird durch zwei Prüfende bewertet.

(6) Die kombinierte Prüfung besteht aus mindestens zwei gewichteten Leistungsteilen, wovon mindestens einer in schriftlicher Form und mindestens einer in mündlicher Form zu erbringen ist (z.B. Referat und schriftliche Ausarbeitung). Alle Leistungsteile zusammen entsprechen in Umfang und Wertigkeit einer Prüfungsleistung nach Abs. 4. Mindestens 40 Prozent und höchstens 80 Prozent der Gewichtung sollen aus schriftlich zu erbringenden Leistungen stammen. Die Prüfenden teilen die Art der geforderten Leistungen und die Gewichtung den Studierenden zu Beginn der Lehrveranstaltung in geeigneter Weise mit. Es wird eine Gesamtnote vergeben, wobei eine Notenmittelung der Teilleistungen erfolgen kann. Sind Hausarbeiten oder Klausuren als Teilleistung zu erbringen, so ist der Umfang der in Abs. 2 und Abs. 4 geregelten Prüfungsleistungen entsprechend der Gewichtung der Teilleistung zu kürzen.

(7) Die Studienleistung dient der Überprüfung, ob die Studierenden die in der Veranstaltung zu vermittelnden Fachkenntnisse und Fertigkeiten erworben haben. Die Form der Leistung wird von den Prüfenden bestimmt. Neben den in der Rahmenprüfungsordnung genannten Leistungen sind auch andere Formen (z.B. Tests, Fertigungsproben) zulässig. Die Aufteilung in Leistungsteile ist möglich. Studienleistungen werden nicht differenziert bewertet, sondern mit dem Prädikat „mit Erfolg“ oder „ohne Erfolg“ beurteilt. Eine Zweitkorrektur bei Nichtbestehen entfällt. Abweichend hiervon werden Studienleistungen in Sprach- und Fachsprachveranstaltungen wie Prüfungsleistungen differenziert bewertet.

(8) Das Portfolio ist eine organisierte Sammlung eigener Arbeiten, welche die Studierenden in einem Modul erbracht haben. Die Prüfungsform „Portfolio“, deren Ergebnis als (digitale) „Arbeitsmappe“ angelegt wird, dient der Darstellung eigener Arbeitsergebnisse und der Dokumentation des Lernprozesses. Gegenstand einer einheitlichen Benotung sind Lernprozess und Lernprodukt als Gesamtleistung. Für den Einsatz der Prüfungsform Portfolio werden Kompetenzfelder und ihre Gewichtung definiert und den Studierenden zu Beginn der Lehrveranstaltung durch die Dozentin oder den Dozenten in transparenter Art und Weise erläutert.

## **§ 9 Bewertung von Prüfungsleistungen**

(1) Für die Bewertung von Prüfungsleistungen gilt § 14 Abs. 2 RStud/PrüfO. Die Bewertung ist zu begründen.

(2) Wird eine Leistung durch zwei Prüfende bewertet, so sollen diese sich über die Bewertung der Prüfungsleistung einigen. Kommt keine Einigung zustande, so wird die Note durch Mittelung der Bewertung der beiden Prüfenden ermittelt.

(3) Wird eine Note durch Mittelung verschiedener Bewertungen ermittelt (§ 9 Abs. 2 dieser Ordnung), so errechnet sich die Note aus dem gewichteten Mittel der Teilnoten. Dabei wird nur die erste Dezimalstelle

hinter dem Komma berücksichtigt; alle weiteren Stellen werden ohne Rundung gestrichen. § 14 Abs. 2 RStud/PrüfO findet dann keine Anwendung.

(4) Prüfungsleistungen können mit Zustimmung der oder des Prüfenden auch als Gruppenleistung erbracht werden, wenn Art und Umfang des Themas dies rechtfertigen. Der Beitrag der einzelnen Studierenden muss deutlich abgrenzbar und bewertbar sein.

## **§ 10 Wiederholung von Prüfungsleistungen**

(1) Studienbegleitende Prüfungsleistungen, die mit „nicht ausreichend“ oder „ohne Erfolg“ beurteilt wurden, können nach Maßgabe der folgenden Vorschriften wiederholt werden. Dabei können eine Nachprüfung, eine Wiederholungsprüfung und eine Nachprüfung zur Wiederholungsprüfung abgelegt werden. In Abweichung hiervon können im Studiengang Internationales Management / Management International (DFS) und International Business (IBU) lediglich zwei Nachprüfungen und keine Wiederholungsprüfung absolviert werden.

(2) Nachprüfungen finden nach Vorlesungsbeginn des Folgesemesters statt. Für die Nachprüfung steht nur ein Termin zur Verfügung; das Nähere, insbesondere die Terminierung der Nachprüfung und die Form derselben regelt der Prüfungsausschuss.

(3) Die Wiederholungsprüfung findet in der Prüfungsform statt, die für die Veranstaltung zum Zeitpunkt der Wiederholungsprüfung vorgesehen ist. Sie setzt den erneuten Besuch und das Belegen der entsprechenden Lehrveranstaltung voraus. Prüferin oder Prüfer in der Wiederholungsprüfung ist diejenige Dozentin oder derjenige Dozent, bei dem die oder der Studierende zur Wiederholung belegt hat.

(4) Wird die Wiederholungsprüfung nicht bestanden, findet nochmals eine Nachprüfung statt. Weitere Prüfungsversuche werden nicht gewährt.

(5) Ist eine Prüfung endgültig nicht bestanden, so kann die Studierende oder der Studierende einmalig das Recht in Anspruch nehmen, das nicht bestandene Modul durch ein geeignetes weiteres Modul zu ersetzen. Welches Modul an die Stelle des endgültig nicht bestandenen Moduls tritt, entscheidet die Studiengangsleitung. Die Wiederholungsmöglichkeiten für das Ersatzmodul entsprechen den Wiederholungsmöglichkeiten für die regulär vorgesehenen Module.

## **§ 11 Zweck und Struktur der Bachelorprüfung**

(1) Die Bachelorprüfung bildet den berufsqualifizierenden Abschluss des Studiums. Zusammen mit den studienbegleitenden Prüfungsleistungen zeigt sie, dass die Kandidatin oder der Kandidat die in der Studienordnung genannten Ausbildungsziele des Studiums erreicht hat. Im Studiengang Unternehmensgründung und Unternehmensnachfolge bezieht sich die Bachelorprüfung auf die bis zum Ablegen der Abschlussprüfung zu erreichenden Studienziele.

(2) Die Bachelorprüfung besteht aus der Bachelorarbeit und der mündlichen Bachelorprüfung. Die Bewertung der Bachelorprüfung wird aus der Bewertung der Bachelorarbeit, gewichtet mit dem Faktor 8/10 und der Bewertung der mündlichen Bachelorprüfung, gewichtet mit dem Faktor 2/10 gebildet.

## § 12 Bachelorarbeit

- (1) Zur Bachelorprüfung wird auf Antrag zugelassen, wer alle nach dem Studien- und Prüfungsplan des jeweiligen Studiengangs vor Absolvieren der Abschlussprüfung zu erlangenden ECTS-Leistungspunkte erlangt hat und die danach erforderlichen ECTS-Leistungspunkte aus englischsprachigen Lehrveranstaltungen nachweisen kann. Studierende, denen für die Zulassung zur Bachelorarbeit ECTS-Leistungspunkte fehlen, können auf Antrag durch Beschluss des Prüfungsausschusses mit der Auflage zur Abschlussprüfung zugelassen werden, dass sie im nächstmöglichen Semester die fehlenden ECTS-Leistungspunkte erwerben.
- (2) Studierende, die alle für den Studiengang vorgesehenen Module absolviert haben, müssen sich nach Erhalt aller ECTS-Leistungspunkte zur Bachelorprüfung anmelden. Der Prüfungsausschuss kann anderenfalls eine Frist von zwei Monaten zur Anmeldung zur Bachelorprüfung setzen. Verstreicht diese ohne Prüfungsanmeldung, so gilt die Kandidatin oder der Kandidat mit Ablauf der Frist als zur Prüfung angemeldet.
- (3) Die Bachelorarbeit hat in der Regel einen Umfang von etwa 12.000 bis 17.000 Wörtern (reiner Text, ohne Deckblatt, Gliederung, Literaturverzeichnis, Anlagen o.ä.). Einzelheiten regelt der Prüfungsausschuss. Die Bearbeitungszeit beträgt vier Monate, in den Studiengängen Business Administration (Teilzeitform) und Unternehmensgründung und Unternehmensnachfolge fünf Monate.
- (4) Eine Bachelorarbeit kann auch in Form einer Gruppenarbeit von maximal zwei Studierenden angefertigt werden; der Beitrag der einzelnen Kandidatin oder des einzelnen Kandidaten muss deutlich abgrenzbar und bewertbar sein, einen wesentlichen Anteil der Arbeit darstellen und die Anforderungen gemäß Abs. 1 erfüllen. Die Leistungen der Kandidatinnen oder der Kandidaten sind getrennt zu bewerten. Der Umfang der Gruppenarbeit muss deutlich über dem für eine allein bearbeitete Bachelorarbeit liegen.
- (5) Die Bachelorarbeit wird von einer Prüferin oder einem Prüfer betreut und bewertet; eine weitere Bewertung erfolgt durch eine Zweitprüferin oder einen Zweitprüfer. Mindestens einer der Prüfenden soll Professorin oder Professor sein. Bei interdisziplinären Themen soll die Zweitprüferin oder der Zweitprüfer einem anderen Fach angehören als die Erstprüferin oder der Erstprüfer. In begründeten Ausnahmefällen kann eine externe Zweitprüferin oder ein externer Zweitprüfer bestellt werden. Die Arbeit kann in Absprache mit den Prüfern in einer Fremdsprache abgefasst werden.
- (6) Das Thema der Bachelorarbeit wird auf Vorschlag der Kandidatin oder des Kandidaten von der oder dem Prüfenden vergeben. Die oder der Prüfende achtet darauf, dass das Thema den Anforderungen an eine Bachelorarbeit gerecht wird.
- (7) Die Studierenden beantragen schriftlich die Genehmigung des Themas der Bachelorarbeit beim Prüfungsausschuss und schlagen dabei die oder den Erstprüfenden vor; sie können eine gewünschte Zweitprüferin oder einen gewünschten Zweitprüfer benennen. Dem Antrag ist die Einverständniserklärung der oder des Prüfenden zur Betreuung der Bachelorarbeit beizufügen. Die Bestätigung des Themas und die Bestellung der beiden Prüfenden erfolgt durch Beschluss des Prüfungsausschusses unverzüglich nach der Vergabe des Themas; der Beschluss wird den Kandidaten oder den Kandidatinnen und den beiden Prüfenden schriftlich mitgeteilt.
- (8) Das Thema kann einmal zurückgegeben werden. In Ausnahmefällen kann der Prüfungsausschuss die Bearbeitungszeit verlängern, wenn die Studierenden nachweisen, dass sie an der Bearbeitung der Bachelorarbeit zwingend gehindert sind. Die Verlängerung der Bearbeitungszeit darf zwei Wochen nicht überschreiten. Studierenden, die die Voraussetzungen von § 18 Abs. 5 RStud/PrüfO erfüllen und

Studierenden, die sonst einen Härtefall geltend machen können, kann auf begründeten Antrag zusätzlich eine Verlängerung der Bearbeitungszeit um höchstens sechs Wochen gewährt werden.

(9) Die Arbeit ist in drei Exemplaren sowie, wenn die oder der Prüfende dies wünscht, in digitaler Form beim Studienbüro einzureichen; der Abgabezeitpunkt ist aktenkundig zu machen. Insbesondere kann die oder der Prüfende oder der Prüfungsausschuss eine Einreichung über Plagiatserkennungssysteme verlangen. Die Pflicht zur Einreichung des dritten Exemplars entfällt, wenn die Studierenden der Veröffentlichung der Arbeit auf einem Server der Hochschulbibliothek der HWR Berlin auf dem dafür vorgesehenen Formular zustimmen.

(10) Nach Abgabe der Bachelorarbeit ist diese innerhalb von zwei Monaten durch beide Prüfende zu bewerten. Innerhalb dieser Frist ist die Benotung dem Studienbüro mitzuteilen.

### **§ 13 Mündliche Bachelorprüfung**

(1) Die mündliche Bachelorprüfung wird von den beiden Prüfenden der Bachelorarbeit gemeinsam in der Form eines hochschulöffentlichen Kolloquiums abgenommen; sie erstreckt sich schwerpunktmäßig auf Inhalt und Methode der Bachelorarbeit. Bei Gruppen-Bachelorarbeiten wird die Prüfung grundsätzlich als Gruppenprüfung durchgeführt; jedes Mitglied der Gruppe muss sein Verständnis des Gesamtproblems unter Beweis stellen und ihren oder seinen Beitrag dazu darlegen.

(2) Eine mündliche Prüfung findet erst statt, wenn alle im Studien- und Prüfungsplan vorgesehenen ECTS-Leistungspunkte aus studienbegleitenden Prüfungsleistungen erlangt sind. Sie findet nur statt, wenn die Bachelorarbeit insgesamt mindestens mit der Note „ausreichend“ bewertet worden ist.

### **§ 14 Wiederholung von Teilen der Abschlussprüfung**

(1) Ist die Bachelorarbeit insgesamt mit der Note „nicht ausreichend“ bewertet worden, so findet auf Antrag der Studierenden eine einmalige Überarbeitung unter Berücksichtigung von prüferseitigen Vorgaben statt. Die Frist für die Überarbeitung darf einen Zeitraum von drei Wochen nicht überschreiten. Im Falle eines positiven Ergebnisses wird die Bachelorarbeit insgesamt mit „4,0“ bewertet. Abs. 2 dieser Vorschrift bleibt im Fall der Überarbeitung unberührt.

(2) Die Bachelorarbeit kann einmal wiederholt werden, wenn sie mit „nicht ausreichend“ bewertet wurde. In diesem Fall ist ein anderes Thema als beim ersten Versuch zu bearbeiten. Die Rückgabe des Themas der Bachelorarbeit ist im Wiederholungsfall nicht zulässig.

(3) Ist die Bachelorarbeit wiederholt worden und mit „ausreichend“ bewertet, die mündliche Bachelorprüfung jedoch mit „nicht ausreichend“ bewertet, kann der Prüfungsausschuss auf Antrag gestatten, diese nochmals zu wiederholen. Weitere Versuche sind ausgeschlossen.

(4) Für eine Kandidatin oder einen Kandidaten, die oder der bis zum Ende der Regelstudienzeit sämtliche für den Studiengang erforderlichen Leistungsnachweise erbracht und eine Bachelorarbeit abgegeben hat, gilt diese Abschlussprüfung als nicht durchgeführt (Freiversuch), wenn die Bachelorprüfung nicht bestanden ist.

## § 15 Bestehen des Studiums und Gesamtnote

Das Studium ist bestanden und somit erfolgreich abgeschlossen, wenn die Bachelorprüfung bestanden wurde und die in § 4 Abs. 1 genannte Anzahl studiengangspezifischer ECTS-Leistungspunkte aus den im Studien- und Prüfungsplan ausgewiesenen Modulen erreicht wurde. Die Gesamtnote wird aus den im Studium erzielten Modulnoten und der Note der Bachelorprüfung ermittelt. Die Gewichtung ergibt sich aus den jeweiligen Studien- und Prüfungsplänen.

## § 16 Abschlussgrad

Nach Bestehen der studienbegleitenden Prüfungen und der Abschlussprüfung wird für die Bachelorstudiengänge

- Business Administration (Vollzeitform),
- Business Administration (Teilzeitform),
- International Business Management – IBMAN,
- International Business Administration Exchange – IBAEX,
- International Business – IBU,
- Internationales Management / Management International – DFS,
- Unternehmensgründung und Unternehmensnachfolge und
- Economics

der akademische Grad

„Bachelor of Arts (B.A.)“,

für den Bachelorstudiengang Wirtschaftsinformatik  
der akademische Grad

„Bachelor of Science (B.Sc.)“

und für den Bachelorstudiengang Wirtschaftsrecht  
der akademische Grad

„Bachelor of Laws (LL.B.)“

verliehen.

## § 17 Abschlusszeugnis und Urkunde

Form und Erteilung des Abschlusszeugnisses sind in § 23 RStud/PrüfO geregelt.

## § 18 Prüfungsausschuss

(1) Für alle Studiengänge, die Gegenstand dieser Ordnung sind, wird ein gemeinsamer Prüfungsausschuss nach § 21 RStud/PrüfO gebildet. Der Prüfungsausschuss achtet auf die Einhaltung der Rahmenstudien- und -prüfungsordnung und dieser Ordnung und trifft die dafür und für die Erfüllung seiner Aufgaben nach § 32 Abs. 1 BerlHG erforderlichen Entscheidungen. Die Studiengangsleiterinnen und Studiengangsleiter der betreffenden Studiengänge sollten dem Prüfungsausschuss möglichst als stellvertretende Mitglieder angehören.



(2) In den Studiengängen International Business (IBU) und Internationales Management / Management International (DFS) ist für die an den Partnerhochschulen zu absolvierenden Module und die Bachelorprüfung ein für die jeweiligen Studiengänge und aus Angehörigen beider betroffener Hochschulen zu bildender Prüfungsausschuss zuständig.

## **§ 19 Inkrafttreten**

Diese Ordnung tritt am 1. April 2016 für alle Studierenden in Kraft, die nach dem Inkrafttreten ihr Studium in einem der Studiengänge im Anwendungsbereich dieser Ordnung aufnehmen. § 5 Abs. 2, 6,7, 8,9 und 10 dieser Ordnung gelten auch für diejenigen Studierenden, die bei Inkrafttreten bereits in einem Studiengang im Anwendungsbereich dieser Ordnung studieren.

Anlagen

Anlage a)

| Studien- und Prüfungsplan des Bachelorstudiengangs Business Administration (Vollzeitstudium) |          |              | 1. Studienabschnitt             |    |                     |        |    |                     | 2. Studienabschnitt                              |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
|--|----------|--------------|---------------------------------|----|---------------------|--------|----|---------------------|--|----|---------------------|--------|----|---------------------|--------|----|---------------------|--------|----|---------------------|--------|----|---------------------|----|----|
|  |          |              | 1. Sem                          |    |                     | 2. Sem |    |                     | 3. Sem   |    |                     | 4. Sem |    |                     | 5. Sem |    |                     | 6. Sem |    |                     | 7. Sem |    |                     |    |    |
|  | Lehrform | Prüfungsform | sWS                             | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS  | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote |    |    |
|  |          |              | <b>Betriebswirtschaftslehre</b> |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Personal und Organisation  | SU       | KP           | 4                               | 5  | 2                   |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Investition und Finanzierung   | SU       | K            |                                 |    |                     | 4      | 5  | 2                   |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Marketing  | SU       | K            |                                 |    |                     |        |    |                     | 4  | 5  | 2                   |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Grundlagen des externen Rechnungswesens  | SU       | K            | 4                               | 5  | 2                   |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Grundlagen des internen Rechnungswesens/Controllings   | SU       | K            |                                 |    |                     | 4      | 5  | 2                   |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Grundlagen der Unternehmensbesteuerung   | SU       | K            |                                 |    |                     |        |    |                     | 4  | 5  | 2                   |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Instrumente des Controllings   | SU       | K            |                                 |    |                     |        |    |                     |  |    |                     | 4      | 5  | 4                   |        |    |                     |        |    |                     |        |    |                     |    |    |
| Strategisches Management   | SU       | M            |                                 |    |                     |        |    |                     |  |    |                     | 6      | 5  | 4                   |        |    |                     |        |    |                     |        |    |                     |    |    |
| Operations Management  | SU       | K            |                                 |    |                     |        |    |                     | 4  | 5  | 2                   |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Unternehmenssimulation und Teamentwicklung   | SU       | SL           |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     | 4      | 5  | 0                   |    |    |
| <b>Tätigkeitsfeld (Große Vertiefung)</b>   |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Modul 1  | SU       |              |                                 |    |                     |        |    |                     |  |    |                     | 4      | 5  | 4                   |        |    |                     |        |    |                     |        |    |                     |    |    |
| Modul 2  | SU       |              |                                 |    |                     |        |    |                     |  |    |                     | 4      | 5  | 4                   |        |    |                     |        |    |                     |        |    |                     |    |    |
| Modul 3 (A)  | SU       |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     | 4      | 5  | 4                   |        |    |                     |        |    |                     |    |    |
| Modul 4 (A)  | SU       |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     | 4      | 5  | 4                   |        |    |                     |        |    |                     |    |    |
| <b>Ergänzung (Kleine Vertiefung)</b>   |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Modul 1  | SU       |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     | 4      | 5  | 4                   |    |    |
| Modul 2  | SU       |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     | 4      | 5  | 4                   |    |    |
| Interdisziplinäres Themenfeld (A)  | SU       | EH           |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     | 12     | 15 | 12                  |        |    |                     |        |    |                     |    |    |
| <b>Volkswirtschaftslehre</b>   |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Mikroökonomie Allokation und Verteilung  | SU       | K            | 4                               | 5  | 2                   |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Makroökonomie Konjunktur und Beschäftigung   | SU       | KP           |                                 |    |                     | 4      | 5  | 2                   |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Internationale Wirtschaft  | SU       | KP           |                                 |    |                     |        |    |                     |  |    |                     | 4      | 5  | 4                   |        |    |                     |        |    |                     |        |    |                     |    |    |
| <b>Wirtschaftsrecht</b>  |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Privates Wirtschaftsrecht  | SU       | K            |                                 |    |                     | 4      | 5  | 2                   |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Recht im Unternehmen (Gesellschaftsrecht, Arbeitsrecht)                                      | SU       | K            |                                 |    |                     |        |    |                     | 4  | 5  | 2                   |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| <b>Sozialwissenschaften</b>  |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Unternehmen, Betrieb, Arbeit aus historisch-sozialwissenschaftlicher Perspektive             | SU       | KP           | 4                               | 5  | 2                   |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Politische Ökonomie und und Sozialstrukturen in der modernen Gesellschaft                    | SU       | KP           |                                 |    |                     |        |    |                     |  |    |                     | 4      | 5  | 4                   |        |    |                     |        |    |                     |        |    |                     |    |    |
| <b>Quantitative Methoden/Wirtschaftsinformatik</b>   |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Wirtschaftsmathematik  | SU       | K            | 4                               | 5  | 2                   |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Statistik  | SU       | K            |                                 |    |                     |        |    |                     | 4  | 5  | 2                   |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
|  | PÜ       |              |                                 |    |                     |        |    |                     | 2  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Grundlagen der Wirtschaftsinformatik   | SU       | SL           | 2                               | 5  | 0                   |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
|  | PCÜ      |              | 2                               |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Betriebliche Informationssysteme   | SU       | KP           |                                 |    |                     | 2      | 5  | 2                   |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
|  | PCÜ      |              |                                 |    |                     | 2      |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| <b>Schlüsselqualifikationen</b>  |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Einführung in das Studium  | PS       | SL           | 2                               | 0  | 0                   |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Schlüsselqualifikationen Wahlpflichtfach   | PS       | SL           |                                 |    |                     | 2      | 5  | 0                   |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Kommunikation und Interaktion im Beruf   | PS       | SL           |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     | 4      | 5  | 0                   |    |    |
| Englisch 1   | PÜ       | SL           |                                 |    |                     | 2      | 0  | 0                   |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Englisch 2   | PÜ       | SL           |                                 |    |                     |        |    |                     | 2  | 5  | 0                   |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Englisch 3 (A)   | PÜ       | SL           |                                 |    |                     |        |    |                     |  |    |                     | 2      | 0  | 0                   |        |    |                     |        |    |                     |        |    |                     |    |    |
| Englisch 4 (A)   | PÜ       | SL           |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     | 2      | 5  | 0                   |        |    |                     |        |    |                     |    |    |
| <b>Praxissemester</b>  |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Praxisseminar  | PS       |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     | 1      | 1  | 0                   |    |    |
| <b>Abschlussprüfung</b>  |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Summe LVS  | 141      |              | 26                              |    |                     | 24     |    |                     | 24   |    |                     | 28     |    |                     | 22     |    |                     |        |    |                     | 1      |    |                     | 16 |    |
| Summe LP   | 210      |              | 30                              |    |                     | 30     |    |                     | 30   |    |                     | 30     |    |                     | 30     |    |                     |        |    |                     | 30     |    |                     | 30 |    |
| In % der Gesamtnote  | 100      |              |                                 |    | 10                  |        |    | 10                  |  |    | 10                  |        |    | 24                  |        |    | 20                  |        |    |                     |        |    | 0                   |    | 26 |
| <b>Abkürzungen</b>   |          |              |                                 |    |                     |        |    |                     |  |    |                     |        |    |                     |        |    |                     |        |    |                     |        |    |                     |    |    |
| Erweiterte Hausarbeit  | EH       |              |                                 |    |                     |        |    |                     | Studienleistung                                  |    |                     |        |    |                     |        |    |                     |        |    |                     | SL     |    |                     |    |    |
| Hausarbeit   | H        |              |                                 |    |                     |        |    |                     | Seminaristischer Unterricht (35 Studierende)     |    |                     |        |    |                     |        |    |                     |        |    |                     | SU     |    |                     |    |    |
| Klausur  | K        |              |                                 |    |                     |        |    |                     | PC-Seminar (20 Studierende)                      |    |                     |        |    |                     |        |    |                     |        |    |                     | PCU    |    |                     |    |    |
| Kombinierte Prüfung  | KP       |              |                                 |    |                     |        |    |                     | Projektseminar, Action-Learning (20 Studierende) |    |                     |        |    |                     |        |    |                     |        |    |                     | PS     |    |                     |    |    |
| Mündliche Prüfung  | M        |              |                                 |    |                     |        |    |                     | Praktische Übung (20 Studierende)                |    |                     |        |    |                     |        |    |                     |        |    |                     | PÜ     |    |                     |    |    |

Anlage b)

| Studien- und Prüfungsplan des Bachelorstudiengangs Business Administration (Teilzeitstudium - Abend) |              |    | 1. Studienabschnitt             |          |                     |          | 2. Studienabschnitt |                     |           |          |                     |           |           |                     |           |           |                     |   |
|--|--------------|----|---------------------------------|----------|---------------------|----------|---------------------|---------------------|-----------|----------|---------------------|-----------|-----------|---------------------|-----------|-----------|---------------------|---|
|  |              |    | 1. Sem                          |          | 2. Sem              |          | 3. Sem              |                     | 4. Sem    |          | 5. Sem              |           | 6. Sem    |                     | 7. Sem    |           | 8. Sem              |   |
| Lehrform   | Prüfungsform |    | sWS                             | LP       | % der Abschlussnote | sWS      | LP                  | % der Abschlussnote | sWS       | LP       | % der Abschlussnote | sWS       | LP        | % der Abschlussnote | sWS       | LP        | % der Abschlussnote |   |
|  |              |    | <b>Betriebswirtschaftslehre</b> |          |                     |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Personal und Organisation  | LV           | KP | 4                               | 5        | 2                   |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Investition und Finanzierung   | LV           | K  |                                 |          |                     | 4        | 5                   | 2                   |           |          |                     |           |           |                     |           |           |                     |   |
| Marketing  | LV           | K  |                                 |          |                     |          |                     |                     | 4         | 5        | 2                   |           |           |                     |           |           |                     |   |
| Grundlagen des externen Rechnungswesens  | LV           | K  |                                 |          |                     | 4        | 5                   | 2                   |           |          |                     |           |           |                     |           |           |                     |   |
| Grundlagen des internen Rechnungswesens/Controllings   | LV           | K  |                                 |          |                     |          |                     |                     | 4         | 5        | 2                   |           |           |                     |           |           |                     |   |
| Grundlagen der Unternehmensbesteuerung   | LV           | K  |                                 |          |                     |          |                     |                     |           | 4        | 5                   | 2         |           |                     |           |           |                     |   |
| Instrumente des Controllings   | LV           | K  |                                 |          |                     |          |                     |                     |           |          |                     |           | 4         | 5                   | 4         |           |                     |   |
| Strategisches Management   | LV           | M  |                                 |          |                     |          |                     |                     |           |          |                     | 6         | 5         | 4                   |           |           |                     |   |
| Operations Management  | LV           | K  |                                 |          |                     |          |                     |                     | 4         | 5        | 2                   |           |           |                     |           |           |                     |   |
| Unternehmenssimulation und Teamentwicklung   | LV           | SL |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           | 4         | 5                   | 0 |
| <b>Tätigkeitsfeld (Große Vertiefung)</b>   |              |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Modul 1  | LV           |    |                                 |          |                     |          |                     |                     |           |          |                     | 4         | 5         | 4                   |           |           |                     |   |
| Modul 2  | LV           |    |                                 |          |                     |          |                     |                     |           |          |                     | 4         | 5         | 4                   |           |           |                     |   |
| Modul 3 (A)  | LV           |    |                                 |          |                     |          |                     |                     |           |          |                     |           | 4         | 5                   | 4         |           |                     |   |
| Modul 4 (A)  | LV           |    |                                 |          |                     |          |                     |                     |           |          |                     |           | 4         | 5                   | 4         |           |                     |   |
| <b>Ergänzung (Kleine Vertiefung)</b>   |              |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Modul 1  | LV           |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           | 4         | 5                   | 4 |
| Modul 2  | LV           |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           | 4         | 5                   | 4 |
| <b>Interdisziplinäres Themenfeld (A)</b>   | LV           | EH |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     | 12        | 15        | 12                  |   |
| <b>Volkswirtschaftslehre</b>   |              |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Mikroökonomie Allokation und Verteilung  | LV           | K  | 4                               | 5        | 2                   |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Makroökonomie Konjunktur und Beschäftigung   | LV           | KP |                                 |          |                     | 4        | 5                   | 2                   |           |          |                     |           |           |                     |           |           |                     |   |
| Internationale Wirtschaft  | LV           | KP |                                 |          |                     |          |                     |                     |           |          |                     |           | 4         | 5                   | 4         |           |                     |   |
| <b>Wirtschaftsrecht</b>  |              |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Privates Wirtschaftsrecht  | LV           | K  |                                 |          |                     |          |                     |                     | 4         | 5        | 2                   |           |           |                     |           |           |                     |   |
| Recht im Unternehmen (Gesellschaftsrecht, Arbeitsrecht)  | LV           | K  |                                 |          |                     |          |                     |                     |           | 4        | 5                   | 2         |           |                     |           |           |                     |   |
| <b>Sozialwissenschaften</b>  |              |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Unternehmen, Betrieb, Arbeit aus historisch-sozialwissenschaftlicher Perspektive                     | LV           | KP | 4                               | 5        | 2                   |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Politische Ökonomie und Sozialstrukturen in der modernen Gesellschaft                                | LV           | KP |                                 |          |                     |          |                     |                     |           |          |                     | 4         | 5         | 4                   |           |           |                     |   |
| <b>Quantitative Methoden/ Wirtschaftsinformatik</b>  |              |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Wirtschaftsmathematik  | LV           | K  | 4                               | 5        | 2                   |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Statistik  | LV           | K  |                                 |          |                     | 4        | 5                   | 2                   |           |          |                     |           |           |                     |           |           |                     |   |
|  | PÜ           |    |                                 |          |                     | 2        |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Grundlagen der Wirtschaftsinformatik   | LV           | SL |                                 |          |                     |          |                     |                     | 2         | 5        | 0                   |           |           |                     |           |           |                     |   |
|  | PCÜ          |    |                                 |          |                     |          |                     | 2                   |           |          |                     |           |           |                     |           |           |                     |   |
| Betriebliche Informationssysteme   | LV           | KP |                                 |          |                     |          |                     |                     | 2         | 5        | 2                   |           |           |                     |           |           |                     |   |
|  | PCÜ          |    |                                 |          |                     |          |                     |                     | 2         |          |                     |           |           |                     |           |           |                     |   |
| <b>Schlüsselqualifikationen</b>  |              |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Einführung in das Studium  | PS           | SL | 2                               | 0        | 0                   |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| Schlüsselqualifikationen Wahlpflichtfach   | PS           | SL |                                 |          |                     | 2        | 5                   | 0                   |           |          |                     |           |           |                     |           |           |                     |   |
| Kommunikation und Interaktion im Beruf   | PS           | SL |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           | 4         | 5                   | 0 |
| Englisch 1   | PÜ           | SL |                                 |          |                     |          |                     |                     | 2         | 0        | 0                   |           |           |                     |           |           |                     |   |
| Englisch 2   | PÜ           | SL |                                 |          |                     |          |                     |                     |           | 2        | 5                   | 0         |           |                     |           |           |                     |   |
| Englisch 3 (A)   | PÜ           | SL |                                 |          |                     |          |                     |                     |           |          |                     | 2         | 0         | 0                   |           |           |                     |   |
| Englisch 4 (A)   | PÜ           | SL |                                 |          |                     |          |                     |                     |           |          |                     |           | 2         | 5                   | 0         |           |                     |   |
| <b>Abschlussprüfung</b>  |              |    |                                 |          |                     |          |                     |                     |           |          |                     |           |           |                     |           |           |                     |   |
| <b>Summe LVS</b>   | <b>140</b>   |    | <b>18</b>                       |          | <b>20</b>           |          | <b>18</b>           |                     | <b>18</b> |          | <b>20</b>           |           | <b>18</b> |                     | <b>20</b> |           | <b>8</b>            |   |
| <b>Summe LP</b>  | <b>180</b>   |    | <b>20</b>                       |          | <b>25</b>           |          | <b>20</b>           |                     | <b>25</b> |          | <b>20</b>           |           | <b>25</b> |                     | <b>25</b> |           | <b>20</b>           |   |
| <b>In % der Gesamtnote</b>   | <b>100</b>   |    |                                 | <b>8</b> |                     | <b>8</b> |                     | <b>6</b>            |           | <b>8</b> |                     | <b>16</b> |           | <b>16</b>           |           | <b>20</b> | <b>18</b>           |   |

| <b>Abkürzungen</b>    |    |  |     |
|-----------------------|----|--|-----|
| Erweiterte Hausarbeit | EH | Studienleistung                                  | SL  |
| Hausarbeit            | H  | Seminaristischer Lehnvortrag (40 Studierende)    | LV  |
| Klausur               | K  | PC-Seminar (20 Studierende)                      | PCÜ |
| Kombinierte Prüfung   | KP | Projektseminar, Action-Learning (20 Studierende) | PS  |
| Mündliche Prüfung     | M  | Praktische Übung (20 Studierende)                | PÜ  |

Anlage c)

| Studien- und Prüfungsplan des Bachelorstudiengangs<br>Business Administration (Teilzeitstudium Blended-Learning) |          |              | 1. Studienabschnitt             |    |                     |        |    |                     |        |    |                     |        |    |                     | 2. Studienabschnitt |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
|--|----------|--------------|---------------------------------|----|---------------------|--------|----|---------------------|--------|----|---------------------|--------|----|---------------------|---------------------|----|---------------------|--------|----|---------------------|--------|----|---------------------|--------|----|---------------------|-----|----|---------------------|
|  |          |              | 1. Sem                          |    |                     | 2. Sem |    |                     | 3. Sem |    |                     | 4. Sem |    |                     | 5. Sem              |    |                     | 6. Sem |    |                     | 7. Sem |    |                     | 8. Sem |    |                     |     |    |                     |
|  | Lehrform | Prüfungsform | sWS                             | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS                 | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS | LP | % der Abschlussnote |
|  |          |              | <b>Betriebswirtschaftslehre</b> |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Personal und Organisation  | LV       | KP           |                                 |    |                     |        |    |                     |        |    |                     |        | 4  | 5                   | 2                   |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Investition und Finanzierung   | LV       | K            |                                 |    |                     |        |    |                     |        | 4  | 5                   | 2      |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Marketing  | LV       | K            | 4                               | 5  | 2                   |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Grundlagen des externen Rechnungswesens  | LV       | K            |                                 |    |                     | 4      | 5  | 2                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Grundlagen des internen Rechnungswesens/Controllings   | LV       | K            |                                 |    |                     |        |    |                     | 4      | 5  | 2                   |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Grundlagen der Unternehmensbesteuerung   | LV       | K            |                                 |    |                     |        |    |                     |        |    |                     | 4      | 5  | 2                   |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Instrumente des Controllings   | LV       | K            |                                 |    |                     |        |    |                     |        |    |                     |        |    | 4                   | 5                   | 4  |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Strategisches Management   | LV       | M            | 4                               | 0  | 0                   | 2      | 5  | 4                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Operations Management  | LV       | K            |                                 |    |                     |        |    |                     |        |    |                     | 4      | 5  | 2                   |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Unternehmenssimulation und Teamentwicklung   | LV       | SL           |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        | 4  | 5                   | 0   |    |                     |
| <b>Tätigkeitsfeld (Große Vertiefung)</b>   |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Modul 1  | LV       |              |                                 |    |                     |        |    |                     |        |    |                     |        |    | 4                   | 5                   | 4  |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Modul 2  | LV       |              |                                 |    |                     |        |    |                     |        |    |                     |        |    | 4                   | 5                   | 4  |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Modul 3 (A)  | LV       |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     | 4                   | 5  | 4                   |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Modul 4 (A)  | LV       |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     | 4                   | 5  | 4                   |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| <b>Ergänzung (Kleine Vertiefung)</b>   |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Modul 1  | LV       |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     | 4                   | 5  | 4                   |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Modul 2  | LV       |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     | 4  | 5                   | 4      |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Interdisziplinäres Themenfeld (A)  | LV       | EH           |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     | 12     | 15 | 12                  |     |    |                     |
| <b>Volkswirtschaftslehre</b>   |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Mikroökonomie Allokation und Verteilung  | LV       | K            | 4                               | 5  | 2                   |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Makroökonomie Konjunktur und Beschäftigung   | LV       | KP           |                                 |    |                     |        |    |                     | 4      | 5  | 2                   |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Internationale Wirtschaft  | LV       | KP           |                                 |    |                     |        |    |                     |        |    |                     |        |    | 4                   | 5                   | 4  |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| <b>Wirtschaftsrecht</b>  |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Privates Wirtschaftsrecht  | LV       | K            |                                 |    |                     | 4      | 5  | 2                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Recht im Unternehmen (Gesellschaftsrecht, Arbeitsrecht)  | LV       | K            |                                 |    |                     |        |    |                     |        |    |                     | 4      | 5  | 2                   |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| <b>Sozialwissenschaften</b>  |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Unternehmen, Betrieb, Arbeit aus historisch-sozialwissenschaftlicher Perspektive                                 | LV       | KP           | 4                               | 5  | 2                   |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Politische Ökonomie und und Sozialstrukturen in der modernen Gesellschaft  | LV       | KP           |                                 |    |                     |        |    |                     |        |    |                     |        |    | 4                   | 5                   | 4  |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| <b>Quantitative Methoden/Wirtschaftsinformatik</b>   |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Wirtschaftsmathematik  | LV       | K            | 4                               | 5  | 2                   |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Statistik  | LV       | K            |                                 |    |                     | 4      | 5  | 2                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
|  | PÜ       |              |                                 |    |                     | 2      |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Grundlagen der Wirtschaftsinformatik   | LV       | SL           |                                 |    |                     |        |    |                     | 2      |    | 5                   | 0      |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
|  | PCÜ      |              |                                 |    |                     |        |    |                     | 2      |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Betriebliche Informationssysteme   | LV       | KP           |                                 |    |                     |        |    |                     |        |    |                     | 2      | 5  | 2                   |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
|  | PCÜ      |              |                                 |    |                     |        |    |                     |        |    |                     | 2      |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| <b>Schlüsselqualifikationen</b>  |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Einführung in das Studium  | PS       | SL           | 2                               | 0  | 0                   |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Schlüsselqualifikationen Wahlpflichtfach   | PS       | SL           |                                 |    |                     | 2      | 5  | 0                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Kommunikation und Interaktion im Beruf   | PS       | SL           |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        | 4  | 5                   | 0   |    |                     |
| Englisch 1   | PÜ       | SL           |                                 |    |                     | 2      | 0  | 0                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Englisch 2   | PÜ       | SL           |                                 |    |                     |        |    |                     | 2      | 5  | 0                   |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Englisch 3 (A)   | PÜ       | SL           |                                 |    |                     |        |    |                     |        |    |                     |        |    | 2                   | 0                   | 0  |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Englisch 4 (A)   | PÜ       | SL           |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     | 2                   | 5  | 0                   |        |    |                     |        |    |                     | 2      | 5  | 0                   |     |    |                     |
| <b>Praxissemester</b>  |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| <b>Praxisseminar</b>   |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| <b>Abschlussprüfung</b>  |          |              |                                 |    |                     |        |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |        |    |                     |        |    |                     |     |    |                     |
| Summe LVS  | 140      |              | 22                              |    |                     | 20     |    |                     | 18     |    |                     | 20     |    |                     | 18                  |    |                     | 18     |    |                     |        | 16 |                     |        | 8  |                     |     | 10 |                     |
| Summe LP   | 180      |              |                                 | 20 |                     |        | 25 |                     |        | 25 |                     |        | 25 |                     |                     | 20 |                     |        | 25 |                     |        |    | 20                  |        |    | 20                  |     |    | 20                  |
| In % der Gesamtnote  | 100      |              |                                 |    | 8                   |        |    | 10                  |        |    | 6                   |        |    | 10                  |                     |    | 16                  |        |    | 16                  |        |    | 16                  |        |    | 16                  |     |    | 18                  |

| Abkürzungen           |    |  |     |
|-----------------------|----|--|-----|
| Erweiterte Hausarbeit | EH | Seminaristischer Lehrvortrag (40 Studierende)    | LV  |
| Hausarbeit            | H  | Seminaristischer Unterricht (35 Studierende)     | SU  |
| Klausur               | K  | PC-Seminar (20 Studierende)                      | PCÜ |
| Kombinierte Prüfung   | KP | Projektseminar, Action-Learning (20 Studierende) | PS  |
| Mündliche Prüfung     | M  | Praktische Übung (20 Studierende)                | PÜ  |
| Studienleistung       | SL |  |     |

Anlage d)

| Studien- und Prüfungsplan des Bachelorstudiengangs<br>International Business Management  |     |    | 1. Studienabschnitt |    |               |        |    |               |        |    |               | 2. Studienabschnitt |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
|--|-----|----|---------------------|----|---------------|--------|----|---------------|--------|----|---------------|---------------------|----|---------------|-------------------|----|---------------|-------------------|----|---------------|--------|----|---------------|--------|----|---------------|--|--|--|
|  |     |    | 1. Sem              |    |               | 2. Sem |    |               | 3. Sem |    |               | 4. Sem              |    |               | 5. Sem<br>Ausland |    |               | 6. Sem<br>Ausland |    |               | 7. Sem |    |               | 8. Sem |    |               |  |  |  |
|  |     |    | sw                  | CP | % Final Grade | sw     | CP | % Final Grade | sw     | CP | % Final Grade | sw                  | CP | % Final Grade | sw                | CP | % Final Grade | sw                | CP | % Final Grade | sw     | CP | % Final Grade | sw     | CP | % Final Grade |  |  |  |
| <b>Betriebswirtschaftslehre/Business</b>   |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Human Resources and Organisation   | SU  | KP | 4                   | 5  | 2             |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Fundamentals of Corporate Finance  | SU  | K  |                     |    |               | 4      | 5  | 2             |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Marketing  | SU  | K  |                     |    |               | 4      | 5  | 2             |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Introduction to Financial Accounting   | SU  | K  | 4                   | 5  | 2             |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Introduction to Managerial Accounting  | SU  | K  |                     |    |               | 4      | 5  | 2             |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Management Accounting and Controlling  | SU  | K  |                     |    |               |        |    |               | 4      | 5  | 4             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Strategic Management   | SU  | M  |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 4             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| International Management   | SU  | KP |                     |    |               |        |    |               | 4      | 5  | 4             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Organisational Behaviour in International Companies  | SU  | KP |                     |    |               |        |    |               | 4      | 5  | 4             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Business Simulation  | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               | 4                 | 5  | 4             |                   |    |               |        |    |               |        |    |               |  |  |  |
| Operations Management  | SU  | K  |                     |    |               | 4      | 5  | 1             |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Specialisation 1 (if available in English)</b>  |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Choice 1: Marketing</b>   |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M1: Product and Distribution Management  | SU  | KP |                     |    |               |        |    |               | 4      | 5  | 4             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M2: Market Research  | SU  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 4             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M3: Communication Strategy and Consumer Behaviour  | SU  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 4             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M4: Selected Issues in Marketing   | SU  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 4             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Choice 2: Finance and Accounting (selectable are 4 modules)</b>   |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M1: Finance and Investment Policies in Businesses  | SU  | K  |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M2: Financial Analysis and Valuation   | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M3: Capital Market Finance   | SU  | M  |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M4: Selected issues in Business Finance  | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M5: Account Balancing and Accounting Law   | SU  | K  |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M6: International Business Accounting  | SU  | K  |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M7: Group Accounting and Managerial Accounting   | SU  | K  |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M8: Selected Issues of Accounting and Controlling  | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Choice 3: Human Resource Management/ Organizational Design and Global Supply Chain/Operations Management (selectable are 4 modules)</b> |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M1: Human Resource Management  | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M2: Organizational Design  | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M3: Legal Aspects of Human Resources and Organisation  | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M4: Labour in Change: Economic, Social and Business-internal Aspects   | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M5: Production and Supply Management   | SU  | K  |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M6: Distribution management and Transportation   | SU  | K  |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M7: Global Supply Chain Management and Information Systems   | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| M8: Selected Topics in Supply Chain and Operations Management  | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Specialisation 2 Management Issues</b>  |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Module 1   | SU  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 4             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Module 2   | SU  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 4             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Module 3   | SU  | KP |                     |    |               |        |    |               |        |    |               |                     |    |               | 4                 | 5  | 4             |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Volkswirtschaftslehre/Economics</b>   |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Microeconomics: Allocation and Distribution  | SU  | K  | 4                   | 5  | 2             |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Macroeconomics: The Economic Cycle and Employment  | SU  | KP |                     |    |               | 4      | 5  | 1             |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| International Economics  | SU  | KP |                     |    |               |        |    |               | 4      | 5  | 4             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Wirtschaftsrecht/Business Law</b>   |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Fundamentals of Business Law   | SU  | KP |                     |    |               |        |    |               | 4      | 5  | 2             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Sozialwissenschaften/Social Sciences</b>  |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Regional Studies   | SU  | KP |                     |    |               | 4      | 5  | 1             |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Work, Business and Society   | SU  | KP |                     |    |               |        |    |               | 4      | 5  | 1             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| History, Politics and Economics of the Host Country  | SU  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 3             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Quantitative Methoden/ Wirtschaftsinformatik/ Quantitative Methods and Information Technology</b>                                       |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Mathematics for Business and Economics   | SU  | K  | 4                   | 5  | 1             |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Statistics   | SU  | K  |                     |    |               |        |    |               | 4      | 5  | 2             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Introduction to Business Information Systems   | SU  | SL | 2                   | 5  | 0             |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Business Applications  | SU  | KP |                     |    |               | 2      | 5  | 2             |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Management Skills</b>   |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Introduction to the Study Programme and the Academic Environment/Selfmanagement  | PS  | SL | 4                   | 5  | 0             |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Communication and Interaction on the Job   | PS  | SL |                     |    |               |        |    |               |        |    |               |                     |    |               | 4                 | 5  | 0             |                   |    |               |        |    |               |        |    |               |  |  |  |
| Intercultural Communication  | PS  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 0             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Foreign Languages 1  | PÜ  | KP |                     |    |               | 4      | 5  | 1             |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Foreign Languages 2  | PÜ  | KP |                     |    |               |        |    |               | 4      | 5  | 1             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Foreign Languages 3  | PÜ  | KP |                     |    |               |        |    |               | 4      | 5  | 1             |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Foreign Languages 4  | PÜ  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 4             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Foreign Languages 5  | PÜ  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 0             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Foreign Languages 6  | PÜ  | KP |                     |    |               |        |    |               |        |    |               | 4                   | 5  | 0             |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Internship</b>  |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Supervision  | PS  | SL |                     |    |               |        |    |               |        |    |               |                     |    |               | 4                 | 5  | 0             |                   |    |               |        |    |               |        |    |               |  |  |  |
| <b>Dissertation</b>  |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Research Methodology   | PS  | SL |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               | 3                 | 5  |               |        |    |               |        |    |               |  |  |  |
| <b>Bachelor Thesis &amp; Oral Exam</b>   |     |    |                     |    |               |        |    |               |        |    |               |                     |    |               |                   |    |               |                   |    |               |        |    |               |        |    |               |  |  |  |
| Total SWH  | 173 |    | 24                  |    | 24            | 26     |    | 24            |        | 24 |               | 24                  |    | 24            |                   | 4  |               | 23                | 12 | 15            | 15     |    |               |        |    |               |  |  |  |
| Total CP   | 240 |    | 30                  |    | 30            | 30     |    | 30            |        | 30 |               | 30                  |    | 30            |                   | 30 |               | 30                |    | 30            |        |    |               |        |    |               |  |  |  |
| % der Final Grade HWR Berlin   | 100 |    | 7                   |    | 9             | 9      |    | 9             |        | 21 |               | 19                  |    | 16            |                   | 0  |               | 0                 |    |               |        |    |               |        |    |               |  |  |  |

**Erläuterungen (Abkürzungen siehe Seite 20)**  
 Die Module aus der Spezialisierung Marketing, Finance oder Human Resource Management/ Organizational Design und Global Supply Chain/Operations Management können im Ausland durch andere Module aus dem Bereich Marketing, Rechnungswesen, Finanzierung, Personalmanagement/Organisationsgestaltung und Global Supply Chain Operationsmanagement ersetzt werden.  
 Die Module aus der Spezialisierung Management Issues können im Ausland durch andere BWL-Module ersetzt werden.  
 Die Module Communication and Interaction on the Job und Intercultural Communication können im Ausland durch ein Modul aus dem weiteren wirtschaftlichen Bereich anerkannt werden.

Anlage e)

| Studien- und Prüfungsplan des Bachelorstudiengangs<br>International Business Administration Exchange                            |                  |    | HWR Berlin                               |    |               |        |    |               |        |      |               |        |     |               | Ausland/abroad |     |               | HWR Berlin |    |               |        |    |               |        |     |               |     |      |               |
|---|------------------|----|--|----|---------------|--------|----|---------------|--------|------|---------------|--------|-----|---------------|----------------|-----|---------------|------------|----|---------------|--------|----|---------------|--------|-----|---------------|-----|------|---------------|
|   |                  |    | 1. Sem                                   |    |               | 2. Sem |    |               | 3. Sem |      |               | 4. Sem |     |               | 5. Sem         |     |               | 6. Sem     |    |               | 7. Sem |    |               | 8. Sem |     |               |     |      |               |
| Teaching Method   | Examination Form |    | sw                                       | CP | % Final Grade | sw     | CP | % Final Grade | sw     | CP   | % Final Grade | sw     | CP  | % Final Grade | sw             | CP  | % Final Grade | sw         | CP | % Final Grade | sw     | CP | % Final Grade | sw     | CP  | % Final Grade | sw  | CP   | % Final Grade |
|   |                  |    | <b>Betriebswirtschaftslehre/Business</b> |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
|   | SU               | KP | 4  | 5  | 3,7           |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Personal + Organisation/Human Resources + Organisation  | SU               | K  |  |    |               | 4      | 5  | 3,7           |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Investition und Finanzierung/Investment and Finance   | SU               | K  |  |    |               |        |    |               | 4      | 5    | 3,7           |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Marketing/Marketing   | SU               | K  |  |    |               |        |    |               |        |      | 4             | 5      | 3,7 |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Grundlagen des ext. ReWe/Basics of External Accounting  | SU               | K  | 4  | 5  | 3,7           |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Grundlagen des int. ReWe/Controlling/Basics of Internal Accounting/Controlling  | SU               | K  |  |    |               | 4      | 5  | 3,7           |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Grundlagen der Unternehmensbesteuerung/Basics of Corporate Taxation   | SU               | K  |  |    |               |        |    |               | 4      | 5    | 3,7           |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Instrumente des Controllings/Instruments of Controlling   | SU               | K  |  |    |               |        |    |               |        |      |               | 4      | 5   | 3,7           |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Strategisches Management/Internat. Man. and Organisational Behaviour in international Companies                                 | SU               | M  |  |    |               |        |    |               |        |      |               | 6      | 5   | 3,7           |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Operations Management/Operations Management   | SU               | K  |  |    |               |        |    |               | 4      | 5    | 3,7           |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Unternehmenssimulation und Teamentwicklung/Business Simulation  | SU               | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     | 4             | 5   | 0    |               |
| <b>Große Vertiefung (Tätigkeitsfeld)/Specialisation:</b>  |                  |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Modul 1   | SU               |    |  |    |               |        |    |               |        |      |               | 4      | 5   | 3,7           |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Modul 2   | SU               |    |  |    |               |        |    |               |        |      |               | 4      | 5   | 3,7           |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Modul 3   | SU               |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        | 4   | 5             | 3,7 |      |               |
| Modul 4   | SU               |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               | 4      | 5   | 3,7           |     |      |               |
| <b>Volkswirtschaftslehre/Economics</b>  |                  |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Mikroökonomie Allokation und Verteilung/Microeconomics: Allocation and Distribution   | SU               | K  | 4  | 5  | 3,7           |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Makroökonomie Konjunktur und Beschäftigung/Macroeconomics: The Economic Cycle and Employment                                    | SU               | KP |  |    |               | 4      | 5  | 3,7           |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Internationale Wirtschaft/International Economics   | SU               | KP |  |    |               |        |    |               |        |      |               | 4      | 5   | 3,7           |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| <b>Wirtschaftsrecht/Business Law</b>  |                  |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Privates Wirtschaftsrecht/Private Commercial Law  | SU               | K  |  |    |               | 4      | 5  | 3,7           |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Recht im Unternehmen/European Business Law  | SU               | K  |  |    |               |        |    |               | 4      | 5    | 3,7           |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| <b>Sozialwissenschaften/Social Sciences</b>   |                  |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Unternehmen, Betrieb, Arbeit aus historisch-sozialwissenschaftlicher Perspektive/ European Studies                              | SU               | KP | 4  | 5  | 3,7           |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Politische Ökonomie und Sozialstrukturen in der modernen Gesellschaft/ Political Economy and Social Structure of Modern Society | SU               | KP |  |    |               |        |    |               |        |      |               | 4      | 5   | 3,7           |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| <b>Quant. Methoden/WiInformatik/Quantitative Methods and Information Technology</b>   |                  |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Wirtschaftsmathematik/ Business Mathematics   | SU               | K  | 4  | 5  | 3,7           |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Statistik/ Statistics   | SU               | K  |  |    |               |        |    |               | 4      | 5    | 3,7           |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
|   | PÜ               |    |  |    |               |        |    |               | 2      |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Grundlagen der WiInformatik/Introduction to Business Information Systems  | SU               | SL | 2  | 5  | 0             |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
|   | PCÜ              |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Betriebliche Informationssysteme/Business Application   | SU               | KP |  |    |               | 2      | 5  | 3,7           |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
|   | PCÜ              |    |  |    |               | 2      |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| <b>Schlüsselqualifikationen/Key Qualifications (Soft Skills)</b>  |                  |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Einführung in das Studium   | PS               | SL | 2  | 0  | 0             |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Schlüsselqualifikationen Wahlpflichtfach  | PS               | SL |  |    |               | 2      | 5  | 0             |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Elective 2 aus Selbstmanagement   | PS               | SL |  |    |               |        |    |               | 4      | 5    | 0             |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Elective 3 aus Kommunikation und Interaktion im Beruf   | PS               | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        | 4   | 5             | 0   |      |               |
| <b>Ausland/Abroad</b>   |                  |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| History, politics and economics of the host country   | SU               | KP |  |    |               |        |    |               |        |      |               |        |     | 4             | 5              | 0   |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Intercultural Communication   | SU               | SL |  |    |               |        |    |               |        |      |               |        |     | 4             | 5              | 0   |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Themenfeld/Interdisciplinary Research   | SU               | SL |  |    |               |        |    |               |        |      |               |        |     | 12            | 15             | 0   |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Module 4  | SU               | SL |  |    |               |        |    |               |        |      |               |        |     | 4             | 5              | 0   |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Module 5  | SU               | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               | 4      | 5   | 0             |     |      |               |
| Module 6  | SU               | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    | 4             | 5      | 0   |               |     |      |               |
| Module 7  | SU               | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    | 4             | 5      | 0   |               |     |      |               |
| Module 8  | SU               | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    | 4             | 5      | 0   |               |     |      |               |
| Module 9  | SU               | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    | 4             | 5      | 0   |               |     |      |               |
| Module 10   | SU               | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    | 4             | 5      | 0   |               |     |      |               |
| Internship  |                  | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| Internship Seminar  | PS               | SL |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               | 1      | 1   | 0             |     |      |               |
| Bachelor Thesis   |                  |    |  |    |               |        |    |               |        |      |               |        |     |               |                |     |               |            |    |               |        |    |               |        |     |               |     |      |               |
| <b>Total SWH</b>  |                  |    | 165                                      | 26 |               | 22     |    | 26            |        | 26   |               | 24     |     | 24            |                | 24  |               | 1          |    |               |        |    |               |        |     | 16            |     | 14,8 |               |
| <b>Total Credit Points</b>  |                  |    | 240                                      |    | 30            |        | 30 |               | 30     |      | 30            |        | 30  |               | 30             |     | 30            |            |    |               |        |    |               |        | 30  |               |     | 30   |               |
| <b>% der Final Grade HWR Berlin</b>   |                  |    | 100                                      |    |               | 18,5   |    | 18,5          |        | 18,5 |               | 22,2   |     | 0,0           |                | 0,0 |               |            |    |               |        |    |               |        | 0,0 |               |     | 22,2 |               |

| Abkürzungen           |    |  |     |
|-----------------------|----|--|-----|
| Erweiterte Hausarbeit | EH | Studienleistung                                  | SL  |
| Hausarbeit            | H  | Seminaristischer Unterricht (35 Studierende)     | SU  |
| Klausur               | K  | PC-Seminar (20 Studierende)                      | PCÜ |
| Kombinierte Prüfung   | KP | Projektseminar, Action-Learning (20 Studierende) | PS  |
| Mündliche Prüfung     | M  | Praktische Übung (20 Studierende)                | PÜ  |
| Präsentation          | P  |  |     |

Anlage f)

| Bachelorstudiengang International Business                               |          |              | 1. Studienabschnitt |    |                     |            |    |                     |               |    |                     |               |     |                     | 2. Studienabschnitt |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
|--|----------|--------------|---------------------|----|---------------------|------------|----|---------------------|---------------|----|---------------------|---------------|-----|---------------------|---------------------|----|---------------------|---------------|----|---------------------|------------|----|---------------------|------------|----|---------------------|----|--|----|
| Studien- und Prüfungsplan für Studierende, die an der HWR Berlin starten |          |              | 1. Sem HWR          |    |                     | 2. Sem HWR |    |                     | 3. Sem Ruskin |    |                     | 4. Sem Ruskin |     |                     | 5. Sem Ruskin       |    |                     | 6. Sem Ruskin |    |                     | 7. Sem HWR |    |                     | 8. Sem HWR |    |                     |    |  |    |
|  | Lehrform | Prüfungsform | 1. Sem HWR          |    |                     | 2. Sem HWR |    |                     | 3. Sem Ruskin |    |                     | 4. Sem Ruskin |     |                     | 5. Sem Ruskin       |    |                     | 6. Sem Ruskin |    |                     | 7. Sem HWR |    |                     | 8. Sem HWR |    |                     |    |  |    |
|  |          |              | sWS                 | LP | % der Abschlussnote | HWR        | LP | % der Abschlussnote | HWR           | LP | % der Abschlussnote | HWR           | LP  | % der Abschlussnote | sWS                 | LP | % der Abschlussnote | sWS           | LP | % der Abschlussnote | sWS        | LP | % der Abschlussnote | sWS        | LP | % der Abschlussnote |    |  |    |
| <b>Betriebswirtschaftslehre</b>  |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Grundl. der Wirtschaftswissenschaften 1. Teil: ABWL                      | SU       | KP           | 2                   | 5  | 2                   |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Grundl. der Wirtschaftswissenschaften 2. Teil AVWL                       | SU       |              | 2                   |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Personal und Organisation  | SU       | KP           |                     |    |                     | 4          | 5  | 2                   |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Modul A  |          |              |                     |    |                     |            |    |                     | 15            | 6  |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Modul B  |          |              |                     |    |                     |            |    |                     | 7,5           | 3  |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Modul C  |          |              |                     |    |                     |            |    |                     |               |    |                     |               | 7,5 | 3                   |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Grundlagen des externen Rechnungswesens                                  | SU       | K            | 4                   | 5  | 2                   |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Modul D  |          |              |                     |    |                     |            |    |                     | 7,5           | 3  |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Modul E  |          |              |                     |    |                     |            |    |                     |               |    |                     |               | 7,5 | 3                   |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Strategisches Management   | SU       | M            |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     | 6          | 5  | 4                   |            |    |                     |    |  |    |
| Unternehmenssimulation und Teamentwicklung                               | SU       | KP           |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    | 4                   | 5          | 4  |                     |    |  |    |
| <b>Tätigkeitsfeld</b>  |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Modul 1  | SU       |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    | 4                   | 5          | 4  |                     |    |  |    |
| Modul 2  | SU       |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    | 4                   | 5          | 4  |                     |    |  |    |
| Modul 3  | SU       |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     | 4          | 5  | 4                   |    |  |    |
| Modul 4  | SU       |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     | 4          | 5  | 4                   |    |  |    |
| <b>Interdisziplinäres Themenfeld</b>                                     |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Modul 1  | SU       | EH           |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    | 12                  | 15         | 12 |                     |    |  |    |
| <b>Volkswirtschaftslehre</b>   |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Managerial Economics/Einführung i.d. Makroökonomie                       | SU       | KP           |                     |    |                     | 4          | 5  | 2                   |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| <b>Wirtschaftsrecht</b>  |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Privates Wirtschaftsrecht  | SU       | K            | 4                   | 5  | 2                   |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Recht im Unternehmen (Gesellschaftsrecht, Arbeitsrecht)                  | SU       | K            |                     |    |                     | 4          | 5  | 2                   |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Modul F  |          |              |                     |    |                     |            |    |                     |               |    |                     | 3             | 7,5 | 3                   |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| <b>Sozialwissenschaften</b>  |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Politische Ökonomie und Sozialstruktur der modernen Gesellschaft         | SU       | KP           | 4                   | 5  | 2                   |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| <b>Quantitative Methoden/Wirtschaftsinformatik</b>                       |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Wirtschaftsmathematik  | SU       | K            | 4                   | 5  | 2                   |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Statistik  | SU       | K            |                     |    |                     | 4          | 5  | 2                   |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
|  | PÜ       |              |                     |    |                     | 2          |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Grundlagen der Wirtschaftsinformatik                                     | SU       | SL           |                     |    |                     | 2          | 5  | 2                   |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
|  | PCÜ      |              |                     |    |                     | 2          |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Modul G  |          |              |                     |    |                     |            |    |                     |               |    |                     | 3             | 7,5 | 3                   |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| <b>Schlüsselqualifikationen</b>  |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Einführung in das Studium  | PS       | SL           | 2                   |    |                     |            | 5  |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Self-Management  | PS       |              |                     |    |                     | 2          |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Kommunikation und Interaktion im Beruf                                   | PS       | SL           |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            | 4  | 5                   |    |  |    |
| English for Business 1   | PÜ       | KP           | 2                   | 0  | 0                   |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| English for Business 2   | PÜ       |              |                     |    |                     | 2          | 5  | 2                   |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| <b>Praxissemester</b>  |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Praxisseminar  |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     | 1          | 1  |                     | 1          | 1  |                     |    |  |    |
| <b>Abschlussprüfung</b>  |          |              |                     |    |                     |            |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    |                     |            |    |                     |    |  |    |
| Summe LVS  | 100      |              | 24                  |    |                     | 26         |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    | 26                  |            | 24 |                     |    |  |    |
| Summe LP   | 180      |              | 25                  |    |                     | 35         |    |                     |               |    |                     |               |     |                     |                     |    |                     |               |    |                     |            |    | 30                  |            | 30 |                     |    |  |    |
| In % der Gesamtnote  | 100      |              |                     |    | 10                  |            | 12 |                     |               | 12 |                     |               | 12  |                     |                     |    |                     |               |    |                     |            |    | 0                   |            | 0  |                     | 24 |  | 30 |

| <b>Abkürzungen</b>    |    |  |     |
|-----------------------|----|--|-----|
| Erweiterte Hausarbeit | EH | Studienleistung                                  | SL  |
| Hausarbeit            | H  | Seminaristischer Unterricht (35 Studierende)     | SU  |
| Klausur               | K  | PC-Seminar (20 Studierende)                      | PCÜ |
| Kombinierte Prüfung   | KP | Projektseminar, Action-Learning (20 Studierende) | PS  |
| Mündliche Prüfung     | M  | Praktische Übung (20 Studierende)                | PÜ  |

| Bachelorstudiengang International Business                             |          |              | 1. Studienabschnitt |     |                     |               |     |                     |            |    | 2. Studienabschnitt |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
|--|----------|--------------|---------------------|-----|---------------------|---------------|-----|---------------------|------------|----|---------------------|-----|----|---------------------|-----|----|---------------------|-----|----|---------------------|-----|-----|---------------------|-----|-----|---------------------|--|
| Studien- und Prüfungsplan für Studierende, die an der ARU starten      |          |              | 1. Sem Ruskin       |     |                     | 2. Sem Ruskin |     |                     | 3. Sem HWR |    | 4. Sem HWR          |     |    | 5. Sem HWR          |     |    | 6. Sem HWR          |     |    | 7. Sem Ruskin       |     |     | 8. Sem Ruskin       |     |     |                     |  |
|  | Lehrform | Prüfungsform | sWS                 | LP  | % der Abschlussnote | HWR           | LP  | % der Abschlussnote | HWR        | LP | % der Abschlussnote | HWR | LP | % der Abschlussnote | sWS | LP | % der Abschlussnote | sWS | LP | % der Abschlussnote | sWS | LP  | % der Abschlussnote | sWS | LP  | % der Abschlussnote |  |
| <b>Betriebswirtschaftslehre</b>  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Modul H  |          |              | 3                   | 7,5 | 3                   |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Modul I  |          |              |                     |     |                     | 6             | 15  | 6                   |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Modul J  |          |              |                     |     |                     | 3             | 7,5 | 3                   |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Introduction to Financial Accounting                                   | SU       | K            |                     |     |                     |               |     |                     | 4          | 5  | 2                   |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Introduction to Managerial Accounting                                  | SU       | K            |                     |     |                     |               |     |                     |            |    |                     | 4   | 5  | 2                   |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Operations Management  | SU       | K            |                     |     |                     |               |     |                     |            |    |                     | 4   | 5  | 2                   |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Modul O  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     | 2   | 7,5 | 6                   |     |     |                     |  |
| Modul P  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     | 2                   | 7,5 | 6   |                     |  |
| <b>Vertiefung (Wahlpflichtfach)</b>                                    |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Modul Q  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     | 2   | 7,5 | 6                   |     |     |                     |  |
| Modul R  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     | 2   | 7,5 | 6                   |     |     |                     |  |
| Modul S  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     | 2                   | 7,5 | 6   |                     |  |
| Modul T  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     | 2                   | 7,5 | 6   |                     |  |
| <b>Volkswirtschaftslehre</b>   |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Module K   |          |              | 3                   | 7,5 | 3                   |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Macroeconomics: The Economic Cycle and Employment                      | SU       | KP           |                     |     |                     |               |     |                     | 4          | 5  | 2                   |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| International Economics  | SU       | KP           |                     |     |                     |               |     |                     |            |    |                     | 4   | 5  | 2                   |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| <b>Wirtschaftsrecht</b>  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Modul L  |          |              | 3                   | 7,5 | 3                   |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| European Business Law  | SU       | K            |                     |     |                     |               |     |                     | 4          | 5  | 2                   |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Fundamentals of Business Law   | SU       | KP           |                     |     |                     |               |     |                     |            |    |                     | 4   | 5  | 2                   |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| <b>Sozialwissenschaften</b>  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Political Economy and Social Structure of Modern Society               | SU       | KP           |                     |     |                     |               |     |                     | 4          | 5  | 2                   |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| <b>Quantitative Methoden/Wirtschaftsinformatik</b>                     |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Modul M  |          |              |                     |     |                     | 3             | 7,5 | 3                   |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Mathematics for Business and Economics                                 | SU       | K            |                     |     |                     |               |     |                     | 4          | 5  | 2                   |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Introduction to Business Information Systems                           | SU       | SL           |                     |     |                     |               |     |                     | 2          | 5  | 2                   |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
|  | PCÜ      |              |                     |     |                     |               |     |                     | 2          |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Business Applications  | SU       | KP           |                     |     |                     |               |     |                     |            |    |                     | 2   | 5  | 2                   |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
|  | PCÜ      |              |                     |     |                     |               |     |                     |            |    |                     | 2   |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| <b>Schlüsselqualifikationen</b>  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Modul N  |          |              | 3                   | 7,5 | 3                   |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Schlüsselqualifikationen Wahlpflichtfach oder Deutsch als Fremdsprache | PS       |              |                     |     |                     |               |     |                     |            |    |                     | 2   | 5  | 0                   |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Selbstmanagement   | PS       | SL           |                     |     |                     |               |     |                     |            |    |                     | 2   |    | 0                   |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| <b>Praxissemester</b>  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Praxisseminar  | PS       |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     | 1   | 1  | 0                   | 1   | 1  | 0                   |     |     |                     |     |     |                     |  |
| <b>Abschlussprüfung</b>  |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     |     |     |                     |     |     |                     |  |
| Abschlussprüfung   |          |              |                     |     |                     |               |     |                     |            |    |                     |     |    |                     |     |    |                     |     |    |                     | 2   | 7,5 | 9                   | 2   | 7,5 | 9                   |  |
| <b>Summe LVS</b>   | 50       |              |                     |     |                     |               |     |                     | 24         |    | 24                  |     |    |                     | 1   |    | 1                   |     |    |                     |     |     |                     |     |     |                     |  |
| <b>Summe LP</b>  | 240      |              | 30                  |     | 30                  |               | 30  |                     | 30         |    | 30                  |     | 30 |                     | 30  |    | 30                  |     | 30 |                     | 30  |     | 30                  |     | 30  |                     |  |
| <b>In % der Gesamtnote</b>   | 100      |              |                     | 12  |                     | 12            |     | 12                  |            | 10 |                     |     | 0  |                     | 0   |    | 0                   |     | 27 |                     |     |     | 27                  |     |     |                     |  |

| Abkürzungen           |    |  |     |
|-----------------------|----|--|-----|
| Erweiterte Hausarbeit | EH | Studienleistung                                  | SL  |
| Hausarbeit            | H  | Seminaristischer Unterricht (35 Studierende)     | SU  |
| Klausur               | K  | PC-Seminar (20 Studierende)                      | PCÜ |
| Kombinierte Prüfung   | KP | Projektseminar, Action-Learning (20 Studierende) | PS  |
| Mündliche Prüfung     | M  | Praktische Übung (20 Studierende)                | PÜ  |



Anlage g)

| Studien- und Prüfungsplan des Bachelorstudiengangs<br>Management International |          |              | Berlin |     |                     |        |     |                     | Paris  |     |                     |        |    |                     | Berlin |    |                     |        |     |                     |        |    |                     |      |  |
|--|----------|--------------|--------|-----|---------------------|--------|-----|---------------------|--------|-----|---------------------|--------|----|---------------------|--------|----|---------------------|--------|-----|---------------------|--------|----|---------------------|------|--|
|  |          |              | 1. Sem |     |                     | 2. Sem |     |                     | 3. Sem |     |                     | 4. Sem |    |                     | 5. Sem |    |                     | 6. Sem |     |                     | 7. Sem |    |                     |      |  |
|  | Lehrform | Prüfungsform | sWS    | LP  | % der Abschlussnote | sWS    | LP  | % der Abschlussnote | sWS    | LP  | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS    | LP  | % der Abschlussnote | sWS    | LP | % der Abschlussnote |      |  |
| <b>Betriebswirtschaftslehre</b>  |          |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Personal und Organisation  | SU       | KP           | 4      | 5   | 3,7                 |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Investition und Finanzierung   | SU       | K            |        |     |                     | 4      | 5   | 3,7                 |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Marketing  | SU       | K            | 4      | 5   | 3,7                 |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Grundlagen des externen Rechnungswesens  | SU       | K            | 4      | 5   | 3,7                 |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Instrumente des Controllings   | SU       | K            |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     | 4      | 5   | 3,7                 |        |    |                     |      |  |
| Strategisches Management   | SU       | M            |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     | 6      | 5   | 3,7                 |        |    |                     |      |  |
| Operationsmanagement   | SU       | K            |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     | 4      | 5   | 3,7                 |        |    |                     |      |  |
| Pratiques internationales de l'entreprise                                      |          |              |        |     |                     |        |     |                     | 10     | 0,0 |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Analyse des risques (financieres et internationales)                           |          |              |        |     |                     |        |     |                     | 8      | 5,9 |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Management (Economie, Organisations et Franco-Allemand)                        |          |              |        |     |                     |        |     |                     |        |     |                     |        |    | 8                   | 5,9    |    |                     |        |     |                     |        |    |                     |      |  |
| Jeu d'entreprise   |          |              |        |     |                     |        |     |                     |        |     |                     |        |    | 7                   | 0      |    |                     |        |     |                     |        |    |                     |      |  |
| Ouverture international (négociation et droit des sociétés)                    |          |              |        |     |                     |        |     |                     |        |     |                     |        |    | 4                   | 2,9    |    |                     |        |     |                     |        |    |                     |      |  |
| Electif (Option)   |          |              |        |     |                     |        |     |                     | 2      | 0,0 |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Electif (Option)   |          |              |        |     |                     |        |     |                     |        |     |                     |        |    | 2                   | 0      |    |                     |        |     |                     |        |    |                     |      |  |
| <b>Tätigkeitsfeld (Große Vertiefung)</b>                                       |          |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Modul 1 (Option)   | SU       |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     | 4      | 5   | 3,7                 |        |    |                     |      |  |
| Modul 2 (Option)   | SU       |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     | 4      | 5  | 3,7                 |      |  |
| Modul 3 (Option)   | SU       |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     | 4      | 5  | 3,7                 |      |  |
| Modul 4 (Option)   | SU       |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     | 4      | 5  | 3,7                 |      |  |
| <b>Volkswirtschaftslehre</b>   |          |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Makroökonomie Konjunktur und Beschäftigung                                     | SU       | KP           |        |     |                     | 4      | 5   | 3,7                 |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| <b>Wirtschaftsrecht</b>  |          |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Privates Wirtschaftsrecht  | SU       | K            |        |     |                     | 4      | 5   | 3,7                 |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Vergleichendes Recht   | SU       | KP           |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     | 4      | 5   | 3,7                 |        |    |                     |      |  |
| <b>Sozialwissenschaften</b>  |          |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Unternehmen, Betrieb, Arbeit aus historisch-sozialwissenschaftlicher P         | SU       | KP           | 4      | 5   | 3,7                 |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| <b>Quantitative Methoden/Wirtschaftsinformatik</b>                             |          |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Wirtschaftsmathematik  | SU       | K            | 4      | 5   | 3,7                 |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Grundlagen der Wirtschaftsinformatik   | SU       | SL           |        |     |                     | 4      | 5   | 0                   |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Statistiques   |          |              |        |     |                     |        |     |                     |        |     |                     |        |    | 2                   | 0      |    |                     |        |     |                     |        |    |                     |      |  |
| <b>Schlüsselqualifikationen</b>  |          |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Wirtschaft und Kultur Frankreichs 1 + 2 *                                      | PS       | KP           | 4      | 5   | 1,8                 | 4      | 5   | 1,8                 |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Wirtschaftsfranzösisch 1   | PÜ       | KP           | 4      | 5   | 1,8                 |        | 5   |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Wirtschaftsfranzösisch 2   | PÜ       | KP           |        |     |                     | 4      |     | 1,8                 |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Kommunikation und Interaktion im Beruf   | PS       | SL           |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     | 2      | 5  | 0                   |      |  |
| Deutsch-Französisches Management   | SU       | KP           |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     | 2      |    | 1,8                 |      |  |
| Vie associative (option)   |          |              |        |     |                     |        |     |                     |        |     |                     |        |    | 1                   | 0      |    |                     |        |     |                     |        |    |                     |      |  |
| Selbstmanagement (Option)  | PS       | SL           | 4      | 2,5 | 0,0                 |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Wirtschaftsfranzösisch/-deutsch 3  |          |              |        |     |                     |        |     |                     | 4      | 2,9 |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Wirtschaftsfranzösisch/-deutsch 4  |          |              |        |     |                     |        |     |                     |        |     |                     |        |    | 4                   | 2,9    |    |                     |        |     |                     |        |    |                     |      |  |
| Wirtschaftsfranzösisch/-deutsch 5  | PÜ       | KP           |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     | 2      |     |                     | 1,8    |    |                     |      |  |
| Wirtschaft und Kultur Deutschlands *   | PS       | KP           |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     | 4      | 2,5 |                     |        |    |                     |      |  |
| Englisch for Management and Marketing  | PÜ       | SL           |        |     |                     | 4      | 2,5 | 0                   |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Englisch for Finance and Accounting  | PÜ       | SL           |        |     |                     |        |     |                     |        |     |                     |        |    | 2                   | 2,5    | 0  |                     |        |     |                     |        |    |                     |      |  |
| Anglais 3  |          |              |        |     |                     |        |     |                     | 4      | 0,0 |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Anglais 4  |          |              |        |     |                     |        |     |                     |        |     |                     |        |    | 4                   | 0      |    |                     |        |     |                     |        |    |                     |      |  |
| <b>Praxissemester (Option)</b>   |          |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Praxisseminar  | PS       | SL           |        |     |                     |        |     |                     |        |     |                     |        |    | 1                   | 1      | 0  |                     |        |     |                     |        |    |                     |      |  |
| <b>Abschlussprüfung</b>  |          |              |        |     |                     |        |     |                     |        |     |                     |        |    |                     |        |    |                     |        |     |                     |        |    |                     |      |  |
| Summe LVS  | 108      |              | 32     |     |                     | 30     |     |                     | 0      |     |                     | 0      |    |                     |        |    |                     | 30     |     |                     | 16     |    | 10                  | 10,0 |  |
| Summe LP   | 210      |              | 32,5   |     |                     | 27,5   |     |                     | 28     |     |                     | 32     |    | 30                  |        |    |                     | 30     |     |                     | 30     |    | 30                  |      |  |
| In % der Gesamtnote  | 100      |              |        |     | 22                  |        |     | 14,6                |        |     |                     | 8,8    |    | 11,7                |        |    |                     | 0      |     |                     | 20,1   |    | 22,8                |      |  |

| <b>Abkürzungen</b>    |    |  |     |
|-----------------------|----|--|-----|
| Erweiterte Hausarbeit | EH | Studienleistung                                  | SL  |
| Hausarbeit            | H  | Seminaristischer Unterricht (35 Studierende)     | SU  |
| Klausur               | K  | PC-Seminar (20 Studierende)                      | PCÜ |
| Kombinierte Prüfung   | KP | Projektseminar, Action-Learning (20 Studierende) | PS  |
| Mündliche Prüfung     | M  | Praktische Übung (20 Studierende)                | PÜ  |

Anlage h)

| Studien- und Prüfungsplan des Bachelorstudiengangs<br>Unternehmensgründung und Unternehmensnachfolge |  |     | 1. Studienabschnitt |              |     |        |      |                     |        |      |                     |        |      |                     | 2. Studienabschnitt |      |                     |       |        |                     |        |  |                     |
|--|--|-----|---------------------|--------------|-----|--------|------|---------------------|--------|------|---------------------|--------|------|---------------------|---------------------|------|---------------------|-------|--------|---------------------|--------|--|---------------------|
|  |  |     | 1. Sem              |              |     | 2. Sem |      |                     | 3. Sem |      |                     | 4. Sem |      |                     | 5. Sem              |      | 6. Sem              |       | 7. Sem |                     | 8. Sem |  |                     |
|  |  |     | Lehrform            | Prüfungsform |     | sWS    | LP   | % der Abschlussnote | sWS    | LP   | % der Abschlussnote | sWS    | LP   | % der Abschlussnote | sWS                 | LP   | % der Abschlussnote | sWS   | LP     | % der Abschlussnote | sWS    | LP   | % der Abschlussnote |
| <b>Betriebswirtschaftslehre</b>  |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Grundlagen der Unternehmensgründung  |  | SU  | KP                  | 2            | 2,5 | 0      | 2    | 2,5                 | 2      |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Grundlagen der Unternehmensnachfolge   |  | SU  | KP                  |              |     |        |      |                     |        | 2    | 2,5                 | 0      | 2    | 2,5                 | 2                   |      |                     |       |        |                     |        |  |                     |
| Personal und Organisation  |  | SU  | KP                  | 4            | 5   | 2      |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Investition und Finanzierung   |  | SU  | K                   |              |     |        | 4    | 5                   | 2      |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Marketing  |  | SU  | K                   |              |     |        |      |                     |        | 4    | 5                   | 2      |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Grundlagen des externen Rechnungswesens  |  | SU  | K                   | 4            | 5   | 2      |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Grundlagen des internen Rechnungswesens/Controllings   |  | SU  | K                   |              |     |        | 4    | 5                   | 2      |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Grundlagen der Unternehmensbesteuerung   |  | SU  | K                   |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 5                   | 4     |        |                     |        |  |                     |
| Instrumente des Controllings   |  | SU  | K                   |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 5                   | 4     |        |                     |        |  |                     |
| Strategisches Management   |  | SU  | M                   |              |     |        |      |                     |        |      |                     |        | 6    | 5                   | 4                   |      |                     |       |        |                     |        |  |                     |
| Unternehmenssimulation und Teamentwicklung   |  | SU  | SL                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 5                   | 0     |        |                     |        |  |                     |
| Operationsmanagement   |  | SU  | K                   |              |     |        |      |                     |        |      |                     |        | 4    | 5                   | 4                   |      |                     |       |        |                     |        |  |                     |
| <b>Tätigkeitsfeld Unternehmensgründung</b>   |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| (4 Module aus einer und 2 Module aus der anderen Vertiefung)   |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Modul 1: Gründer-Labor   |  | PS  | KP                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 2                   | 2,5   | 2      | 2                   | 2,5    | 2  |                     |
| Modul 2: Rechtsfragen der Unternehmensgründung   |  | SU  | KP                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 2                   | 2,5   | 2      | 2                   | 2,5    | 2  |                     |
| Modul 3: Gründungsmarketing  |  | SU  | KP                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 2                   | 2,5   | 2      | 2                   | 2,5    | 2  |                     |
| Modul 4: Gründungsfinanzierung   |  | SU  | KP                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 2                   | 2,5   | 2      | 2                   | 2,5    | 2  |                     |
| <b>Tätigkeitsfeld Unternehmensnachfolge</b>  |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Modul 1: Nachfolger-Labor  |  | PS  | KP                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 2                   | 2,5   | 2      | 2                   | 2,5    | 2  |                     |
| Modul 2: Recht- und Steuern bei der Nachfolge  |  | SU  | KP                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 2                   | 2,5   | 2      | 2                   | 2,5    | 2  |                     |
| Modul 3: Finanzierung der Nachfolge u. Bewertung von Unternehmen                                     |  | SU  | KP                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | (2)                 | (2,5) | (2)    | (2)                 | (2,5)  | (2)  |                     |
| Modul 4: Changemanagement bei der Nachfolge  |  | SU  | KP                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | (2)                 | (2,5) | (2)    | (2)                 | (2,5)  | (2)  |                     |
| Interdisziplinäres Themenfeld  |  | SU  | EH                  |              |     |        |      |                     |        |      |                     |        | 12   | 15                  | 12                  |      |                     |       |        |                     |        |  |                     |
| <b>Volkswirtschaftslehre</b>   |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Mikroökonomie Allokation und Verteilung  |  | SU  | K                   |              |     |        |      | 4                   | 5      | 2    |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Makroökonomie Konjunktur und Beschäftigung   |  | SU  | H                   |              |     |        |      |                     |        |      | 4                   | 5      | 2    |                     |                     |      |                     |       |        |                     |        |  |                     |
| <b>Wirtschaftsrecht</b>  |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Privates Wirtschaftsrecht  |  | SU  | K                   |              |     |        |      | 4                   | 5      | 2    |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Recht im Unternehmen (Gesellschaftsrecht, Arbeitsrecht)  |  | SU  | K                   |              |     |        |      |                     |        |      | 4                   | 5      | 2    |                     |                     |      |                     |       |        |                     |        |  |                     |
| <b>Sozialwissenschaften</b>  |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Unternehmen, Betrieb, Arbeit aus historisch-sozialwissenschaftlicher Perspektive                     |  | SU  | KP                  | 4            | 5   | 2      |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| <b>Quantitative Methoden/Wirtschaftsinformatik</b>   |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Wirtschaftsmathematik  |  | SU  | K                   | 4            | 5   | 2      |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Statistik  |  | SU  | K                   |              |     |        | 4    | 5                   | 2      |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
|  |  | PÜ  |                     |              |     |        | 2    |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Grundlagen der Wirtschaftsinformatik   |  | SU  | SL                  |              |     |        |      |                     |        | 2    | 5                   | 0      |      |                     |                     |      |                     |       |        |                     |        |  |                     |
|  |  | PCÜ |                     |              |     |        |      |                     |        | 2    |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Betriebliche Informationssysteme   |  | SU  | KP                  |              |     |        |      |                     |        |      | 2                   | 5      | 2    |                     |                     |      |                     |       |        |                     |        |  |                     |
|  |  | PCÜ |                     |              |     |        |      |                     |        |      | 2                   |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| <b>Schlüsselqualifikationen</b>  |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Selbstmanagement: Entrepreneurship studieren *   |  | PS  | SL                  | 2            | 0   | 0      |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Schlüsselqualifikationen Wahlpflichtfach   |  | PS  | SL                  |              |     |        | 2    | 5                   | 0      |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Kommunikation und Interaktion im Beruf   |  | PS  | SL                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 2                   | 2,5   | 0      | 2                   | 2,5    | 0  |                     |
| Englisch 1   |  | PÜ  | SL                  |              |     |        |      | 2                   | 0      | 0    |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Englisch 2   |  | PÜ  | SL                  |              |     |        |      |                     |        |      | 2                   | 5      | 0    |                     |                     |      |                     |       |        |                     |        |  |                     |
| Englisch 3   |  | PÜ  | SL                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 2                   | 2,5   | 0      |                     |        |  |                     |
| Englisch 4   |  | PÜ  | SL                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        | 2                   | 2,5    | 0  |                     |
| Abschlussprüfung   |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      | 10                  | 18    |        |                     |        |  |                     |
| Summe LVS  |  |     |                     | 140          |     |        | 20   |                     |        | 18   |                     |        | 20   |                     |                     | 16   |                     |       | 22     |                     |        | 16   |                     |
| Summe LP   |  |     |                     | 180          |     |        | 22,5 |                     |        | 22,5 |                     |        | 22,5 |                     |                     | 22,5 |                     |       | 25,0   |                     | 25,0   | 20,0   |                     |
| In % der Gesamtnote  |  |     |                     | 100          |     |        | 8    |                     |        | 8    |                     |        | 6    |                     |                     | 8    |                     |       | 20     |                     | 26     | 12   |                     |
| <b>Abkürzungen</b>   |  |     |                     |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        |  |                     |
| Erweiterte Hausarbeit  |  |     | EH                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        | Studienleistung                                  | SL                  |
| Hausarbeit   |  |     | H                   |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        | Seminaristischer Unterricht (35 Studierende)     | SU                  |
| Klausur  |  |     | K                   |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        | PC-Seminar (20 Studierende)                      | PCÜ                 |
| Kombinierte Prüfung  |  |     | KP                  |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        | Projektseminar, Action-Learning (20 Studierende) | PS                  |
| Mündliche Prüfung  |  |     | M                   |              |     |        |      |                     |        |      |                     |        |      |                     |                     |      |                     |       |        |                     |        | Praktische Übung (20 Studierende)                | PÜ                  |

|                       |  |  |    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |     |
|-----------------------|--|--|----|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|-----|
| <b>Abkürzungen</b>    |  |  | EH |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Studienleistung                                  | SL  |
| Erweiterte Hausarbeit |  |  | H  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Seminaristischer Unterricht (35 Studierende)     | SU  |
| Hausarbeit            |  |  | K  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | PC-Seminar (20 Studierende)                      | PCÜ |
| Klausur               |  |  | KP |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Projektseminar, Action-Learning (20 Studierende) | PS  |
| Kombinierte Prüfung   |  |  | M  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Praktische Übung (20 Studierende)                | PÜ  |

Anlage i)

| Studien- und Prüfungsplan des Bachelorstudiengangs Economics                     |          |              | 1. Studienabschnitt             |    |                     |        |    |                     | 2. Studienabschnitt |    |                     |     |        |                     |        |     |                     |  |
|--|----------|--------------|---------------------------------|----|---------------------|--------|----|---------------------|---------------------|----|---------------------|-----|--------|---------------------|--------|-----|---------------------|--|
|  |          |              | 1. Sem                          |    |                     | 2. Sem |    |                     | 3. Sem              |    | 4. Sem              |     | 5. Sem |                     | 6. Sem |     | 7. Sem              |  |
|  | Lehrform | Prüfungsform | sWS                             | LP | % der Abschlussnote | sWS    | LP | % der Abschlussnote | sWS                 | LP | % der Abschlussnote | sWS | LP     | % der Abschlussnote | sWS    | LP  | % der Abschlussnote |  |
|  |          |              | <b>Betriebswirtschaftslehre</b> |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Personal und Organisation  | SU       | KP           | 4                               | 5  | 2                   |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Investition und Finanzierung   | SU       | K            |                                 |    |                     | 4      | 5  | 2                   |                     |    |                     |     |        |                     |        |     |                     |  |
| Marketing  | SU       | K            |                                 |    |                     |        |    |                     | 4                   | 5  | 2                   |     |        |                     |        |     |                     |  |
| Grundlagen des externen Rechnungswesens  | SU       | K            | 4                               | 5  | 2                   |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Grundlagen des internen Rechnungswesens/Controllings                             | SU       | K            |                                 |    |                     | 4      | 5  | 2                   |                     |    |                     |     |        |                     |        |     |                     |  |
| <b>Volkswirtschaftslehre</b>   |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Mikroökonomie Allokation und Verteilung  | SU       | K            | 4                               | 5  | 2                   |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Makroökonomie Konjunktur und Beschäftigung                                       | SU       | KP           |                                 |    |                     | 4      | 5  | 2                   |                     |    |                     |     |        |                     |        |     |                     |  |
| Internationale Wirtschaft  | SU       | KP           |                                 |    |                     |        |    |                     | 4                   | 5  | 2                   |     |        |                     |        |     |                     |  |
| Emp. Wirtschaftsforschung und Grundlagen der Ökonometrie                         | SU       | K            |                                 |    |                     |        |    |                     |                     |    |                     | 4   | 5      | 4                   |        |     |                     |  |
| Nationale und internationale Finanzbeziehungen                                   | SU       | H            |                                 |    |                     |        |    |                     |                     |    |                     | 4   | 5      | 4                   |        |     |                     |  |
| Angewandte Mikroökonomie   | SU       | K            |                                 |    |                     |        |    |                     |                     |    |                     | 4   | 5      | 4                   |        |     |                     |  |
| Grundlagen der Finanzwissenschaft  | SU       | K            |                                 |    |                     |        |    |                     |                     |    |                     | 4   | 5      | 4                   |        |     |                     |  |
| Theorie der Wirtschaftspolitik   | SU       | KP           |                                 |    |                     |        |    |                     | 4                   | 5  | 2                   |     |        |                     |        |     |                     |  |
| <b>Vertiefung: Europäische Ökonomie</b>  |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| (4 Module aus einer der beiden Vertiefungen)                                     |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Politische Integrationsprozesse in Europa (A)                                    | SU       | H            |                                 |    |                     |        |    |                     |                     |    |                     | 4   | 5      | 4                   |        |     |                     |  |
| Europäisches Wirtschaftsrecht (A)  | SU       | KP           |                                 |    |                     |        |    |                     |                     |    |                     | 4   | 5      | 4                   |        |     |                     |  |
| Europäische Wirtschaftspolitik (1)   | SU       | KP           |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     | 4      | 5   | 4                   |  |
| Arbeitsmärkte und Sozialstaat in Europa (1)                                      | SU       | H            |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     | 4      | 5   | 4                   |  |
| <b>Vertiefung: Markt und Staat</b>   |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Die politische Ökonomie des Sozialstaates (A)(1)                                 | SU       | H            |                                 |    |                     |        |    |                     |                     |    |                     | (4) | (5)    | (4)                 |        |     |                     |  |
| Public Management (A)  | SU       | KP           |                                 |    |                     |        |    |                     |                     |    |                     | (4) | (5)    | (4)                 |        |     |                     |  |
| Politik, Staat und der Non-Profit-Sektor (1)                                     | SU       | KP           |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     | (4)    | (5) | (4)                 |  |
| Märkte, Wettbewerb und Regulierung (1)   | SU       | K            |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     | (4)    | (5) | (4)                 |  |
| <b>Ergänzung</b>   |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| zwei Module (1) aus der nicht gewählten Vertiefung                               |          |              | PS                              |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
|  |          |              | PS                              |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| <b>Interdisziplinäres Themenfeld (A)</b>   |          |              | SU                              | EH |                     |        |    |                     |                     |    |                     |     |        |                     | 12     | 15  | 10                  |  |
| <b>Wirtschaftsrecht</b>  |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Privates Wirtschaftsrecht  | SU       | K            | 4                               | 5  | 2                   |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Recht im Unternehmen (Wirtschaftsverfassungsrecht, Arbeitsrecht)                 | SU       | K            |                                 |    |                     | 4      | 5  | 2                   |                     |    |                     |     |        |                     |        |     |                     |  |
| <b>Sozialwissenschaften</b>  |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Unternehmen, Betrieb, Arbeit aus historisch-sozialwissenschaftlicher Perspektive | SU       | KP           | 4                               | 5  | 2                   |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Politische Ökonomie und und Sozialstrukturen in der modernen Gesellschaft        | SU       | KP           |                                 |    |                     |        |    |                     | 4                   | 5  | 2                   |     |        |                     |        |     |                     |  |
| <b>Quantitative Methoden</b>   |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Wirtschaftsmathematik  | SU       | K            | 4                               | 5  | 2                   |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Statistik 1  | SU       | K            |                                 |    |                     | 4      | 5  | 2                   |                     |    |                     |     |        |                     |        |     |                     |  |
|  | PÜ       |              |                                 |    |                     | 2      |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Statistik 2  | SU       | K            |                                 |    |                     |        |    |                     | 2                   | 5  | 2                   |     |        |                     |        |     |                     |  |
|  | PÜ       |              |                                 |    |                     |        |    |                     | 2                   |    |                     |     |        |                     |        |     |                     |  |
| <b>Schlüsselqualifikationen</b>  |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Einführung in das Studium  |          |              | 2                               |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Schlüsselqualifikation Wahlpflichtfach   | PS       | SL           |                                 |    |                     | 2      | 5  | 0                   |                     |    |                     |     |        |                     |        |     |                     |  |
| Kommunikation und Interaktion im Beruf (A)                                       | PS       | SL           |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     | 4 5 0               |  |
| Englisch 1   | PÜ       | SL           |                                 |    |                     | 2      | 0  | 0                   |                     |    |                     |     |        |                     |        |     |                     |  |
| Englisch 2   | PÜ       | SL           |                                 |    |                     |        |    |                     | 2                   | 5  | 0                   |     |        |                     |        |     |                     |  |
| Englisch 3   | PÜ       | SL           |                                 |    |                     |        |    |                     |                     |    |                     | 2   | 0      | 0                   |        |     |                     |  |
| Englisch 4   | PÜ       | SL           |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     | 2      | 5   | 0                   |  |
| <b>Praxissemester</b>  |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Praxisseminar  | PS       |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     | 1      | 1   | 0                   |  |
| <b>Abschlussprüfung</b>  |          |              |                                 |    |                     |        |    |                     |                     |    |                     |     |        |                     |        |     |                     |  |
| Summe LVS  | 135      |              | 26                              |    | 26                  |        | 22 |                     | 26                  |    | 22                  |     | 1      |                     |        |     | 15 18               |  |
| Summe LP   | 210      |              | 30                              |    | 30                  |        | 30 |                     | 30                  |    | 30                  |     | 30     |                     | 30     |     | 30                  |  |
| In % der Gesamtnote  | 100      |              |                                 |    | 12                  |        | 10 |                     | 10                  |    | 24                  |     | 18     |                     | 0      |     | 26                  |  |

Praktikumsemester

| Abkürzungen         |    |  |
|---------------------|----|--|
| Hausarbeit          | H  | Seminaristischer Unterricht (35 Studierende)     |
| Klausur             | K  | PC-Seminar (20 Studierende)                      |
| Kombinierte Prüfung | KP | Projektseminar, Action-Learning (20 Studierende) |
| Mündliche Prüfung   | M  | Praktische Übung (20 Studierende)                |

Anlage j)

| Studien- und Prüfungsplan des Bachelorstudiengangs<br>Wirtschaftsinformatik |              |         |                        |                       | 1. Studienabschnitt |    |                     |     |        |                     | 2. Studienabschnitt |     |                     |     |        |                     |        |    |                     |    |    |
|---|--------------|---------|------------------------|-----------------------|---------------------|----|---------------------|-----|--------|---------------------|---------------------|-----|---------------------|-----|--------|---------------------|--------|----|---------------------|----|----|
|   |              |         |                        |                       | 1. Sem              |    | 2. Sem              |     | 3. Sem |                     | 4. Sem              |     | 5. Sem              |     | 6. Sem |                     | 7. Sem |    |                     |    |    |
| Lehrform  | Prüfungsform | cn-Wert | Wahrscheinlichkeit 20% | Studienleistungen 25% | sWS                 | LP | % der Abschlussnote | sWS | LP     | % der Abschlussnote | sWS                 | LP  | % der Abschlussnote | sWS | LP     | % der Abschlussnote | sWS    | LP | % der Abschlussnote |    |    |
| <b>Betriebswirtschaftslehre</b>   |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Personal und Organisation   | SU           | KP      | 0,114                  |                       | 4                   | 5  | 2                   |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Marketing   | SU           | K       | 0,114                  |                       |                     |    |                     | 4   | 5      | 2                   |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Grundlagen des externen Rechnungswesens                                     | SU           | K       | 0,114                  |                       | 4                   | 5  | 2                   |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Grundlagen des internen Rechnungswesens/Controllings                        | SU           | K       | 0,114                  |                       |                     |    |                     | 4   | 5      | 2                   |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Operations Management   | SU           | K       | 0,114                  |                       |                     |    |                     |     |        |                     |                     |     |                     | 4   | 5      | 4                   |        |    |                     |    |    |
| Unternehmenssimulation und Teamentwicklung                                  | PS           | SL      | 0,200                  | 5                     |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        | 4  | 5                   | 0  |    |
| <b>Informatik</b>   |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Grundlagen der Wirtschaftsinformatik  | PCÜ          | SL      | 0,200                  |                       | 4                   | 5  | 2                   |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Betriebliche Informationssysteme  | SU           | KP      | 0,114                  |                       |                     |    |                     | 4   |        | 5                   | 2                   |     |                     |     |        |                     |        |    |                     |    |    |
|   | PCÜ          |         | 0,100                  |                       |                     |    |                     | 2   |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Datenbanken mit Übung   | SU           | K       | 0,114                  |                       |                     |    |                     |     |        | 4                   |                     | 10  | 2                   |     |        |                     |        |    |                     |    |    |
|   | PCÜ          |         | 0,100                  |                       |                     |    |                     |     |        | 2                   |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Objektorientierte Programmierung I  | PCÜ          | KP      | 0,200                  |                       | 4                   | 5  | 2                   |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Objektorientierte Programmierung II   | PCÜ          | KP      | 0,200                  |                       |                     |    |                     | 4   |        | 5                   | 2                   |     |                     |     |        |                     |        |    |                     |    |    |
| Rechnerarchitekturen, Betriebssysteme und Netze                             | SU           | KP      | 0,057                  |                       |                     |    |                     |     |        | 2                   |                     | 5   | 2                   |     |        |                     |        |    |                     |    |    |
|   | PCÜ          |         | 0,100                  |                       |                     |    |                     |     |        | 2                   |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Systementwicklung   | SU           | KP      | 0,057                  |                       |                     |    |                     |     |        |                     |                     | 2   |                     | 5   | 4      |                     |        |    |                     |    |    |
|   | PCÜ          |         | 0,100                  |                       |                     |    |                     |     |        |                     |                     | 2   |                     |     |        |                     |        |    |                     |    |    |
| Entwicklung von Web-Anwendungen   | SU           | KP      | 0,057                  |                       |                     |    |                     |     |        |                     |                     | 2   |                     | 5   | 4      |                     |        |    |                     |    |    |
|   | PCÜ          |         | 0,100                  |                       |                     |    |                     |     |        |                     |                     | 2   |                     |     |        |                     |        |    |                     |    |    |
| Projekt Software Engineering  | PCÜ          | KP      | 0,400                  |                       |                     |    |                     |     |        |                     |                     |     |                     | 8   | 10     | 8                   |        |    |                     |    |    |
| Unternehmensmodellierung  | SU           | K       | 0,057                  |                       |                     |    |                     |     |        |                     |                     | 2   |                     | 5   | 4      |                     |        |    |                     |    |    |
|   | PCÜ          |         | 0,100                  |                       |                     |    |                     |     |        |                     |                     | 2   |                     |     |        |                     |        |    |                     |    |    |
| Sicherheit in der Informationstechnologie                                   | SU           | KP      | 0,114                  |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        | 4  | 5                   | 4  |    |
| <b>Sozialwissenschaften/VWL/Recht</b>                                       |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Sozialwiss. Aspekte der Informations- u. Wissensgesellschaft                | SU           | KP      | 0,114                  |                       | 4                   | 5  | 2                   |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Volkswirtschaftliche Rahmenbedingungen                                      | SU           | K       | 0,114                  |                       |                     |    |                     |     |        | 4                   | 5                   | 2   |                     |     |        |                     |        |    |                     |    |    |
| Privates Wirtschaftsrecht   | SU           | K       | 0,114                  |                       |                     |    |                     |     |        | 4                   | 5                   | 2   |                     |     |        |                     |        |    |                     |    |    |
| <b>Wirtschaftsmathematik und Statistik</b>                                  |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Wirtschaftsmathematik   | SU           | K       | 0,114                  |                       |                     |    |                     | 4   | 5      | 2                   |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Statistik   | SU           | K       | 0,114                  |                       |                     |    |                     |     |        | 4                   | 5                   | 2   |                     |     |        |                     |        |    |                     |    |    |
|   | PÜ           |         | 0,100                  |                       |                     |    |                     |     |        | 2                   |                     |     |                     |     |        |                     |        |    |                     |    |    |
| <b>Vertiefung (Wahlpflicht)</b>   |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| 3 aus 4   |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| <b>Vertiefung 1: Management von Anwendungssystemen</b>                      |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Informations- und Kommunikationsmanagement                                  | PS           | KP      | 0,200                  | 5                     |                     |    |                     |     |        |                     |                     | 4   | 5                   | 4   |        |                     |        |    |                     |    |    |
| Informatik, Organisation und IT-Controlling                                 | PS           | K       | 0,200                  | 5                     |                     |    |                     |     |        |                     |                     |     |                     | 4   | 5      | 4                   |        |    |                     |    |    |
| <b>Vertiefung 2: Soziologische und rechtliche Aspekte der IT</b>            |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Aktuelle Fragen der Wirtschaftsinformatik                                   | PS           | H       |                        |                       |                     |    |                     |     |        |                     |                     |     |                     | (4) | (5)    | (4)                 |        |    |                     |    |    |
| Rechtliche Aspekte der Informationstechnologie (*) (A)                      | PS           | H       |                        | 5                     |                     |    |                     |     |        |                     |                     | (4) | (5)                 | (4) |        |                     |        |    |                     |    |    |
| <b>Vertiefung 3: IT Lösungen für KMU</b>                                    |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Unternehmenssoftware für KMU  | PS           | KP      | 0,200                  |                       |                     |    |                     |     |        |                     |                     |     |                     | 4   | 5      | 4                   |        |    |                     |    |    |
| E-Commerce und Web-Hosting  | PS           | KP      | 0,200                  |                       |                     |    |                     |     |        |                     |                     | 4   | 5                   | 4   |        |                     |        |    |                     |    |    |
| <b>Vertiefung 4: Decision Support Systeme</b>                               |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Analytische Informationssysteme (A)   | PS           | KP      | 0,200                  |                       |                     |    |                     |     |        |                     |                     |     |                     | 4   | 5      | 4                   |        |    |                     |    |    |
| Optimierung und Simulation (A)  | PS           | KP      | 0,200                  |                       |                     |    |                     |     |        |                     |                     | 4   | 5                   | 4   |        |                     |        |    |                     |    |    |
| <b>Schlüsselqualifikationen</b>   |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Einführung in das Studium   | PS           | SL      | 0,100                  |                       |                     |    | 2                   |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Schlüsselqualifikationen Wahlpflichtfach *                                  | PS           | SL      | 0,100                  | 2,5                   | 5                   |    | 0                   | 0   | 2      | 5                   | 0                   |     |                     |     |        |                     |        |    |                     |    |    |
| Projektmanagement   | SU           | SL      | 0,057                  |                       | 5                   |    |                     |     |        |                     |                     | 2   |                     | 5   | 0      |                     |        |    |                     |    |    |
|   | PS           |         | 0,100                  |                       |                     |    |                     |     |        |                     |                     | 2   |                     |     |        |                     |        |    |                     |    |    |
| Englisch 1  | PÜ           | SL      | 0,100                  |                       | 5                   |    | 2                   | 0   | 0      |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| Englisch 2  | PÜ           | SL      | 0,100                  |                       |                     |    |                     | 2   |        | 5                   | 0                   |     |                     |     |        |                     |        |    |                     |    |    |
| <b>Praxissemester</b>   |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
|   |              |         |                        | 29                    | 29                  |    |                     |     |        |                     |                     |     |                     |     |        |                     |        | 29 | 0                   |    |    |
| <b>Praxisseminar</b>  |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
|   | PS           | SL      | 0,050                  | 1                     | 1                   |    |                     |     |        |                     |                     |     |                     |     |        |                     |        | 1  | 1                   | 0  |    |
| <b>Abschlussprüfung</b>   |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
|   |              |         | 0,240                  |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     | 15 | 18 |
| <b>Summe LVS</b>  |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
|   |              |         |                        |                       | 24                  |    |                     | 26  |        | 24                  |                     |     | 28                  |     | 24     |                     |        | 1  |                     | 8  |    |
| <b>Summe LP</b>   |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
|   |              |         |                        |                       | 25                  |    |                     | 35  |        | 30                  |                     |     | 35                  |     | 30     |                     |        | 30 |                     | 25 |    |
| <b>Summe cn-Wert</b>  |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
|   |              |         | 5,661                  |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
| <b>In % der Gesamtnote</b>  |              |         |                        |                       |                     |    |                     |     |        |                     |                     |     |                     |     |        |                     |        |    |                     |    |    |
|   |              |         | 100                    |                       |                     |    |                     | 10  |        | 10                  |                     |     | 10                  |     | 24     |                     |        | 24 |                     | 0  | 22 |

| Abkürzungen           |    |  |
|-----------------------|----|--|
| Erweiterte Hausarbeit | EH | Studienleistung                                  |
| Hausarbeit            | H  | Seminaristischer Unterricht (35 Studierende)     |
| Klausur               | K  | PC-Seminar (20 Studierende)                      |
| Kombinierte Prüfung   | KP | Projektseminar, Action-Learning (20 Studierende) |
| Mündliche Prüfung     | M  | Praktische Übung (20 Studierende)                |
|                       |    | SL   |
|                       |    | SU   |
|                       |    | PCÜ  |
|                       |    | PS   |
|                       |    | PÜ   |

Anlage k)

| Studien- und Prüfungsplan des Bachelorstudiengangs<br>Wirtschaftsrecht   |              |    | 1. Studienabschnitt              |    |                     |        |    |                     |        |    |                     | 2. Studienabschnitt |    |                     |        |    |                     |     |        |                     |
|--|--------------|----|----------------------------------|----|---------------------|--------|----|---------------------|--------|----|---------------------|---------------------|----|---------------------|--------|----|---------------------|-----|--------|---------------------|
|  |              |    | 1. Sem                           |    |                     | 2. Sem |    |                     | 3. Sem |    |                     | 4. Sem              |    |                     | 5. Sem |    | 6. Sem              |     | 7. Sem |                     |
| Lehrform   | Prüfungsform |    | sws                              | LP | % der Abschlussnote | sws    | LP | % der Abschlussnote | sws    | LP | % der Abschlussnote | sws                 | LP | % der Abschlussnote | sws    | LP | % der Abschlussnote | sws | LP     | % der Abschlussnote |
|  |              |    | <b>Privates Wirtschaftsrecht</b> |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Allgemeiner Teil BGB / HGB mit Übung   | SU           | K  | 4                                | 5  | 2                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
|  | PÜ           |    | 2                                |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Schuldrecht Allgemeiner Teil und Kaufrecht mit Übung   | SU           | H  |                                  |    |                     | 4      | 5  | 2                   |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
|  | PÜ           |    |                                  |    |                     | 2      |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Schuldrecht Besonderer Teil mit Handelsrecht   | SU           | KP |                                  |    |                     |        |    |                     | 4      | 5  | 2                   |                     |    |                     |        |    |                     |     |        |                     |
| Sachen- und Erbrecht   | SU           | H  |                                  |    |                     |        |    |                     | 4      | 5  | 2                   |                     |    |                     |        |    |                     |     |        |                     |
| Recht im Unternehmen (Arbeits- u. Gesellschaftsrecht)  | SU           | K  |                                  |    |                     |        |    |                     | 4      | 5  | 2                   |                     |    |                     |        |    |                     |     |        |                     |
| Arbeitsrecht und seine kollektivrechtlichen Regelungen   | SU           | KP |                                  |    |                     |        |    |                     |        |    |                     | 4                   | 5  | 4                   |        |    |                     |     |        |                     |
| Gesellschafts- und Konzernrecht  | SU           | H  |                                  |    |                     |        |    |                     |        |    |                     | 4                   | 5  | 4                   |        |    |                     |     |        |                     |
| Projekt (A)  | PS           | SL |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     | 4      | 5  | 0                   |     |        |                     |
| <b>Öffentliches Wirtschaftsrecht</b>   |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Verfassungs- und Europarecht   | SU           | H  | 4                                | 5  | 2                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Öffentliches Wirtschaftsrecht  | SU           | K  |                                  |    |                     | 4      | 5  | 2                   |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Wirtschaftsstrafrecht  | SU           | K  |                                  |    |                     |        |    |                     | 4      | 5  | 2                   |                     |    |                     |        |    |                     |     |        |                     |
| <b>Betriebswirtschaftslehre</b>  |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Personal und Organisation  | SU           | KP | 4                                | 5  | 2                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Investition und Finanzierung   | SU           | K  |                                  |    |                     | 4      | 5  | 2                   |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Marketing  | SU           | K  |                                  |    |                     | 4      | 5  | 2                   |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Grundlagen des externen Rechnungswesens  | SU           | K  | 4                                | 5  | 2                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Grundlagen des internen Rechnungswesens/Controllings   | SU           | K  |                                  |    |                     | 4      | 5  | 2                   |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Grundlagen der Unternehmensbesteuerung   | SU           | K  |                                  |    |                     |        |    |                     | 4      | 5  | 2                   |                     |    |                     |        |    |                     |     |        |                     |
| Strategisches Management   | SU           | M  |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     | 6      | 5  | 4                   |     |        |                     |
| <b>Vertiefung Wirtschaftsrecht</b>   |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Wahlpflicht: 5 aus 8 Modulen sind zu wählen (A) (A)  |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Vertragsgestaltung   | SU           | K  |                                  |    |                     |        |    |                     |        |    |                     | 4                   | 5  | 4                   |        |    |                     |     |        |                     |
| Recht des internationalen u europäischen Wirtschaftsverkehrs   | SU           | KP |                                  |    |                     |        |    |                     |        |    |                     | 4                   | 5  | 4                   |        |    |                     |     |        |                     |
| Wettbewerbsrecht und gewerblicher Rechtsschutz   | SU           | H  |                                  |    |                     |        |    |                     |        |    |                     | 4                   | 5  | 4                   |        |    |                     |     |        |                     |
| Bank- und Kreditsicherungsrecht  | SU           | K  |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     | 4      | 5  | 4                   |     |        |                     |
| Aktuelle Probleme des Wirtschaftsrechts  | PS           | KP |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     | 4   | 5      | 4                   |
| Rechtsdurchsetzung und Insolvenzrecht  | SU           | K  |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Umwelt- und Technikrecht aus Wirtschaftsingenieur Umwelt   | SU           | K  |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Rechtl. Aspekte der Informationstechnologie aus Wiinformatik   | SU           | H  |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| <b>Vertiefung Betriebswirtschaftslehre</b>   |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Wahlpflicht: 4 Module aus einer oder zwei der Vertiefungen im Bachelorstudiengang „Business Administration“ sind zu wählen. Ausnahme: Die Vertiefungen „Marketing“ und „Personal“ können nicht gewählt werden. |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Modul BWL 1  | SU           |    |                                  |    |                     |        |    |                     |        |    |                     | 4                   | 5  | 4                   |        |    |                     |     |        |                     |
| Modul BWL 2  | SU           |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     | 4      | 5  | 4                   |     |        |                     |
| Modul BWL 3 (A)  | SU           |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     | 4      | 5  | 4                   |     |        |                     |
| Modul BWL 4 (A)  | SU           |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     | 4   | 5      | 4                   |
| <b>Wahlstudium</b>   |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| ein weiteres vertiefendes Modul mit Bezug zum Studiengang (*)  | SU           |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     | 4      | 5  | 4                   |     |        |                     |
| <b>Volkswirtschaftslehre</b>   |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Volkswirtschaftliche Rahmenbedingungen   | SU           | K  | 4                                | 5  | 2                   |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| <b>Quantitative Methoden</b>   |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Statistik  | SU           | K  |                                  |    |                     | 4      | 5  | 2                   |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| <b>Schlüsselqualifikationen</b>  |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Einführung in das Studium  | PS           | SL | 2                                |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Schlüsselqualifikationen Wahlpflichtfach   |              |    |                                  |    |                     |        |    |                     | 2      | 5  | 0                   |                     |    |                     |        |    |                     |     |        |                     |
| Kommunikation und Interaktion im Beruf: Verhandlungsführung und Mediation (A)  | PS           | SL |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     | 4   | 5      | 0                   |
| Englisch 1   | PÜ           | SL | 2                                |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Englisch 2   | PÜ           | SL |                                  |    |                     |        |    |                     | 2      | 5  | 0                   |                     |    |                     |        |    |                     |     |        |                     |
| English for Business Law (A)   | SU           | SL |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     | 4   | 5      | 0                   |
| <b>Praxissemester</b>  |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Praxisseminar  | PS           |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     | 1   | 1      | 0                   |
| <b>Abschlussprüfung</b>  |              |    |                                  |    |                     |        |    |                     |        |    |                     |                     |    |                     |        |    |                     |     |        |                     |
| Summe LVS  | 143          |    | 26                               |    |                     | 26     |    |                     | 24     |    |                     | 24                  |    |                     | 26     |    |                     | 1   |        | 16                  |
| Summe LP   | 210          |    |                                  | 25 |                     | 30     |    |                     | 35     |    |                     | 30                  |    |                     | 30     |    |                     | 30  |        | 30                  |
| In % der Gesamtnote  | 100          |    |                                  |    | 10                  |        |    | 12                  |        |    | 10                  |                     |    | 24                  |        |    | 20                  |     |        | 24                  |

| Abkürzungen           |    |  |
|-----------------------|----|--|
| Erweiterte Hausarbeit | EH | Studienleistung                                  |
| Hausarbeit            | H  | Seminaristischer Unterricht (35 Studierende)     |
| Klausur               | K  | PC-Seminar (20 Studierende)                      |
| Kombinierte Prüfung   | KP | Projektseminar, Action-Learning (20 Studierende) |
| Mündliche Prüfung     | M  | Praktische Übung (20 Studierende)                |
|                       |    | SL   |
|                       |    | SU   |
|                       |    | PCÜ  |
|                       |    | PS   |
|                       |    | PÜ   |



**Study and Examination Regulations for the Bachelor's degree  
Business Administration (full-time), Business Administration (part-time)  
International Business Management - IBMAN  
International Business Administration Exchange - IBAEX  
International Business – IBU  
International Management – DFS  
Entrepreneurship and Corporate Succession  
Economics, Business Information Systems, Business Law  
of the Department of Business and Economics  
at the Berlin School of Economics and Law  
in the version of 26.01.2016, amended on 14.06.2016<sup>1</sup>**

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<sup>1</sup> The English translation is for information purposes only. The German version is the original and constitutes the sole legally-binding version of this text.

## Appendices

Study and examination plans of the Bachelor's degree programmes

- a) Business Administration (full-time)
- b) Business Administration (part-time evening course)
- c) Business Administration (part-time blended-learning)
- d) International Business Management - IBMAN
- e) International Business Administration Exchange - IBAEX
- f) International Business – IBU
- g) International Management – DFS
- h) Entrepreneurship and Corporate Succession
- i) Economics
- j) Business Information Systems
- k) Business Law



## § 1 Scope

(1) These study and examination regulations regulate the study of the following Bachelor's degree programmes provided by the Department of Business and Economics of the Berlin School of Economic and Law (HWR Berlin):

- Business Administration (full-time)
- Business Administration (part-time)
- International Business Management - IBMAN
- International Business Administration Exchange - IBAEX
- International Business – IBU
- International Management – DFS
- Entrepreneurship and Corporate Succession
- Economics
- Business Information Systems
- Business Law

(2) These study and examination regulations supplement the valid edition of the Framework Study and Examination Regulations of the Berlin School of Economics and Law.

## § 2 Particular aims of the degree programmes

Supplementing § 3 RStud/PrüfO (Framework study and examination regulations of the Berlin School of Economics and Law), these degree programmes have been established to prepare their students for qualified positions in industry or industry-related roles in other, also international organizations. They are designed to impart both subject-specific and interdisciplinary skills. The shared modules of these programmes ensure an interrelationship between the programmes.

- Business Administration (full-time and part-time)  
Provided as both a full-time course and part-time course the degree programme Business Administration provides an academic, but application-oriented Management Economics degree course. Its combination of Management Economics with aspects of Economics, the Legal Sciences, and a range of Social Sciences equips its graduates with the ability to perform a range of roles in industry and administration. Students will gain familiarity with Management Economics concepts and instruments and learn to use academic methods to describe, analyze and present possible solutions to topical problems in the context of the international economy.
- International Business Management - IBMAN  
The degree programme International Business Management (IBMAN) provides an academic, but application-oriented Management Economics degree course which adds to existing international and inter-cultural skills. The student body is international in character. The language of instruction is predominantly English. This degree programme includes two obligatory theory semesters outside Germany and an internship in a company or organization either outside Germany or active in an international context. Non-German students can complete these two obligatory theory semesters at the HWR Berlin.
- International Business Administration Exchange - IBAEX  
The degree programme International Business Administration Exchange (IBAEX) culminates in a dual award degree from the HWR Berlin and one of its partner institutions. This degree programme provides an academic, but application-oriented Management Economics degree course which adds to existing international and inter-cultural skills. The degree programme is taught in German, English and the official language of the country of the partner institution. This degree programme includes

two obligatory theory semesters outside Germany and an internship in a company or organization outside Germany.

- International Business – IBU

Taught at both the HWR Berlin and the Anglia Ruskin University Cambridge, the degree programme International Business (IBU) is an academic, but application-oriented Management Economics degree course. Teaching and study on this degree programme is intended to prepare students for the demands of professional employment, especially those positions held in international (especially within a European context) industrial and administrative settings. These programmes impart the social skills necessary for acting within the cultural and social systems in Germany and Great Britain. Students of these degree programmes will gather commercial and cultural experience in these two countries and their languages.

- International Management – DFS

Taught at both the HWR Berlin and the Ecole Supérieure du Commerce Extérieur Paris (ESCE Paris), the degree programme International Management (DFS) is an academic, but application-oriented Management Economics degree course. Teaching and study on these degree programmes are intended to prepare students for the demands of professional employment, especially positions held within international and supranational (especially within a European context) industrial and administrative settings. These programmes impart the social skills necessary for acting within the cultural and social systems in Germany and France. Students of these degree programmes will gather commercial and cultural experience in these two countries and their languages. In addition to English and German, the degree programme is also taught in French.

- Entrepreneurship and Corporate Succession

The degree programme Entrepreneurship and Corporate Succession provides an academic, but application-oriented Management Economics-based course of study. With its balanced combination of Economic theory and practical company-based content, the degree programme seeks to prepare its students to found a company, take over a company or assume management responsibilities in a medium-sized company. It is provided as an extra-occupational degree programme.

- Economics

The degree programme Economics is an academic, but application-oriented Economics-based course of study intended to prepare its students for the demands of professional employment, taking into account recent changes to the professional environment and general social change. It seeks to equip graduates with all the subject-specific knowledge, skills and methodologies required in these contexts. The students of this programme are given theoretical and practice-based training. Its exploration of the various areas of Macroeconomics covers a sufficient depth to equip students to assume various roles in management over the long-term.

- Business Information Systems

The degree programme Business Information Systems is an application-oriented and interdisciplinary study of Business Information Systems and Management Economics. Graduates of the programme will be able to analyze, design and use Information Processing Systems in an industrial, administrative and organizational context. Influencing company strategies, structures and processes, the processing of information and knowledge represents a decisive factor of global competition. An interdisciplinary subject situated on the borders of Management Economics and Computer Science, Business Information Systems is an "interface discipline."

- Business Law

The degree programme Business Law is an academic, but application-oriented, interdisciplinary study of Law and Management Economics. It prepares its students for professional roles which combine Management Economics with legal questions such as Tax Accountancy / Auditing, Administrative Receivership, Human Resources and other management tasks. This programme provides a basic introduction to the principles of Business Law and general Management Economics and explores selected aspects of Law and Management Economics in greater depth. Study of this course enables its

graduates to recognize problems in a commercial context and use legal and Management Economics tools to subject them to independent analysis, developing approaches to their solution.

### **§ 3 Commencing study, capacity, admissions procedure**

(1) Admission to the degree programme is possible in the summer and winter semesters. The Bachelor's degree programmes

- Entrepreneurship and Corporate Succession
- International Business Administration Exchange – I BAEX
- International Management – DFS

admit students to start their studies once a year. Students of the degree course Business Administration (part-time) commence the course in the summer semester (evening classes) or winter semester (blended learning). Those choosing the blended learning option divide their time equally between classroom-based and online teaching.

(2) The number of places on each degree programme is set out in their admissions regulations. The admissions procedure and the subject-specific university entrance qualifications required for admission are specified in separate admissions regulations.

### **§ 4 The standard period of study and the structure of the degree programmes**

(1) The standard period of study covers a period of seven semesters. Students completing the course are awarded 210 credit points. A credit point corresponds to the workload of 30 hours. In deviation from this, the standard period of study in the Bachelor's degree programmes

- Business Administration (part-time 180 credit points)
- Entrepreneurship and Corporate Succession (part-time 180 credit points)
- International Business Management - IBMAN (full-time, 240 credit points)
- International Business Administration Exchange - IBAEX (full-time, 240 credit points)
- International Business – IBU (full-time, 240 credit points)

require eight semesters for completion.

(2) The degree programmes conducted in accordance with these regulations are concluded with the final examination. The final examination of the degree programme Entrepreneurship and Corporate Succession is taken at the time specified in the study plan.

(3) If the study plan prescribes that the degree programme be separated into sections, as a rule the second part of the course can only be taken once the first section has been passed. Students lacking no more than 15 credit points required to pass the first section of the degree programme can make an application to be admitted to the second section of the programme under the condition that they gain these missing credit points in the next possible semester. Applications are to be made to the examination board, which makes all decisions pertaining to this matter. If the student fails to gain the missing credit points by the deadline set by the examination board, they will not be permitted to proceed with their studies in the second section. Readmission to the second section of the degree programme will only be granted once they have been awarded the missing credit points. All work completed and credit points gained in the second section of the degree programme remains unaffected by this provision.

(4) Given a well-founded application, students of the degree programmes Business Administration (part-time study) and Entrepreneurship and Corporate Succession can gain accreditation of the module "Practical

Semester" (30 CP) intended for students of the full-time programme, if they are able to provide proof of the requisite practical experience. They are required to submit a report outlining their experience, which is to be graded as "pass". All particulars of this issue are regulated by the internship regulations.

## § 5 Study and examination plans

(1) The study and examination plans (see appendices) represent a binding component of these regulations. They specify the modules which need to be completed for the award of the degree qualification; the nature and scope of the classes which this involves and the number of credit points awarded and the forms taken by the examinations.

(2) Extension courses in the degree programmes Business Administration (full-time), Business Administration (part-time evening classes), International Business Administration Exchange, International Business – IBU and International Management - DFS are structured as follows:

|   |                  |
|---|------------------|
| Marketing Management  | Examination form |
| Product and Sales Management  | CE               |
| Market Research   | CE               |
| Communication Strategies and Consumer Behaviour   | CE               |
| Selected Issues in Marketing  | CE               |
| Corporate Finance   | Examination form |
| Finance and Investment Policies in Businesses   | WE               |
| Financial Analysis and Valuation  | CE               |
| Capital Market Finance  | OE               |
| Selected Issues in Business Finance   | CE               |
| Accounting / Controlling  | Examination form |
| Accounting and Accounting Law   | WE               |
| International Business Accounting   | WE               |
| Group Accounting  | WE               |
| Selected aspects of Accounting / Controlling  | CE               |
| Human Resources and Organizational Design   | Examination form |
| Human Resource Management   | CE               |
| Organizational Design   | CE               |
| The legal aspects of HR and Organization  | CE               |
| The world of work in transition: the economic, social and operational aspects of change | CE               |
| Company taxes   | Examination form |
| Income tax  | WE               |
| Company taxation and the legal form   | WA               |
| Tax statements and tax statement policy, business tax                                   | WE               |
| Sales Tax and Procedure   | WE               |

|   |                  |
|---|------------------|
| Global Supply Chain and Operations Management                 | Examination form |
| Procurement and Production Management                         | WE               |
| Distribution Management and Transport                         | WE               |
| Supply Chain Management and Information Systems               | CE               |
| Selected aspects of the Supply Chain and Operation Management | CE               |

(3) The degree course Business Administration (part-time) offers a specialization option with the following structure (as far as it is provided in blended-learning form):

|   |                  |
|---|------------------|
| Marketing and Sales Management                  | Examination form |
| Communication Strategies and Consumer Behaviour | CE               |
| Market Research                                 | CE               |
| Product and Sales Management                    | CE               |
| Supply Chain Management and Information Systems | CE               |

|   |                  |
|---|------------------|
| Process Management                              | Examination form |
| Product and Sales Management                    | CE               |
| Supply Chain Management and Information Systems | CE               |
| Organizational Design                           | CE               |
| Human Resource Management                       | CE               |

|   |                  |
|---|------------------|
| General Management                              | Examination form |
| Communication Strategies and Consumer Behaviour | CE               |
| Market Research                                 | CE               |
| Organizational Design                           | CE               |
| Human Resource Management                       | CE               |

|   |                  |
|---|------------------|
| No extension                                  | Examination form |
| Finance and Investment Policies in Businesses | WE               |
| Accounting and Accounting Law                 | WE               |

(4) The following electives are provided to impart "key competencies":

|  |                  |
|--|------------------|
| Key competencies   | Examination form |
| Time Management  | A                |
| Strengths and Weaknesses Analysis                        | A                |
| Presentations  | A                |
| Study and working techniques                             | A                |
| Economics issues with spreadsheets                       | A                |
| Project Management (in part-time blended-learning study) | A                |

(5) The department council can decide that further extension courses or further courses will be set-up to supplement the extension courses and key qualifications outlined in these regulations and the study plan. Moreover, the council can specify the replacement of certain extension courses by suitable modules from other Bachelor's degree programmes. The department council can specify that classes are instructed in English. The modules of the degree programme International Business (IBU) taught at Anglia Ruskin University Cambridge are determined by the responsible bodies at the Anglia Ruskin University Cambridge in consultation with the academic director at the HWR. The modules of the degree programme International Management (DFS) taught at the ESCE Paris can be subject to alteration on the authority of the responsible bodies at the ESCE Paris.

(6) As far as a student is able to select courses, they are to communicate their preferences to the Office of Student Services. The examination board specifies the procedure by which this is to be performed.

(7) The modules marked in the study and examination plans with "1" can be replaced by a suitable module from Studium Generale in accordance with section 5 RStud/PrüfO (Framework study and examination regulations of the Berlin School of Economics and Law) or another module. Even if multiple modules in the study and examination plan are marked with a star "1" students can only replace courses with a total worth of no more than 5 credit points.

(8) Given an application by a member of the teaching staff - and in deviation from the examination form stipulated in the study and examination plan - the examination board can permit the student to take an examination in "Portfolio" form. The member of the teaching staff is required to submit a portfolio concept which includes specialisms and their weighting together with a transparent mark scheme.

## **§ 6 International study, teaching in English, language courses**

(1) Students of the degree programmes "International Business Management" and "International Business Administration Exchange" are required to attend a non-German university for two semesters. They are to attend modules worth 30 credit points per semester. The content of the modules taken during this compulsory year abroad should be equivalent to the level of the second study period of the corresponding degree programme. Students may not take modules with identical content.

(2) The obligatory element of study at a non-German university is integrated into the curricula of the degree programmes International Business (IBU) and International Management (DFS).

(3) In all other degree programmes, study at a non-German university is voluntary and is supported by the HWR. Credit points gained at a non-German university are accredited in accordance with § 7 RStud/PrüfO (Framework study and examination regulations of the Berlin School of Economics and Law) and the appropriate legal regulations. Credit points gained at a non-German university can also be used to replace credit points in modules marked in the respective study and examination plan with an "(A)". No confirmation is required as to their comparability of content. Students will not be granted accreditation for modules of an identical content with modules already completed. An overall grade is calculated for the credit points gained in accordance with this sentence. This will be recorded on the degree transcript. This will be combined with the grades from the individual modules to build the final grade. The designation "study abroad" will be specified in the degree transcript. Recognition of academic achievement without verification of its comparability (in terms of content) is performed in accordance with § 6 section 3 with the limitation that the replacement of Management Economics, Macroeconomics or Legal modules worth more than five credit points is only possible in those cases in which a minimum of 50 % of the credit points to be replaced come from the discipline of the module to be replaced.

- a) If prescribed within the scope of a dual award degree, the obligatory internship (30 ECTS) can be replaced by an obligatory internship of at minimum of 10 ECTS and further subject-based modules of 30 ECTS. The modules thus replaced are designated as "study abroad" in the degree transcript.
- b) If specified by the regulations of a dual award programme, students are required to write their Bachelor's thesis in English.

(4) A total of 10 credit points of those examinations covered by the provisions of these regulations are to be acquired in assessed examinations taken in English-language modules. These modules may not be

modules of language or subject-specific language instruction. In deviation to this specification, students of the degree programmes "Business Information Systems" and "Business Law" must achieve 5 credit points in such modules. This requirement does not apply in the degree programmes "Business Administration" (part-time) and "Entrepreneurship and Corporate Succession".

(5) Students of the degree programme Business Administration (full-time study) and Economics, who have passed the course "English for Management" with the grade 1.5 or better can apply to the examination board for exemption from attending any further courses of Business English. Those students granted this exemption will still be awarded the credit points foreseen for the appropriate class, as soon as the student is able to demonstrate acquisition of 20 credit points. These credit points must have been acquired in graded examinations in English-language modules which were not language or subject-specific language courses. The application can be made only once. Students may not repeat the class "English for Management" in order to improve their grade.

## § 7 Obligatory course counselling

(1) Students who have failed to acquire a third of the credit points for their degree after reaching the half-way point of the regular period of study are required to undergo obligatory course counselling in accordance with § 9 RStud/PrüfO. They are required to attend an appointment with the responsible official stipulated by the examination board following an invitation.

(2) If a degree completion plan in accordance with § 9 RStud/PrüfO (Framework study and examination regulations of the Berlin School of Economics and Law) cannot be agreed, the examination board will set a deadline by which the student is required to complete certain classes and pass certain stipulated examinations. The student in question is to be provided with written notification of the possibility of being disenrolled, should they fail to meet these targets. Should the student fail to complete the requirements agreed in the degree completion plan, or if certain goals are not met by a specified deadline, these examinations or assessments can be graded "*final failure*."

(3) Should the student be able to provide a valid reason for their delayed progress, and submits evidence to this end, the examination board can grant certain exceptions from the regulations as established in sections (1) and (2) and combine this with an appropriate deadline for the completion of the credit. The application to the examination board is to state the reasons for the failure to have gained the credit points by the deadlines stipulated in section (2) and should propose a deadline by which these credit points will be gained. When drawing up the binding targets, the personal situation of the student is to be taken into sufficient account.

## § 8 The examination form and the attendance requirement

- (1) Module examinations are held in the form of
- Written examinations (abbreviated in the study and examination plan as "WE")
  - Oral examinations ("OE")
  - Written assignments ("WA")
  - Extended written assignments ("EWA")
  - Combined examinations ("CE")
  - Assignment ("A")
  - Portfolios (as an alternative examination form requires an application from the examination board)

The part-time degree course Business Administration provided in blended-learning form requires regular attendance from its students. The minimum attendance requirement for each classroom-based course amounts to 75 percent. This does not apply to those students who provide in writing, a valid reason which excuses absence of over 25 percent of classes. Periods of absence for which the student is unable to provide a convincing reason can be compensated for by the submission of a suitable piece of extra academic work. This is to be agreed with the responsible member of the teaching staff.

In all other degree courses subject to the specifications of this regulation the member of the teaching staff can establish a presence requirement as long as the course is not subject to assessment by a written examination. The tutor may only stipulate up to 80 percent attendance of regular classes. Students are to be informed of any attendance requirement and its scope in a suitable fashion. Failure to comply with the attendance requirement is equivalent to failure of the module examination. § 10 of these regulations is not affected by this provision. § 13 RStud/PrüfO (Framework study and examination regulations of the Berlin School of Economics and Law) applies.

(2) Written examinations are designed to ascertain whether students are able to demonstrate and develop solutions to problems drawn from their area of study using commonly-used methods within a restricted time and using restricted resources. As a rule, written examinations are to be completed within two clock hours in classes of two weekly hours in length and three clock hours for classes of more than two weekly hours in length. Written examinations of three clock hours in length can be divided into two parts, the sum of which amounts to the total examination time. Both component examinations are awarded an overall grade; the two partial grades are not averaged.

(3) Oral examinations are designed to ascertain whether a candidate has acquired an in-depth overview of the material taught in the course and is able to hold a scholarly discussion about the subject matter itself and its significance for professional and social practice. Oral examinations are conceived and conducted as individual examinations or as group examinations with no more than three participants. An observer fully-versed with the examination topic is to be present and will participate in the assessment of the examination in an advisory capacity. The length of the oral examination amounts to a minimum of 20 and a maximum of 30 minutes per candidate. § 17 Abs. 3 RStud/PrüfO (Framework Study and Examination Regulations) is not affected by this provision.

(4) Written assignments are designed to ascertain whether the student is able to deal critically and independently with academic literature and / or the structured and critical evaluation of empirical findings and / or the solution of practical problems and the analysis of case studies. The topics should relate to the material taught within the module. All further aspects of this matter are regulated by the examination board. The task is to be completed by the student in an entirely independent fashion. The written assignment is to be prefaced by the statement that it has been composed independently and only with the assistance of the referenced sources. Written assignments are to be written in a period not exceeding 6 weeks. A written assignment should be between 4,000 and 6,000 words in length, not counting the cover sheet, contents page, bibliography, appendices etc. Written assignments are to be submitted in printed form. Should the examiner require it, written assignments are also to be submitted in digital form. The examiner is also entitled to require that the written assignment be submitted via a plagiarism detection software.

(5) Section 4 applies to the extended written assignment. The extended written assignment serves to prepare students for the academic and methodological demands of the Bachelor's thesis. The extended written assignment should adopt an interdisciplinary approach. An extended written assignment should be between 7,000 and 10,000 words in length, not counting the cover sheet, contents page, bibliography, appendices etc. Its submission is to be preceded by a presentation. The presentation can be taken into consideration by the examiner in the assessment of the extended written assignment. Extended written assignments are to be assessed by two examiners.



(6) A combined examination consists of at least two weighted assignments, of which at least one is to be provided in written form and one in oral form (e.g. a presentation and its submission in written form) Taken together, the components of the examination correspond in scope and value to an examination in accordance with section 4. A minimum of 40 % and a maximum of 80 % of the weighting should be allocated to the written component. The examiners will inform candidates in an appropriate manner and a timely fashion of the nature of the examination and its weighting at the start of the course. An overall grade is awarded: this can be calculated by averaging all the component examinations. If written assignments or examinations are to be completed as a component examination, the scope of the examination set out in sections 2 and 4 are to be shortened in accordance with the weighting of the component examination.

(7) Assignments serve to ascertain whether students have acquired the skills and knowledge taught in the lessons. The form assumed by the assignment is determined by the examiner. In addition to the tasks outlined in the framework examination regulations, other forms such as tests are also permissible. The assignment can be separated into component parts. Assignments are not to be subject to differentiated assessment, but are to be graded "successful" or "unsuccessful". Failed assignments are not subject to a second assessment. In deviation from these provisions, assignments in language instruction and specialist language instruction are subject to differentiated assessment.

(8) The portfolio is an organized collection of original work performed in a module. As an examination form, a "portfolio", is to be submitted as a digital folder and serves the presentation of original results, documenting a student's learning process. The learning process and learning outcome are aspects of an overall grade. In assessing a portfolio, an overall grade is awarded based upon weighted and defined specialisms explained to the student clearly at the start of the course.

## **§ 9 The assessment of examinations**

(1) § 14 section 2 RStud/PrüfO (Framework Study and Examination Regulations) regulates the assessment of examinations. The assessment requires substantiation.

(2) If an examination is to be assessed by two examiners, the assessment is to be agreed by both examiners. If the examiners are unable to agree, the assessment will be ascertained by averaging the results of the two assessments.

(3) If the grade is calculated by averaging two varying assessments (§ 9 section 2 of these regulations), the assessment is calculated in accordance with the weighted mean of its constituent parts. Only the first decimal after the decimal point shall be considered for this purpose, all other decimals shall be deleted without rounding. In such a case, § 14 section. 2 RStud/PrüfO (Framework study and examination regulations of the Berlin School of Economics and Law) does not apply.

(4) Given the permission of the examiner, examinations can also take the form of group work, if the nature and scope of the topic to be addressed justifies such an approach. The contribution of the individual students must be clearly delimited in a way permitting individual assessment.

## **§ 10 Repeating examinations**

(1) Module examinations assessed as "fail" or "unsuccessful" can be repeated in accordance with the following regulations. The candidate can choose between a repeat examination, a course repeat or a repeat of the course repeat examination. In deviation from this provision, students of the degree programme

International Management (DFS) and International Business (IBU) can only take two repeat examinations; they are not entitled to a course repeat.

- (2) Repeat examinations are to be sat following the beginning of the teaching period in the following semester. The repeat examination can only be taken on a single date. All further aspects of this matter, including the date and the form taken by the repeat examination are regulated by the examination board.
- (3) The course repeat is to be provided in the examination form decided upon at the time at which the course is repeated. Students are required to repeat the associated class. The examination is to be examined by the member of staff who taught the repeat course.
- (4) Students failing to pass the course repeat are able to repeat the examination once again. Further examination attempts are not permitted.
- (5) If an examination is deemed to be a "final failure" the student is entitled (only once) to replace the failed module with a further suitable module. The replacement module is determined by the academic director. The ability to repeat the replacement module is the same as that for regular modules.

## **§ 11 The objectives and structure of the final examination**

- (1) The final examination constitutes the completion of the degree programme and qualifies its holder for professional entry. Together with the module examinations, it is intended to demonstrate that the candidate has achieved the aims of the degree programme set out in the study regulations. The final examination for the degree programme Entrepreneurship and Corporate Succession is based upon the aims of the degree programme.
- (2) The final examination consists of the Bachelor's thesis and the final oral examination. The assessment of the final examination consists of the assessment of the Bachelor's thesis, weighted with the factor 8/10 and the assessment of the final oral examination, weighted with the factor 2/10.

## **§ 12 The Bachelor's thesis**

- (1) Students must apply to register for the final examination; this requires the acquisition of all the credit points specified in the study and examination plan of the respective degree programme and the required number of credit points from the courses instructed in English. Students lacking the requisite credit points required to begin work on their Bachelor's thesis can submit an application for permission to start the final examination, under the condition that they gain these missing credit points in the following semester. Applications are to be made to the examination board.
- (2) Students who have completed all the specified modules must register for the final examination after gaining all the credit points. Otherwise, the examination board can set a deadline period of two months within which time the student must register for the final examination. Failure to register for the final examination means that the candidate is automatically registered for the examination.
- (3) As a rule, the Bachelor's thesis should be between 12,000 and 17,000 words in length, not counting the cover sheet, contents page, bibliography, appendices etc. The examination board is responsible for arranging the details. The Bachelor's thesis is to be completed in four months; students of the degree

programme Business Administration (part-time) and Entrepreneurship and Corporate Succession are granted a completion time of five months.

(4) A Bachelor's thesis can also be completed as group work by a maximum of two students. The contributions of the individual students must be clearly delimited in a way permitting individual assessment. Each contribution must represent a significant proportion of the dissertation and comply with the requirements of section 1. The candidates are to be subject to separate assessment. The scope of group work must significantly exceed that of a Bachelor's thesis produced by a single student working alone.

(5) The Bachelor's thesis will be supervised and assessed by a first examiner; a further assessment will be undertaken by a second examiner. At least one of the examiners must be a professor of the HWR Berlin. Theses focussing on an interdisciplinary topic are to be assessed by a second examiner drawn from different subject area to that of the first examiner. In well-founded exceptional cases, the examination board can appoint an external second examiner. Given the assent of the examiners, the thesis can be composed in a language other than German.

(6) The topic of the Bachelor's thesis is to be suggested by the candidate and approved by the first examiner. The examiner is to ensure that the topic fulfils the requirements made of a final Bachelor's thesis.

(7) The student is to apply to the examination board (in writing) for approval of the topic and is also to make a suggestion for the first examiner. The candidate can also make a suggestion for the second examiner. The application is to be accompanied by a corresponding declaration of agreement from the first examiner stating their agreement to supervise the Bachelor's thesis. Confirmation of the topic and the appointment of the two examiners follows the decision of the examination board immediately after assignment of the topic. The decision is communicated to the candidate(s) and the examiners in writing.

(8) The candidate may change the topic of their Bachelor's thesis once. In certain exceptional cases, the examination board can grant an extension to the completion time, should the candidate be able to demonstrate that they are prevented from completing the Bachelor's thesis by exceptional circumstances. The extension of the completion time should not exceed two weeks. Students fulfilling the requirements of § 18 section 5 RStud/PrüfO (Framework Study and Examination Regulations) and those who can demonstrate a case of hardship can (given the presentation of a well-founded reason) be granted an extension of up to a maximum of six weeks.

(9) The candidate is to submit three printed copies of the thesis and (if required by the examiner), a copy in digital form to the HWR Office of Student Services. The time of submission is to be recorded. The examiner is entitled to require that the thesis be submitted via a plagiarism recognition system. The requirement to submit the third copy does not apply if the student agrees to publication of the thesis on the server of the HWR library. This assent is to be provided on the relevant form.

(10) The Bachelor's thesis is to be assessed by both examiners within two months of its submission. The examiners are to communicate their assessment to the Office of Student Services within this deadline period.

### **§ 13 The final oral examination**

(1) The final oral examination is to be conducted by the first and second examiners in the form of a public university colloquium and covers selected aspects of the contents and methodology of the Bachelor's thesis. If a Bachelor's thesis is the product of group work, the oral examination is to be carried out as a group

examination as a matter of course. Each member of the group must demonstrate their understanding of the overall problem and outline their own contribution.

(2) The final oral examination is conducted only after the student has been awarded all the credit points for the module examinations as specified in the study and examination plan. It will only be conducted if the Bachelor's thesis is awarded the minimum assessment of "pass".

#### **§ 14 Repeating parts of the final examination**

(1) If the Bachelor's thesis is graded as "fail", the student can apply to revise it, taking into account the requirements set by the examiner. A Bachelor's thesis may only be revised once. The period set for revision may not exceed three weeks. If the revised thesis is graded as a pass, the Bachelor's thesis will be graded with "4.0". Section 2 of this specification is not affected by this revision.

(2) If the Bachelor's thesis is graded as a "fail", the candidate may repeat it once. In such a case, the student must write about another topic. Students choosing to repeat a Bachelor's thesis are not entitled to alter their topic.

(3) If the Bachelor's thesis is repeated and graded with "pass" but the candidate fails their oral examination, the examination board can accept an application for a second repeat of the oral examination. Further attempts are not permitted.

(4) Should a candidate who has been awarded all the credit points required by the degree programme and who has submitted their Bachelor's thesis before the end of the standard period of study fail to pass their Bachelor's thesis, they can repeat their Bachelor's thesis without this being counted as a failed attempt.

#### **§ 15 The degree pass and the overall grade**

The degree programme has been passed (and thus completed) if the final examination has been passed and the candidate has achieved the total number of credit points in the modules listed in the study and examination plan as specified in § 4 section 1. The final degree grade is calculated from the addition of the module grades and the grade of the final examination. The weighting is specified in the relevant study and examination plan.

#### **§ 16 The degree qualification**

Successful completion of the module examinations and the final examination leads to the award of the degree qualification

"Bachelor of Arts (B.A.)"

in

- Business Administration (full-time)
- Business Administration (part-time)
- International Business Management
- International Business Administration Exchange
- International Business – IBU
- International Management – DFS
- Entrepreneurship and Corporate Succession

- Economics

There are two exceptions:

- For the Bachelor's degree programme Business Information Systems the degree qualification

“Bachelor of Science (B.Sc.)”

- For the Bachelor's degree programme Business Law, the degree qualification

“Bachelor of Laws (LL.B.)”

### **§ 17 The degree transcript and certificate**

The form assumed by the degree transcript and its award is regulated by § 23 RStud/PrüfO (Framework Study and Examination Regulations).

### **§ 18 The examination board**

(1) A single examination board is appointed and accorded responsibility for all degree programmes regulated by these regulations in accordance with § 21 RStud/PrüfO (Framework Study and Examination Regulations). The examination board ensures adherence to all the provisions of the Framework Study and Examination Regulations and the provisions of these regulations. It makes all its decisions in accordance with § 32 Abs. 1 BerlHG. Wherever possible, the Academic Director of the relevant degree programmes should belong to the examination board as supernumerary members.

(2) In the degree programmes International Business (IBU) and International Management (DFS), the modules to be taken at the partner universities of the HWR and the final examination are to be subject to the authority of a separately-constituted examination board consisting of members of staff from both institutions.

### **§ 19 Commencement**

These regulations take effect 1 April 2016. They apply to all students beginning their studies on one of the degree programmes covered by these regulations after the publication of this document. § 5 para. 2, 6,7, 8,9 and 10 of these regulations also apply to those students already studying one of the degree programmes regulated by these provisions at the point at which these regulations take effect.

Appendices

Appendix a)

| Study and examination plan of the Bachelor's programme<br>Business Administration (full-time) |                  |     | Part 1 of the degree programme |    |                      |        |    |                      |        |    |                      | Part 2 of the degree programme |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|---|------------------|-----|--------------------------------|----|----------------------|--------|----|----------------------|--------|----|----------------------|--------------------------------|----|----------------------|--------|----|----------------------|--------|----|----------------------|--------|----|----------------------|----|
|   |                  |     | 1. Sem                         |    |                      | 2. Sem |    |                      | 3. Sem |    |                      | 4. Sem                         |    |                      | 5. Sem |    |                      | 6. Sem |    |                      | 7. Sem |    |                      |    |
| Teaching form   | Examination form |     | SWH                            | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH                            | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade |    |
|   |                  |     | <b>Business Administration</b> |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | CE  | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  |                                |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  |                                |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  |                                |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  |                                |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | OE  |                                |    |                      |        |    |                      |        |    |                      | 6                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  |                                |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | A   |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        | 4  | 5                    | 0  |
| <b>Major</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |                                |    | 4                    | 5      | 4  |                      |        |    |                      |        |    |                      |    |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |                                |    | 4                    | 5      | 4  |                      |        |    |                      |        |    |                      |    |
| <b>Minor</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        | 4  | 5                    | 4  |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        | 4  | 5                    | 4  |
|   | S                | EWA |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      | 12     | 15 | 12                   |        |    |                      |        |    |                      |    |
| <b>Economics</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | CE  |                                |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | CE  |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Business Law</b>   |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  |                                |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  |                                |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Social Sciences</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | CE  | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | CE  |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Quantitative Methods and Business Information Systems</b>                                  |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | WE  |                                |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PS               |     |                                |    |                      |        |    |                      | 2      |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | A   | 2                              | 5  | 0                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PCS              |     | 2                              |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | S                | CE  |                                |    |                      | 2      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PCS              |     |                                |    |                      | 2      |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Key qualifications</b>   |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PS               | A   | 2                              | 0  | 0                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PS               | A   |                                |    |                      | 2      | 5  | 0                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PS               | A   |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        | 4  | 5                    | 0  |
|   | PS               | A   |                                |    |                      | 2      | 0  | 0                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PS               | A   |                                |    |                      |        |    |                      | 2      | 5  | 0                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PS               | A   |                                |    |                      |        |    |                      |        |    |                      | 2                              | 0  | 0                    |        |    |                      |        |    |                      |        |    |                      |    |
|   | PS               | A   |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      | 2      | 5  | 0                    |        |    |                      |        |    |                      |    |
| <b>Internship semester</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PS               |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      | 29     | 0  |                      |    |
| <b>Final examination</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|   | PS               |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      | 1      | 1  | 0                    |    |
|   |                  |     |                                |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    | 10                   | 18 |
| <b>Total SWH</b>  |                  |     | 141                            | 26 |                      | 24     |    |                      | 24     |    |                      | 28                             |    |                      | 22     |    |                      |        |    |                      | 1      |    | 16                   |    |
| <b>Total Credit Points</b>  |                  |     | 210                            |    | 30                   |        |    | 30                   |        |    | 30                   |                                |    | 30                   |        |    | 30                   |        |    |                      | 30     |    | 30                   |    |
| <b>% of the Final Grade</b>   |                  |     | 100                            |    | 10                   |        |    | 10                   |        |    | 10                   |                                |    | 24                   |        |    | 20                   |        |    |                      | 0      |    | 26                   |    |

| Abbreviations               |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (35 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |

Appendix b)

| Study and examination plan of the Bachelor's degree programme Business Administration (part-time) |                  |     | Part 1 of the degree programme |    |                      |        |    |                      |        |    |                      |        |    |                      | Part 2 of the degree programme |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|---|------------------|-----|--------------------------------|----|----------------------|--------|----|----------------------|--------|----|----------------------|--------|----|----------------------|--------------------------------|----|----------------------|--------|----|----------------------|--------|----|----------------------|-------|----|----------------------|-----|----|----------------------|
|   |                  |     | 1. Sem                         |    |                      | 2. Sem |    |                      | 3. Sem |    |                      | 4. Sem |    |                      | 5. Sem                         |    |                      | 6. Sem |    |                      | 7. Sem |    |                      | 8 Sem |    |                      |     |    |                      |
| Teaching form   | Examination form |     | SWH                            | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH                            | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH   | CP | % of the Final Grade | SWH | CP | % of the Final Grade |
|   |                  |     | <b>Business Administration</b> |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | CE  | 4                              | 5  | 2                    |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  |                                |    |                      | 4      | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  |                                |    |                      |        |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  |                                |    |                      | 4      | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  |                                |    |                      |        |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  |                                |    |                      |        |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | OE  |                                |    |                      |        |    |                      |        |    |                      |        |    | 6                    | 5                              | 4  |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  |                                |    |                      |        |    |                      |        |    | 4                    | 5      | 2  |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | A   |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       | 4  | 5                    | 0   |    |                      |
| <b>Major</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |        |    | 4                    | 5                              | 4  |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |        |    | 4                    | 5                              | 4  |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                | 4  | 5                    | 4      |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                | 4  | 5                    | 4      |    |                      |        |    |                      |       |    |                      |     |    |                      |
| <b>Minor</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      | 4      | 5  | 4                    |       |    |                      |     |    |                      |
|   | S                |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      | 4      | 5  | 4                    |       |    |                      |     |    |                      |
|   | S                | EWA |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    | 12                   | 15     | 12 |                      |       |    |                      |     |    |                      |
| <b>Economics</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  | 4                              | 5  | 2                    |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | CE  |                                |    |                      | 4      | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | CE  |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    | 4                    | 5      | 4  |                      |       |    |                      |     |    |                      |
| <b>Business Law</b>   |                  |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  |                                |    |                      |        |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  |                                |    |                      |        |    |                      |        |    | 4                    | 5      | 2  |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
| <b>Social Sciences</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | CE  | 4                              | 5  | 2                    |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | CE  |                                |    |                      |        |    |                      |        |    |                      |        |    | 4                    | 5                              | 4  |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
| <b>Quantitative Methods and Business Information Systems</b>                                      |                  |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  | 4                              | 5  | 2                    |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | WE  |                                |    |                      | 4      | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | PS               |     |                                |    |                      | 2      |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | A   |                                |    |                      |        |    |                      | 2      | 5  | 0                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | PCS              |     |                                |    |                      |        |    |                      | 2      |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | S                | CE  |                                |    |                      |        |    |                      |        |    | 2                    | 5      | 2  |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | PCS              |     |                                |    |                      |        |    |                      |        |    | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
| <b>Key qualifications</b>   |                  |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | PS               | A   | 2                              | 0  | 0                    |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | PS               | A   |                                |    |                      | 2      | 5  | 0                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | PS               | A   |                                |    |                      |        |    |                      | 2      | 0  | 0                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | PS               | A   |                                |    |                      |        |    |                      |        |    | 2                    | 5      | 0  |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | PS               | A   |                                |    |                      |        |    |                      |        |    |                      |        | 2  | 0                    | 0                              |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   | PS               | A   |                                |    |                      |        |    |                      |        |    |                      |        |    | 2                    | 5                              | 0  |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
| <b>Final examination</b>  |                  |     |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
|   |                  |     | 18                             |    |                      | 20     |    |                      | 18     |    |                      | 18     |    | 20                   |                                | 18 |                      |        | 20 |                      | 25     |    |                      | 20    |    | 10                   | 18  |    |                      |
| <b>Total SWH</b>  |                  |     | 140                            |    |                      |        |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |       |    |                      |     |    |                      |
| <b>Total Credit Points</b>  |                  |     | 180                            |    | 20                   |        | 25 |                      | 20     |    | 25                   |        | 20 |                      | 20                             |    | 25                   |        | 25 |                      | 25     |    | 20                   |       | 8  |                      | 20  |    |                      |
| <b>% of the Final Grade</b>   |                  |     | 100                            |    | 8                    |        | 8  |                      | 6      |    | 8                    |        | 8  |                      | 16                             |    | 16                   |        | 20 |                      | 20     |    | 18                   |       | 20 |                      | 18  |    |                      |

| <b>Abbreviations</b>        |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (40 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |





Appendix d)

| Study and examination plan of the Bachelor's degree programme International Business Management                                    |                  |    | Part 1 of the degree programme |    |               |        |    |               |        |    |               | Part 2 of the degree programme |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
|--|------------------|----|--------------------------------|----|---------------|--------|----|---------------|--------|----|---------------|--------------------------------|----|---------------|---------------|----|---------------|---------------|----|---------------|--------|----|---------------|-------|----|---------------|----|
|  |                  |    | 1. Sem                         |    |               | 2. Sem |    |               | 3. Sem |    |               | 4. Sem                         |    |               | 5. Sem abroad |    |               | 6. Sem abroad |    |               | 7. Sem |    |               | 8 Sem |    |               |    |
| Teaching Method  | Examination Form |    | SWH                            | CP | % Final Grade | SWH    | CP | % Final Grade | SWH    | CP | % Final Grade | SWH                            | CP | % Final Grade | SWH           | CP | % Final Grade | SWH           | CP | % Final Grade | #      | CP | % Final Grade | SWH   | CP | % Final Grade |    |
|  |                  |    | Internship semester            |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Business Administration / Business</b>  |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
|  | S                | CE | 4                              | 5  | 2             |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Human Resources and Organisation   | S                | WE |                                |    |               | 4      | 5  | 2             |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Principles of Corporate Finance  | S                | WE |                                |    |               |        |    |               | 4      | 5  | 2             |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Marketing  | S                | WE |                                |    |               |        |    |               |        |    | 4             | 5                              | 2  |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Introduction to Financial Accounting   | S                | WE | 4                              | 5  | 2             |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Introduction to Managerial Accounting  | S                | WE |                                |    |               | 4      | 5  | 2             |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Management Accounting and Controlling  | S                | WE |                                |    |               |        |    |               |        |    | 4             | 5                              | 4  |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Strategic Management   | S                | OE |                                |    |               |        |    |               |        |    |               |                                | 4  | 5             | 4             |    |               |               |    |               |        |    |               |       |    |               |    |
| International Management   | S                | CE |                                |    |               |        |    |               |        |    | 4             | 5                              | 4  |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Organisational Behaviour in International Companies  | S                | CE |                                |    |               |        |    |               |        |    | 4             | 5                              | 4  |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Business Simulation  | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    | 4             | 5             | 4  |               |        |    |               |       |    |               |    |
| Operations Management  | S                | WE |                                |    |               |        |    |               | 4      | 5  | 1             |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Specialisation 1 (if available in English)</b>  |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Choice 1: Marketing</b>   |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M1: Product and Distribution Management  | S                | CE |                                |    |               |        |    |               |        |    |               | 4                              | 5  | 4             |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M2: Market Research  | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    | 4             | 5             | 4  |               |               |    |               |        |    |               |       |    |               |    |
| M3: Communication Strategy and Consumer Behaviour  | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               | 4  | 5             | 4             |    |               |        |    |               |       |    |               |    |
| M4: Selected Issues in Marketing   | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               | 4  | 5             | 4             |    |               |        |    |               |       |    |               |    |
| <b>Choice 2: Finance and Accounting (choose 4 modules)</b>   |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M1: Finance and Investment Policies in Businesses  | S                | WE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M2: Financial Analysis and Valuation   | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M3: Capital Market Finance   | S                | OE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M4: Selected Issues in Business Finance  | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M5: Account Balancing and Accounting Law   | S                | WE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M6: International Business Accounting  | S                | WE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M7: Group Accounting and Managerial Accounting   | S                | WE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M8: Selected Issues of Accounting and Controlling  | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Choice 3: Human Resource Management/ Organizational Design and Global Supply Chain/Operations Management (choose 4 modules)</b> |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M1: Human Resource Management  | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M2: Organizational Design  | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M3: Legal Aspects of Human Resources and Organisation  | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M4: Labour in Change: Economic, Social and Business-internal Aspects   | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M5: Production and Supply Management   | S                | WE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M6: Distribution management and Transportation   | S                | WE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M7: Global Supply Chain Management and Information Systems   | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| M8: Selected Topics in Supply Chain and Operations Management  | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Specialisation 2 Management Issues</b>  |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Module 1   | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    | 4             | 5             | 4  |               |               |    |               |        |    |               |       |    |               |    |
| Module 2   | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               | 4  | 5             | 4             |    |               |        |    |               |       |    |               |    |
| Module 3   | S                | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               | 4     | 5  | 4             |    |
| <b>Volkswirtschaftslehre / Economics</b>   |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Microeconomics: Allocation and Distribution  | S                | WE | 4                              | 5  | 2             |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Macroeconomics: The Economic Cycle and Employment  | S                | CE |                                |    |               | 4      | 5  | 1             |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| International Economics  | S                | CE |                                |    |               |        |    |               |        |    | 4             | 5                              | 4  |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Wirtschaftsrecht / Business Law</b>   |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Principles of Business Law   | S                | CE |                                |    |               |        |    |               | 4      | 5  | 2             |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Sozialwissenschaften / Social Sciences</b>  |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Regional Studies   | S                | CE |                                |    |               | 4      | 5  | 1             |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Work, Business and Society   | S                | CE |                                |    |               |        |    |               | 4      | 5  | 1             |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| History, Politics and Economics of the Host Country  | S                | CE |                                |    |               |        |    |               |        |    |               |                                | 4  | 5             | 3             |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Quantitative Methoden/Wirtschaftsinformatik / Quantitative Methods and Information Technology</b>                               |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Mathematics for Business and Economics   | S                | WE | 4                              | 5  | 1             |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Statistics   | S                | WE |                                |    |               |        |    |               | 4      | 5  | 2             |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Introduction to Business Information Systems   | S                | PS | 2                              | 5  | 0             |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Business Applications  | S                | CE |                                |    |               | 2      | 5  | 2             |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Management Skills</b>   |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Introduction to the Study Programme and the Academic Environment/Selfmanagement  | PS               | A  | 4                              | 5  | 0             |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Communication and Interaction in a Professional Context  | PS               | A  |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               | 4     | 5  | 0             |    |
| Inter-cultural Communication   | PS               | CE |                                |    |               |        |    |               |        |    |               |                                |    | 4             | 5             | 0  |               |               |    |               |        |    |               |       |    |               |    |
| Foreign Languages 1  | PS               | CE |                                |    |               | 4      | 5  | 1             |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Foreign Languages 2  | PS               | CE |                                |    |               |        |    |               | 4      | 5  | 1             |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Foreign Languages 3  | PS               | CE |                                |    |               |        |    |               |        |    | 4             | 5                              | 1  |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Foreign Languages 4  | PS               | CE |                                |    |               |        |    |               |        |    |               | 4                              | 5  | 4             |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Foreign Languages 5  | PS               | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               | 4  | 5             | 0             |    |               |        |    |               |       |    |               |    |
| Foreign Languages 6  | PS               | CE |                                |    |               |        |    |               |        |    |               |                                |    |               |               | 4  | 5             | 0             |    |               |        |    |               |       |    |               |    |
| <b>Internship</b>  |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Supervision  | PS               | A  |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    | 4             | 5     | 0  |               |    |
| Dissertation   |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| <b>Research Methodology</b>  |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Bachelor Thesis & Oral Examination   | PS               | A  |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       | 3  | 5             |    |
| <b>Total</b>   |                  |    |                                |    |               |        |    |               |        |    |               |                                |    |               |               |    |               |               |    |               |        |    |               |       |    |               |    |
| Total SWH  |                  |    | 173                            |    |               | 24     |    |               | 24     |    |               | 26                             |    |               | 24            |    |               | 24            |    |               | 24     |    |               | 4     |    |               | 23 |
| Total Credit Points  |                  |    | 240                            |    |               | 30     |    |               | 30     |    |               | 30                             |    |               | 30            |    |               | 30            |    |               | 30     |    |               | 30    |    |               | 30 |
| % of the Final Grade HWR   |                  |    | 100                            |    |               | 7      |    |               | 9      |    |               | 9                              |    |               | 21            |    |               | 19            |    |               | 16     |    |               | 0     |    |               | 19 |

| Abbreviations               |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (35 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |

Appendix e)

| Study and examination plan of the Bachelor's degree programme International Business Administration Exchange |                 |                  | HWR Berlin      |    |               |        |      |               |        |    |               |        |     |               | Ausland/abroad |    |               | HWR Berlin |    |               |        |    |               |        |    |               |    |      |               |
|--|-----------------|------------------|-----------------|----|---------------|--------|------|---------------|--------|----|---------------|--------|-----|---------------|----------------|----|---------------|------------|----|---------------|--------|----|---------------|--------|----|---------------|----|------|---------------|
|  |                 |                  | 1. Sem          |    |               | 2. Sem |      |               | 3. Sem |    |               | 4. Sem |     |               | 5. Sem         |    |               | 6. Sem     |    |               | 7. Sem |    |               | 8. Sem |    |               |    |      |               |
|  | Teaching Method | Examination Form | sw              | CP | % Final Grade | sw     | CP   | % Final Grade | sw     | CP | % Final Grade | sw     | CP  | % Final Grade | sw             | CP | % Final Grade | sw         | CP | % Final Grade | sw     | CP | % Final Grade | sw     | CP | % Final Grade | sw | CP   | % Final Grade |
|  |                 |                  | <b>Business</b> |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Human Resources + Organisation   | S               | KP               | 4               | 5  | 3,7           |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Investment and Finance   | S               | WE               |                 |    |               | 4      | 5    | 3,7           |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Marketing  | S               | WE               |                 |    |               |        |      |               | 4      | 5  | 3,7           |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Basics of External Accounting  | S               | WE               | 4               | 5  | 3,7           |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Basics of Internal Accounting/Controlling  | S               | WE               |                 |    |               | 4      | 5    | 3,7           |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Basics of Corporate Taxation   | S               | WE               |                 |    |               |        |      |               | 4      | 5  | 3,7           |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Instruments of Controlling   | S               | WE               |                 |    |               |        |      |               |        |    |               | 4      | 5   | 3,7           |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Internat. Man. and Organisational Behaviour in international Companies                                       | S               | OE               |                 |    |               |        |      |               |        |    |               | 6      | 5   | 3,7           |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Operations Management  | S               | WE               |                 |    |               |        |      |               | 4      | 5  | 3,7           |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Business Simulation  | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 0,0           |    |      |               |
| <b>Specialisation:</b>   |                 |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Module 1   | S               |                  |                 |    |               |        |      |               |        |    |               | 4      | 5   | 3,7           |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Module 2   | S               |                  |                 |    |               |        |      |               |        |    |               | 4      | 5   | 3,7           |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Module 3   | S               |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 3,7           |    |      |               |
| Module 4   | S               |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 3,7           |    |      |               |
| <b>Economics</b>   |                 |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Microeconomics: Allocation and Distribution  | S               | WE               | 4               | 5  | 3,7           |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Macroeconomics: The Economic Cycle and Employment  | S               | CE               |                 |    |               | 4      | 5    | 3,7           |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| International Economics  | S               | CE               |                 |    |               |        |      |               |        |    |               | 4      | 5   | 3,7           |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| <b>Business Law</b>  |                 |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Private Commercial Law   | S               | WE               |                 |    |               | 4      | 5    | 3,7           |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| European Business Law  | S               | WE               |                 |    |               |        |      |               | 4      | 5  | 3,7           |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| <b>Social Sciences</b>   |                 |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| European Studies   | S               | CE               | 4               | 5  | 3,7           |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Political Economy and Social Structure of Modern Society   | S               | CE               |                 |    |               |        |      |               |        |    |               | 4      | 5   | 3,7           |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| <b>Quantitative Methods and Information Technology</b>   |                 |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Business Mathematics   | S               | WE               | 4               | 5  | 3,7           |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Statistics   | S               | WE               |                 |    |               |        |      |               | 4      | 5  | 3,7           |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
|  | PS              |                  |                 |    |               |        |      |               | 2      |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Introduction to Business Information Systems   | S               | A                | 2               | 5  | 0             |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
|  | PCS             |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Business Application   | S               | CE               |                 |    |               | 2      | 5    | 3,7           |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
|  | PCS             |                  |                 |    |               | 2      |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| <b>Key Qualifications (Soft Skills)</b>  |                 |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Introduction to the Study Programme and the Academic Environment/Selfmanagement                              | PS              | A                | 2               | 0  | 0             |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Key qualifications (Elective 1)  | PS              | A                |                 |    |               | 2      | 5    | 0             |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Selfmanagement (Elective 2)  | PS              | A                |                 |    |               |        |      |               | 4      | 5  | 0             |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| Communication and Interaction in a Professional Context (Elective 3)   | PS              | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 0             |    |      |               |
| <b>Abroad</b>  |                 |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| History, politics and economics of the host country  | S               | CE               |                 |    |               |        |      |               |        |    |               |        |     |               | 4              | 5  | 0             |            |    |               |        |    |               |        |    |               |    |      |               |
| Intercultural Communication  | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               | 4              | 5  | 0             |            |    |               |        |    |               |        |    |               |    |      |               |
| Interdisciplinary Research   | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               | 12             | 15 | 0             |            |    |               |        |    |               |        |    |               |    |      |               |
| Module 4   | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               | 4              | 5  | 0             |            |    |               |        |    |               |        |    |               |    |      |               |
| Module 5   | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 0             |    |      |               |
| Module 6   | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 0             |    |      |               |
| Module 7   | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 0             |    |      |               |
| Module 8   | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 0             |    |      |               |
| Module 9   | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 0             |    |      |               |
| Module 10  | S               | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 4      | 5  | 0             |    |      |               |
| <b>Internship</b>  |                 | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               |    |      |               |
| <b>Internship Seminar</b>  | PS              | A                |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               | 1      | 1  | 0             |    |      |               |
| <b>Bachelor Thesis</b>   |                 |                  |                 |    |               |        |      |               |        |    |               |        |     |               |                |    |               |            |    |               |        |    |               |        |    |               | 10 | 14,8 |               |
| <b>Total SWH</b>   |                 |                  | 165             | 26 |               | 22     |      |               | 26     |    |               | 26     |     |               | 24             |    |               | 24         |    |               |        |    | 1             |        |    | 16            |    |      |               |
| <b>Total Credit Points</b>   |                 |                  | 240             |    | 30            |        | 30   |               | 30     |    | 30            |        | 30  |               | 30             |    | 30            |            | 30 |               |        |    | 30            |        |    | 30            |    | 30   |               |
| <b>% der Final Grade HWR Berlin</b>  |                 |                  | 100             |    | 18,5          |        | 18,5 |               | 18,5   |    | 22,2          |        | 0,0 |               | 0,0            |    | 0,0           |            | 0% |               |        |    |               |        |    |               |    | 22,2 |               |

| <b>Abbreviations</b>        |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (35 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |

Appendix f)

| Bachelor's degree programme International Business                 |                  |     | Part 1 of the degree programme |           |                      |           |        |                      | Part 2 of the degree programme |    |                      |           |          |                      |           |    |                      |    |
|--|------------------|-----|--------------------------------|-----------|----------------------|-----------|--------|----------------------|--------------------------------|----|----------------------|-----------|----------|----------------------|-----------|----|----------------------|----|
| Study and examination plan for students starting at the HWR Berlin |                  |     | 1. Sem                         |           | 2. Sem               |           | 3. Sem |                      | 4. Sem                         |    | 5. Sem               |           | 6. Sem   |                      | 7. Sem    |    | 8. Sem               |    |
|  |                  |     | HWR                            |           | HWR                  |           | Ruskin |                      | Ruskin                         |    | Ruskin               |           | Ruskin   |                      | HWR       |    | HWR                  |    |
| Teaching form  | Examination form |     | SWH                            | CP        | % of the Final Grade | HWR       | CP     | % of the Final Grade | HWR                            | CP | % of the Final Grade | SWH       | CP       | % of the Final Grade | SWH       | CP | % of the Final Grade |    |
|  |                  |     | <b>Business Administration</b> |           |                      |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | CE  | 2                              | 5         | 2                    |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | CE  | 2                              |           |                      |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | CE  |                                |           |                      | 4         | 5      | 2                    |                                |    |                      |           |          |                      |           |    |                      |    |
|  |                  |     |                                |           |                      |           |        |                      | 15                             | 6  |                      |           |          |                      |           |    |                      |    |
|  |                  |     |                                |           |                      |           |        |                      | 7,5                            | 3  |                      |           |          |                      |           |    |                      |    |
|  |                  |     |                                |           |                      |           |        |                      |                                |    | 7,5                  | 3         |          |                      |           |    |                      |    |
|  | S                | WE  | 4                              | 5         | 2                    |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  |                  |     |                                |           |                      |           |        |                      | 7,5                            | 3  |                      |           |          |                      |           |    |                      |    |
|  |                  |     |                                |           |                      |           |        |                      |                                |    | 7,5                  | 3         |          |                      |           |    |                      |    |
|  | S                | OE  |                                |           |                      |           |        |                      |                                |    |                      |           |          | 6                    | 5         | 4  |                      |    |
|  | S                | CE  |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      |           | 4  | 5                    | 4  |
| <b>Major</b>   |                  |     |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                |     |                                |           |                      |           |        |                      |                                |    |                      |           |          | 4                    | 5         | 4  |                      |    |
|  | S                |     |                                |           |                      |           |        |                      |                                |    |                      |           |          | 4                    | 5         | 4  |                      |    |
|  | S                |     |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      | 4         | 5  | 4                    |    |
|  | S                |     |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      | 4         | 5  | 4                    |    |
|  | S                | EWA |                                |           |                      |           |        |                      |                                |    |                      |           |          | 12                   | 15        | 12 |                      |    |
| <b>Economics</b>   |                  |     |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | CE  |                                |           |                      | 4         | 5      | 2                    |                                |    |                      |           |          |                      |           |    |                      |    |
| <b>Business Law</b>  |                  |     |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | WE  | 4                              | 5         | 2                    |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | WE  |                                |           |                      | 4         | 5      | 2                    |                                |    |                      |           |          |                      |           |    |                      |    |
|  |                  |     |                                |           |                      |           |        |                      |                                | 3  | 7,5                  | 3         |          |                      |           |    |                      |    |
| <b>Social Sciences</b>   |                  |     |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | CE  | 4                              | 5         | 2                    |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
| <b>Quantitative Methods and Business Information Systems</b>       |                  |     |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | WE  | 4                              | 5         | 2                    |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | WE  |                                |           |                      | 4         | 5      | 2                    |                                |    |                      |           |          |                      |           |    |                      |    |
|  | PS               |     |                                |           |                      | 2         |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | S                | A   |                                |           |                      | 2         | 5      | 2                    |                                |    |                      |           |          |                      |           |    |                      |    |
|  | PCS              |     |                                |           |                      | 2         |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  |                  |     |                                |           |                      |           |        |                      |                                | 3  | 7,5                  | 3         |          |                      |           |    |                      |    |
| <b>Key qualifications</b>  |                  |     |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | PS               | A   | 2                              |           |                      |           | 5      |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | PS               | A   |                                |           |                      | 2         |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | PS               | A   |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      | 4         | 5  |                      |    |
|  | PS               | CE  | 2                              | 0         | 0                    |           |        |                      |                                |    |                      |           |          |                      |           |    |                      |    |
|  | PS               |     |                                |           |                      | 2         | 5      | 2                    |                                |    |                      |           |          |                      |           |    |                      |    |
| <b>Internship semester</b>   |                  |     |                                |           |                      |           |        |                      |                                |    |                      | 29        |          | 29                   |           |    |                      |    |
| <b>Internship seminar</b>  |                  |     |                                |           |                      |           |        |                      |                                |    | 1                    | 1         |          | 1                    | 1         |    |                      |    |
| <b>Final examination</b>   |                  |     |                                |           |                      |           |        |                      |                                |    |                      |           |          |                      |           | 8  | 10                   | 18 |
| <b>Total SWH</b>   | <b>100</b>       |     | <b>24</b>                      |           | <b>26</b>            |           |        |                      |                                |    |                      |           |          |                      | <b>26</b> |    | <b>24</b>            |    |
| <b>Total Credits</b>   | <b>180</b>       |     | <b>25</b>                      |           | <b>35</b>            |           |        |                      |                                |    |                      | <b>30</b> |          | <b>30</b>            | <b>30</b> |    | <b>30</b>            |    |
| <b>% of the Final Grade</b>  | <b>100</b>       |     |                                | <b>10</b> |                      | <b>12</b> |        |                      | <b>12</b>                      |    | <b>12</b>            |           | <b>0</b> |                      | <b>0</b>  |    | <b>30</b>            |    |

| Abbreviations               |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (35 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |

| Bachelor's degree programme International Business           |               |                  |  | Part 1 of the degree programme |     |                      |     |            |                      |            |    | Part 2 of the degree programme |     |            |                      |               |    |                      |     |           |                      |   |
|--|---------------|------------------|--|--------------------------------|-----|----------------------|-----|------------|----------------------|------------|----|--------------------------------|-----|------------|----------------------|---------------|----|----------------------|-----|-----------|----------------------|---|
| Study and examination plan for students starting at the ARU  |               |                  |  | 1. Sem Ruskin                  |     | 2. Sem Ruskin        |     | 3. Sem HWR |                      | 4. Sem HWR |    | 5. Sem HWR                     |     | 6. Sem HWR |                      | 7. Sem Ruskin |    | 8. Sem Ruskin        |     |           |                      |   |
|  | Teaching form | Examination form |  | SWH                            | CP  | % of the Final Grade | HWR | CP         | % of the Final Grade | HWR        | CP | % of the Final Grade           | HWR | CP         | % of the Final Grade | SWH           | CP | % of the Final Grade | SWH | CP        | % of the Final Grade |   |
| <b>Business Administration</b>                               |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Module H   |               |                  |  | 3                              | 7,5 | 3                    |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Module I   |               |                  |  |                                |     |                      | 6   | 15         | 6                    |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Module J   |               |                  |  |                                |     |                      | 3   | 7,5        | 3                    |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Introduction to Financial Accounting                         | S             | WE               |  |                                |     |                      |     |            |                      | 4          | 5  | 2                              |     |            |                      |               |    |                      |     |           |                      |   |
| Introduction to Managerial Accounting                        | S             | WE               |  |                                |     |                      |     |            |                      |            |    |                                | 4   | 5          | 2                    |               |    |                      |     |           |                      |   |
| Operations Management  | S             | WE               |  |                                |     |                      |     |            |                      |            |    |                                | 4   | 5          | 2                    |               |    |                      |     |           |                      |   |
| Module O   |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      | 2   | 7,5       | 6                    |   |
| Module P   |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     | 2         | 7,5                  | 6 |
| <b>Major (Elective)</b>                                      |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Module Q   |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      | 2   | 7,5       | 6                    |   |
| Module R   |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      | 2   | 7,5       | 6                    |   |
| Module S   |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     | 2         | 7,5                  | 6 |
| Module T   |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     | 2         | 7,5                  | 6 |
| <b>Economics</b>   |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Module K   |               |                  |  | 3                              | 7,5 | 3                    |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Macroeconomics: The Economic Cycle and Employment            | S             | CE               |  |                                |     |                      |     |            |                      | 4          | 5  | 2                              |     |            |                      |               |    |                      |     |           |                      |   |
| International Economics                                      | S             | CE               |  |                                |     |                      |     |            |                      |            |    |                                | 4   | 5          | 2                    |               |    |                      |     |           |                      |   |
| <b>Business Law</b>  |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Module L   |               |                  |  | 3                              | 7,5 | 3                    |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| European Business Law  | S             | WE               |  |                                |     |                      |     |            |                      | 4          | 5  | 2                              |     |            |                      |               |    |                      |     |           |                      |   |
| Principles of Business Law                                   | S             | CE               |  |                                |     |                      |     |            |                      |            |    |                                | 4   | 5          | 2                    |               |    |                      |     |           |                      |   |
| <b>Social Sciences</b>                                       |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Political Economy and Social Structure of Modern Society     | S             | CE               |  |                                |     |                      |     |            |                      | 4          | 5  | 2                              |     |            |                      |               |    |                      |     |           |                      |   |
| <b>Quantitative Methods and Business Information Systems</b> |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Module M   |               |                  |  |                                |     |                      | 3   | 7,5        | 3                    |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Mathematics for Business and Economics                       | S             | WE               |  |                                |     |                      |     |            |                      | 4          | 5  | 2                              |     |            |                      |               |    |                      |     |           |                      |   |
| Introduction to Business Information Systems                 | S             | A                |  |                                |     |                      |     |            |                      | 2          | 5  | 2                              |     |            |                      |               |    |                      |     |           |                      |   |
|  | PCS           |                  |  |                                |     |                      |     |            |                      | 2          |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Business Applications  | S             | CE               |  |                                |     |                      |     |            |                      |            |    |                                | 2   | 5          | 2                    |               |    |                      |     |           |                      |   |
|  | PCS           |                  |  |                                |     |                      |     |            |                      |            |    |                                | 2   |            |                      |               |    |                      |     |           |                      |   |
| <b>Key qualifications</b>                                    |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Module N   |               |                  |  | 3                              | 7,5 | 3                    |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Key qualifications elective of German as a Foreign Language  | PS            |                  |  |                                |     |                      |     |            |                      |            |    |                                | 2   | 5          | 0                    |               |    |                      |     |           |                      |   |
| Self-management  | PS            | A                |  |                                |     |                      |     |            |                      |            |    |                                | 2   |            | 0                    |               |    |                      |     |           |                      |   |
| <b>Internship semester</b>                                   |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      |     |           |                      |   |
| Internship seminar   | PS            |                  |  |                                |     |                      |     |            |                      |            |    |                                | 1   | 1          |                      | 1             | 1  |                      |     |           |                      |   |
| Final examination  |               |                  |  |                                |     |                      |     |            |                      |            |    |                                |     |            |                      |               |    |                      | 2   | 7,5       | 9                    |   |
| <b>Total SWH</b>   |               |                  |  | <b>50</b>                      |     |                      |     |            |                      | <b>24</b>  |    | <b>24</b>                      |     |            |                      | <b>1</b>      |    | <b>1</b>             |     |           |                      |   |
| <b>Total Credit Points</b>                                   |               |                  |  | <b>240</b>                     |     | <b>30</b>            |     | <b>30</b>  |                      | <b>30</b>  |    | <b>30</b>                      |     |            |                      | <b>30</b>     |    | <b>30</b>            |     | <b>30</b> |                      |   |
| <b>% of the Final Grade</b>                                  |               |                  |  | <b>100</b>                     |     | <b>12</b>            |     | <b>12</b>  |                      | <b>12</b>  |    | <b>10</b>                      |     |            |                      | <b>0</b>      |    | <b>0</b>             |     | <b>27</b> |                      |   |

| <b>Abbreviations</b>        |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (35 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |

Appendix g)

| Study and examination plan of the Bachelor's degree programme International Management                        |                  |    | Berlin                         |      |                      |        |      |                      | Paris  |     |                      |        |    |                      | Berlin |    |                      |        |     |                      |        |    |                      |      |
|---|------------------|----|--------------------------------|------|----------------------|--------|------|----------------------|--------|-----|----------------------|--------|----|----------------------|--------|----|----------------------|--------|-----|----------------------|--------|----|----------------------|------|
|   |                  |    | 1. Sem                         |      |                      | 2. Sem |      |                      | 3. Sem |     |                      | 4. Sem |    |                      | 5. Sem |    |                      | 6. Sem |     |                      | 7. Sem |    |                      |      |
| Teaching form   | Examination form |    | SWH                            | CP   | % of the Final Grade | SWH    | CP   | % of the Final Grade | SWH    | CP  | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP  | % of the Final Grade | SWH    | CP | % of the Final Grade |      |
|   |                  |    | <b>Business Administration</b> |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
|   | S                | CE | 4                              | 5    | 3,7                  |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Human Resources and Organisation  | S                | WE |                                |      |                      | 4      | 5    | 3,7                  |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Investment and Finance  | S                | WE |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Marketing   | S                | WE | 4                              | 5    | 3,7                  |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Principles of Financial Accounting  | S                | WE | 4                              | 5    | 3,7                  |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Instruments of Controlling  | S                | WE |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      | 4      | 5   | 3,7                  |        |    |                      |      |
| Strategic Management  | S                | OE |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      | 6      | 5   | 3,7                  |        |    |                      |      |
| Operation Management  | S                | WE |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      | 4      | 5   | 3,7                  |        |    |                      |      |
| Pratiques internationales de l'entreprise   |                  |    |                                |      |                      |        |      |                      | 10     | 0   |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Analyse des risques (financieres et internationales)  |                  |    |                                |      |                      |        |      |                      | 8      | 5,9 |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Management (Economie, Organisations et Franco-Allemand)   |                  |    |                                |      |                      |        |      |                      |        |     |                      |        | 8  | 5,9                  |        |    |                      |        |     |                      |        |    |                      |      |
| Jeu d'entreprise  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        | 7  | 0                    |        |    |                      |        |     |                      |        |    |                      |      |
| Ouverture internationale (négociation et droit des sociétés)  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        | 4  | 2,9                  |        |    |                      |        |     |                      |        |    |                      |      |
| Electif (Option)  |                  |    |                                |      |                      |        |      |                      | 2      | 0   |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Electif (Option)  |                  |    |                                |      |                      |        |      |                      |        |     |                      | 2      | 0  |                      |        |    |                      |        |     |                      |        |    |                      |      |
| <b>Major</b>  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Module 1 (Optional)   | S                |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      | 4      | 5   | 3,7                  |        |    |                      |      |
| Module 2 (Optional)   | S                |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      | 4      | 5  | 3,7                  |      |
| Module 3 (Optional)   | S                |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      | 4      | 5  | 3,7                  |      |
| Module 4 (Optional)   | S                |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      | 4      | 5  | 3,7                  |      |
| <b>Economics</b>  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Macroeconomics: The Economic Cycle and Employment   | S                | CE |                                |      |                      | 4      | 5    | 3,7                  |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| <b>Business Law</b>   |                  |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Business Law in the Private Sector  | S                | WE |                                |      |                      | 4      | 5    | 3,7                  |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Comparative Law   | S                | CE |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      | 4      | 5   | 3,7                  |        |    |                      |      |
| <b>Social Sciences</b>  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Business Organisation, Company, Work seen from the Perspective of History and the Social Sciences Perspective | S                | CE | 4                              | 5    | 3,7                  |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| <b>Quantitative Methods and Business Information Systems</b>  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Mathematics for Business and Economics  | S                | WE | 4                              | 5    | 3,7                  |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Principles of Business Information Systems  | S                | A  |                                |      |                      | 4      |      | 5                    | 0      |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
|   | PCS              |    |                                |      |                      | 2      |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Statistiques  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        | 2  | 0                    |        |    |                      |        |     |                      |        |    |                      |      |
| <b>Key qualifications</b>   |                  |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| French Economics and Culture 1 + 2 *  | PS               | CE | 4                              | 5    | 1,8                  | 4      |      | 1,8                  |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Business French 1   | PS               | CE | 4                              |      | 1,8                  |        | 5    |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Business French 2   | PS               | CE |                                |      |                      | 4      |      | 1,8                  |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Communication and Interaction in a Professional Context   | PS               | A  |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        | 2   |                      |        | 5  | 0                    |      |
| German-French Management  | S                | CE |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        | 2   |                      |        |    | 1,8                  |      |
| Vie associative (option)  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        | 1  | 0                    |        |    |                      |        |     |                      |        |    |                      |      |
| Self-management (Optional)  | PS               | A  | 4                              | 2,5  | 0                    |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Business French / German 3  |                  |    |                                |      |                      |        |      |                      | 4      | 2,9 |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Business French / German 4  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        | 4  | 2,9                  |        |    |                      |        |     |                      |        |    |                      |      |
| Business French / German 5  | PS               | CE |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      | 2      | 2,5 | 1,8                  |        |    |                      |      |
| German Economics and Culture *  | PS               | CE |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      | 4      |     |                      |        |    |                      |      |
| English for Management and Marketing  | PS               | A  |                                |      |                      | 4      | 2,5  | 0                    |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| English for Finance and Accounting  | PS               | A  |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      | 2      | 2,5 | 0                    |        |    |                      |      |
| Anglais 3   |                  |    |                                |      |                      |        |      |                      | 4      | 0   |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Anglais 4   |                  |    |                                |      |                      |        |      |                      |        |     |                      |        | 4  | 0                    |        |    |                      |        |     |                      |        |    |                      |      |
| <b>Internship Semester (Optional)</b>   |                  |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Internship seminar  | PS               | A  |                                |      |                      |        |      |                      |        |     |                      |        |    |                      | 1      | 1  | 0                    |        |     |                      |        |    |                      |      |
| <b>Final examination</b>  |                  |    |                                |      |                      |        |      |                      |        |     |                      |        |    |                      |        |    |                      |        |     |                      |        |    |                      |      |
| Total SWH   | 108              |    | 32                             |      |                      | 30     |      |                      | 0      |     |                      | 0      |    |                      |        |    |                      | 30     |     |                      | 16     |    |                      |      |
| Total Credit Points   | 210              |    |                                | 32,5 |                      |        | 27,5 |                      |        | 28  |                      |        | 32 |                      |        | 30 |                      |        | 30  |                      |        | 30 |                      |      |
| % of the Final Grade  | 100              |    |                                |      | 22                   |        |      | 14,6                 |        |     | 8,8                  |        |    | 11,7                 |        |    | 0                    |        |     |                      | 20,1   |    |                      | 22,8 |

| Abbreviations               |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (35 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |



Appendix i)

| Study and examination plan of the Bachelor's degree programme Economics                                       |               |                  | Part 1 of the degree programme |    |                      |        |    |                      |        |    |                      | Part 2 of the degree programme |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
|---|---------------|------------------|--------------------------------|----|----------------------|--------|----|----------------------|--------|----|----------------------|--------------------------------|-----|----------------------|--------|-----|----------------------|--------|----|----------------------|--------|----|----------------------|----|
|   |               |                  | 1. Sem                         |    |                      | 2. Sem |    |                      | 3. Sem |    |                      | 4. Sem                         |     |                      | 5. Sem |     |                      | 6. Sem |    |                      | 7. Sem |    |                      |    |
|   | Teaching form | Examination form | SWH                            | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH                            | CP  | % of the Final Grade | SWH    | CP  | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade |    |
|   |               |                  | <b>Business Administration</b> |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Human Resources and Organisation  | S             | CE               | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Investment and Finance  | S             | WE               |                                |    |                      | 4      | 5  | 2                    |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Marketing   | S             | WE               |                                |    |                      |        |    |                      | 4      | 5  | 2                    |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Principles of Financial Accounting  | S             | WE               | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Principles of Managerial Accounting   | S             | WE               |                                |    |                      | 4      | 5  | 2                    |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| <b>Economics</b>  |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Microeconomics: Allocation and Distribution   | S             | WE               | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Macroeconomics: The Economic Cycle and Employment   | S             | CE               |                                |    |                      | 4      | 5  | 2                    |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| International Economics   | S             | CE               |                                |    |                      |        |    |                      | 4      | 5  | 2                    |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Emp. Economic Research and Principles of Econometrics   | S             | WE               |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5   | 4                    |        |     |                      |        |    |                      |        |    |                      |    |
| National and International Financial Relations  | S             | WA               |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5   | 4                    |        |     |                      |        |    |                      |        |    |                      |    |
| Applied Microeconomics  | S             | WE               |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5   | 4                    |        |     |                      |        |    |                      |        |    |                      |    |
| Principles of the Finance Economy   | S             | WE               |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5   | 4                    |        |     |                      |        |    |                      |        |    |                      |    |
| The Theory of Industrial Policy   | S             | CE               |                                |    |                      |        |    |                      | 4      | 5  | 2                    |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| <b>Major: European Economics</b>  |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| (4 modules from one of the two majors)  |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Processes of European Political Integration (A)   | S             | WA               |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5   | 4                    |        |     |                      |        |    |                      |        |    |                      |    |
| European Business Law (A)   | S             | CE               |                                |    |                      |        |    |                      |        |    |                      | 4                              | 5   | 4                    |        |     |                      |        |    |                      |        |    |                      |    |
| European Industrial Policy <sup>(1)</sup>   | S             | CE               |                                |    |                      |        |    |                      |        |    |                      |                                |     | 4                    | 5      | 4   |                      |        |    |                      |        |    |                      |    |
| Labour Markets and the Welfare State in Europe <sup>(1)</sup>   | S             | WA               |                                |    |                      |        |    |                      |        |    |                      |                                |     | 4                    | 5      | 4   |                      |        |    |                      |        |    |                      |    |
| <b>Major: Market and State</b>  |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| The Political Economy of the Welfare State (A) <sup>(1)</sup>   | S             | WA               |                                |    |                      |        |    |                      |        |    |                      | (4)                            | (5) | (4)                  |        |     |                      |        |    |                      |        |    |                      |    |
| Public Management (A)   | S             | CE               |                                |    |                      |        |    |                      |        |    |                      | (4)                            | (5) | (4)                  |        |     |                      |        |    |                      |        |    |                      |    |
| Politics, the State and the Not-for-Profit Sector <sup>(1)</sup>  | S             | CE               |                                |    |                      |        |    |                      |        |    |                      |                                |     | (4)                  | (5)    | (4) |                      |        |    |                      |        |    |                      |    |
| Markets, Competition and Regulation <sup>(1)</sup>  | S             | WE               |                                |    |                      |        |    |                      |        |    |                      |                                |     | (4)                  | (5)    | (4) |                      |        |    |                      |        |    |                      |    |
| <b>Supplement</b>   |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Two modules <sup>(1)</sup> from the major not selected  | PS            |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        | 4  | 5                    | 4  |
|   | PS            |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        | 4  | 5                    | 4  |
| <b>Interdisciplinary Subject Field (A)</b>  | S             | EWA              |                                |    |                      |        |    |                      |        |    |                      |                                |     | 12                   | 15     | 10  |                      |        |    |                      |        |    |                      |    |
| <b>Business Law</b>   |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Business Law in the Private Sector  | S             | WE               | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Law within the Company (Economic Constitutional Law, Labour Law)  | S             | WE               |                                |    |                      | 4      | 5  | 2                    |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| <b>Social Sciences</b>  |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Business Organisation, Company, Work seen from the Perspective of History and the Social Sciences Perspective | S             | CE               | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Political Economy and Social Structure of Modern Society  | S             | CE               |                                |    |                      |        |    |                      | 4      | 5  | 2                    |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| <b>Quantitative Methods</b>   |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Mathematics for Business and Economics  | S             | WE               | 4                              | 5  | 2                    |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Statistics 1  | S             | WE               |                                |    |                      | 4      |    | 5                    | 2      |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
|   | PS            |                  |                                |    |                      | 2      |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Statistics 2  | S             | WE               |                                |    |                      |        |    |                      | 2      |    | 5                    | 2                              |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
|   | PS            |                  |                                |    |                      |        |    |                      | 2      |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| <b>Key qualifications</b>   |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Introduction to the Study Programme   | PS            | A                | 2                              |    |                      |        |    | 5                    | 0      |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Key qualifications (Elective)   |               |                  |                                |    |                      | 2      |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| Communication and Interaction in a Professional Context (A)   | PS            | A                |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        | 4  | 5                    | 0  |
| English 1   | PS            | A                |                                |    |                      | 2      | 0  | 0                    |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| English 2   | PS            | A                |                                |    |                      |        |    |                      | 2      | 5  | 0                    |                                |     |                      |        |     |                      |        |    |                      |        |    |                      |    |
| English 3   | PS            | A                |                                |    |                      |        |    |                      |        |    |                      | 2                              | 0   | 0                    |        |     |                      |        |    |                      |        |    |                      |    |
| English 4   | PS            | A                |                                |    |                      |        |    |                      |        |    |                      |                                |     | 2                    | 5      | 0   |                      |        |    |                      |        |    |                      |    |
| <b>Internship semester</b>  |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        | 29 | 0                    |    |
| <b>Internship seminar</b>   | PS            |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      | 1      | 1  | 0                    |    |
| <b>Final examination</b>  |               |                  |                                |    |                      |        |    |                      |        |    |                      |                                |     |                      |        |     |                      |        |    |                      |        |    | 15                   | 18 |
| <b>Total SWH</b>  | 135           |                  | 26                             |    |                      | 26     |    |                      | 22     |    |                      | 26                             |     |                      | 22     |     |                      |        |    |                      | 1      |    | 12                   |    |
| <b>Total Credit Points</b>  | 210           |                  |                                | 30 |                      |        | 30 |                      |        | 30 |                      |                                | 30  |                      |        | 30  |                      |        |    |                      |        | 30 |                      | 30 |
| <b>% of the Final Grade</b>   | 100           |                  |                                |    | 12                   |        |    | 10                   |        |    | 10                   |                                |     | 24                   |        |     | 18                   |        |    |                      |        |    | 0                    | 26 |

| Abbreviations               |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (35 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |

Appendix j)

| Study and examination plan of the Bachelor's degree programme Business Information Systems |               |                  | Part 1 of the degree programme |    |                      |     |        |                      | Part 2 of the degree programme |    |                      |     |        |                      |        |    |                      |
|--|---------------|------------------|--------------------------------|----|----------------------|-----|--------|----------------------|--------------------------------|----|----------------------|-----|--------|----------------------|--------|----|----------------------|
|  |               |                  | 1. Sem                         |    | 2. Sem               |     | 3. Sem |                      | 4. Sem                         |    | 5. Sem               |     | 6. Sem |                      | 7. Sem |    |                      |
|  | Teaching form | Examination form | SWH                            | CP | % of the Final Grade | SWH | CP     | % of the Final Grade | SWH                            | CP | % of the Final Grade | SWH | CP     | % of the Final Grade | SWH    | CP | % of the Final Grade |
|  |               |                  | <b>Business Administration</b> |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Human Resources and Organisation   | S             | CE               | 4                              | 5  | 2                    |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Marketing  | S             | WE               |                                |    |                      | 4   | 5      | 2                    |                                |    |                      |     |        |                      |        |    |                      |
| Principles of Financial Accounting   | S             | WE               | 4                              | 5  | 2                    |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Principles of Managerial Accounting  | S             | WE               |                                |    |                      | 4   | 5      | 2                    |                                |    |                      |     |        |                      |        |    |                      |
| Operations Management  | S             | WE               |                                |    |                      |     |        |                      |                                |    |                      | 4   | 5      | 4                    |        |    |                      |
| Business Simulation and Team Development   | PS            | A                |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      | 4      | 5  | 0                    |
| <b>IT</b>  |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Principles of Business Information Systems   | PCS           | A                | 4                              | 5  | 2                    |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Business Applications  | S             | CE               |                                |    |                      | 4   | 5      | 2                    |                                |    |                      |     |        |                      |        |    |                      |
|  | PCS           |                  |                                |    |                      | 2   |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Database with Practical Seminar  | S             | WE               |                                |    |                      |     |        |                      | 4                              | 10 | 2                    |     |        |                      |        |    |                      |
|  | PCS           |                  |                                |    |                      | 2   |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Object-oriented programming I  | PCS           | CE               | 4                              | 5  | 2                    |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Object-oriented programming II   | PCS           | CE               |                                |    |                      | 4   | 5      | 2                    |                                |    |                      |     |        |                      |        |    |                      |
| Computer Architectures, Operating Systems and Networks                                     | S             | CE               |                                |    |                      |     |        |                      | 2                              | 5  | 2                    |     |        |                      |        |    |                      |
|  | PCS           |                  |                                |    |                      | 2   |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| System Development   | S             | CE               |                                |    |                      |     |        |                      |                                |    |                      | 2   | 5      | 4                    |        |    |                      |
|  | PCS           |                  |                                |    |                      |     |        |                      | 2                              |    |                      |     |        |                      |        |    |                      |
| The development of web applications  | S             | CE               |                                |    |                      |     |        |                      |                                |    |                      | 2   | 5      | 4                    |        |    |                      |
|  | PCS           |                  |                                |    |                      |     |        |                      | 2                              |    |                      |     |        |                      |        |    |                      |
| Project Software Engineering   | PCS           | CE               |                                |    |                      |     |        |                      |                                |    |                      | 8   | 10     | 8                    |        |    |                      |
| Company Modelling  | S             | WE               |                                |    |                      |     |        |                      |                                |    |                      | 2   | 5      | 4                    |        |    |                      |
|  | PCS           |                  |                                |    |                      |     |        |                      | 2                              |    |                      |     |        |                      |        |    |                      |
| IT Security  | S             | CE               |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      | 4      | 5  | 4                    |
| <b>Social Sciences / Economics / Law</b>   |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Social Sciences Aspects of the Information and Knowledge Society                           | S             | CE               | 4                              | 5  | 2                    |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Macroeconomic conditions   | S             | WE               |                                |    |                      |     |        |                      | 4                              | 5  | 2                    |     |        |                      |        |    |                      |
| Business Law in the Private Sector   | S             | WE               |                                |    |                      |     |        |                      | 4                              | 5  | 2                    |     |        |                      |        |    |                      |
| <b>Mathematics for Business and Economics and Statistics</b>                               |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Mathematics for Business and Economics   | S             | WE               |                                |    |                      | 4   | 5      | 2                    |                                |    |                      |     |        |                      |        |    |                      |
| Statistics   | S             | WE               |                                |    |                      |     |        |                      | 4                              | 5  | 2                    |     |        |                      |        |    |                      |
|  | PS            |                  |                                |    |                      |     |        |                      | 2                              |    |                      |     |        |                      |        |    |                      |
| <b>Major (Elective)</b>  |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| 3 from 4   |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| <b>Major 1: The Management of Application Systems</b>                                      |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Information and Communication Management   | PS            | CE               |                                |    |                      |     |        |                      | 4                              | 5  | 4                    |     |        |                      |        |    |                      |
| IT, Organisation and IT Controlling  | PS            | WE               |                                |    |                      |     |        |                      |                                |    |                      | 4   | 5      | 4                    |        |    |                      |
| <b>Major 2: Sociological and Legal Aspects of IT</b>                                       |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Current Questions of Business Information Systems  | PS            | WA               |                                |    |                      |     |        |                      |                                |    |                      | 4   | 5      | 4                    |        |    |                      |
| Legal Aspects of IT (*) (A)  | PS            | WA               |                                |    |                      |     |        |                      |                                |    |                      | 4   | 5      | 4                    |        |    |                      |
| <b>Major 3: IT solutions for KMU</b>   |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Company Software for KMU   | PS            | CE               |                                |    |                      |     |        |                      |                                |    |                      | 4   | 5      | 4                    |        |    |                      |
| E-Commerce and Web-Hosting   | PS            | CE               |                                |    |                      |     |        |                      |                                |    |                      | 4   | 5      | 4                    |        |    |                      |
| <b>Major 4: Decision Support Systems</b>   |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Analytical Information Systems (A)   | PS            | CE               |                                |    |                      |     |        |                      |                                |    |                      | 4   | 5      | 4                    |        |    |                      |
| Optimisation and Simulation (A)  | PS            | CE               |                                |    |                      |     |        |                      |                                |    |                      | 4   | 5      | 4                    |        |    |                      |
| <b>Key qualifications</b>  |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Introduction to the Study Programme  | PS            | A                | 2                              |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Key qualifications elective *  | PS            | A                |                                | 0  | 0                    | 2   | 5      | 0                    |                                |    |                      |     |        |                      |        |    |                      |
| Project Management   | S             | A                |                                |    |                      |     |        |                      |                                |    |                      | 2   | 5      | 0                    |        |    |                      |
|  | PS            |                  |                                |    |                      |     |        |                      | 2                              |    |                      |     |        |                      |        |    |                      |
| English 1  | PS            | A                | 2                              | 0  | 0                    |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| English 2  | PS            | A                |                                |    |                      | 2   | 5      | 0                    |                                |    |                      |     |        |                      |        |    |                      |
| <b>Internship semester</b>   |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Internship seminar   | PS            | A                |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      | 1      | 1  | 0                    |
| <b>Final examination</b>   |               |                  |                                |    |                      |     |        |                      |                                |    |                      |     |        |                      |        |    |                      |
| Total SWH  | 135           |                  | 24                             |    | 26                   |     | 24     |                      | 28                             |    | 24                   |     | 1      |                      |        | 8  |                      |
| Total Credit Points  | 210           |                  |                                | 25 |                      | 35  |        | 30                   |                                | 35 |                      | 30  |        | 30                   |        |    | 25                   |
| % of the Final Grade   | 100           |                  |                                |    | 10                   |     | 10     |                      | 10                             |    | 24                   |     | 24     |                      | 0      |    | 22                   |

| <b>Abbreviations</b>        |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (35 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |



Appendix k)

| Study and examination plan of the Bachelor's degree programme Business Law   |               |                  | Part 1 of the degree programme            |    |                      |        |    |                      |        |    |                      | Part 2 of the degree programme |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|--|---------------|------------------|---|----|----------------------|--------|----|----------------------|--------|----|----------------------|--------------------------------|----|----------------------|--------|----|----------------------|--------|----|----------------------|--------|----|----------------------|----|
|  |               |                  | 1. Sem                                    |    |                      | 2. Sem |    |                      | 3. Sem |    |                      | 4. Sem                         |    |                      | 5. Sem |    |                      | 6. Sem |    |                      | 7. Sem |    |                      |    |
|  | Teaching form | Examination form | SWH                                       | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH                            | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade | SWH    | CP | % of the Final Grade |    |
|  |               |                  | <b>Business Law in the Private Sector</b> |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| General Section BGB / HGB with practical seminar   | S             | WE               | 4   | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|  | PS            |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Law of Obligations General Section and Law of Sales with practical seminar   | S             | WA               |   |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
|  | PS            |                  |   |    |                      | 2      |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Law of Obligations Specialist Section with Commercial Law  | S             | CE               |   |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Property Law and Inheritance Law   | S             | WA               |   |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Law within the Company (Company Law, Labour Law)   | S             | WE               |   |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Labour Law and Bargaining Law  | S             | CE               |   |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
| Company Law and Group Law  | S             | WA               |   |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
| Project (A)  | PS            | A                |   |    |                      |        |    |                      |        |    |                      |                                |    |                      | 4      | 5  | 0                    |        |    |                      |        |    |                      |    |
| <b>Public Business Law</b>   |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Constitutional and European Law  | S             | WA               | 4   | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Public Business Law  | S             | WE               |   |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| The Law Relating to Economic Offences:   | S             | WE               |   |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Business Administration</b>   |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Human Resources and Organisation   | S             | CE               | 4   | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Investment and Finance   | S             | WE               |   |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Marketing  | S             | WE               |   |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Principles of Financial Accounting   | S             | WE               | 4   | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Principles of Managerial Accounting  | S             | WE               |   |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Principles of Business Taxation  | S             | WE               |   |    |                      |        |    |                      | 4      | 5  | 2                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Strategic Management   | S             | OE               |   |    |                      |        |    |                      |        |    |                      |                                |    |                      | 6      | 5  | 4                    |        |    |                      |        |    |                      |    |
| <b>Major Business Law</b>  |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Elective: Choose 5 from 8 modules (A) (A)  |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Contract Design  | S             | WE               |   |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
| The Law of International and European Transactions   | S             | CE               |   |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
| Competition Law and Commercial Property  | S             | WA               |   |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
| Banking Law, Law of Credit and Security  | S             | WE               |   |    |                      |        |    |                      |        |    |                      |                                |    |                      | 4      | 5  | 4                    |        |    |                      |        |    |                      |    |
| Current Problems in Business Law   | PS            | CE               |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      | 4      | 5  | 4                    |    |
| Legal enforcement and Bankruptcy Law   | S             | WE               |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Environmental and Technical Law from an Industrial Engineer  | S             | WE               |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Legal aspects of IT from an Industrial Engineering Perspective   | S             | WA               |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Major Business Administration</b>   |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Elective: 4 modules are to be chosen from one of two of the majors in the Bachelor's degree programme "Business Administration". Exception The majors "Marketing" and "Human Resources" cannot be selected |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Module Business Administration 1   | S             |                  |   |    |                      |        |    |                      |        |    |                      | 4                              | 5  | 4                    |        |    |                      |        |    |                      |        |    |                      |    |
| Module Business Administration 2   | S             |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      | 4      | 5  | 4                    |        |    |                      |        |    |                      |    |
| Module Business Administration 3 (A)   | S             |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      | 4      | 5  | 4                    |        |    |                      |        |    |                      |    |
| Module Business Administration 4 (A)   | S             |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      | 4      | 5  | 4                    |    |
| <b>Elective</b>  |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| A further major module related to the degree course (*)  |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Economics</b>   |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Macroeconomic conditions   | S             | WE               | 4   | 5  | 2                    |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Quantitative Methods</b>  |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Statistics   | S             | WE               |   |    |                      | 4      | 5  | 2                    |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Key qualifications</b>  |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Introduction to the Study Programme  | PS            | A                | 2   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Key qualifications (Elective)  |               |                  |   |    |                      |        |    |                      | 2      | 5  | 0                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Communication and Interaction in a Professional Context Negotiations and Mediation (A)   | PS            | A                |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      | 4      | 5  | 0                    |    |
| English 1  | PS            | A                | 2   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| English 2  | PS            | A                |   |    |                      |        |    |                      | 2      | 5  | 0                    |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| English for Business Law (A)   | S             | A                |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        | 4  | 5                    | 0  |
| <b>Internship semester</b>   |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| Internship seminar   | PS            |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      | 1      | 1  | 0                    |    |
| Final examination  |               |                  |   |    |                      |        |    |                      |        |    |                      |                                |    |                      |        |    |                      |        |    |                      |        |    |                      |    |
| <b>Total SWH</b>   |               |                  | 143                                       |    |                      | 26     |    |                      | 26     |    |                      | 24                             |    |                      | 24     |    |                      | 26     |    |                      | 1      |    | 16                   | 10 |
| <b>Total Credit Points</b>   |               |                  | 210                                       |    |                      | 25     |    |                      | 30     |    |                      | 35                             |    |                      | 30     |    |                      | 30     |    |                      | 30     |    | 30                   | 30 |
| <b>% of the Final Grade</b>  |               |                  | 100                                       |    |                      | 10     |    |                      | 12     |    |                      | 10                             |    |                      | 24     |    |                      | 20     |    |                      | 0      |    | 24                   | 24 |

| Abbreviations               |     |                                 |     |
|-----------------------------|-----|---------------------------------|-----|
| Extended written assignment | EWA | Assignment                      | A   |
| Written assignment          | WA  | Seminar (35 students)           | S   |
| Written examination         | WE  | PC seminar (20 students)        | PCS |
| Combined examination        | CE  | Project seminar (20 students)   | PS  |
| Oral examination            | OE  | Practical seminar (20 students) | PS  |